#### **Eugene Jr. Generals**

Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

# January Minutes Board of Directors Annual Meeting Tuesday, January 3rd 2023, 6:30 p.m.

Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 928 20141681
Passcode: 023144

Online: <a href="https://zoom.us/j/92820141681?pwd=LzNFOHBkSVNwZXZtYkplZGp1VHI2Ut09">https://zoom.us/j/92820141681?pwd=LzNFOHBkSVNwZXZtYkplZGp1VHI2Ut09</a>

PRESENT: Carrie Stewart, Jessica Bott, Chris Luh
 ABSENT: Joel Dunham, Joy Pendowski, Dan Trent
 GUESTS: Sarah Chambers, Cindy Haskell, Chip Radebaugh

2. CALL TO ORDER: 6:38 pm

3. MEETING MINUTES: Approval of December minutes ------ Motion to approve December minutes made by Chris Luh, seconded by Jessica Bott. December Minutes are approved.

#### 4. REPORTS:

- a. President: (Carrie)
  - i. LAHA 2022 Board Minutes have been added to the LAHA Website.
  - OSHA The next meeting will be in late January/early February. There is currently a vote out for 12U girls to be allowed to play-up at the 14U level for Rose City.
  - iii. OHOA We have moved to a 2 person officiating crew for all 18U games.
- b. Treasurer: (Jessica)
  - i. Financials (See Financial Reports) We just received the December, January, February ice bills. We received our annual renewal form from the Secretary of State. It will be submitted by the end of January. A donation of \$2,500 for scholarships was received from Rainbow Valley. The OHOA bill has been paid.
- c. Registrar: (Chris) Roster Links will be sent out this evening. A count for 6U/8U second session will be provided shortly. Send Mara the 10U and 12U. Check all rosters to confirm coaches are current and have not been redlined. REVISIT in February: Could we have a LAHA liaison help folks coming from intro with the registration process for LAHA? Maybe team managers? Colin Phifer offered to help. Committees:
  - i. Coaches Committee/CIC Report: (Daniel/Flint) Not in attendance.

- ii. Discipline: (Dan Trent) - Not in attendance. Nothing new to report
- iii. Safe Sport: (Carrie Stewart) - Continued push for more volunteers for locker rooms. All team managers need a USA Hockey number, Safe Sport and Background.
- iv. Tournaments: (Mara McManus) -
- V. Fundraising: (Vacant) - REVISIT Bottle Drop Account. 2 Additional Documents required - If your name or address has changed, please also submit a copy of your 990 form showing that information has been updated with the IRS and a letter on your organization's letterhead stating that information has changed. Jessica will get the required documents.
- νi. Social Media: (Jodi Taylor) - REVISIT: Follow up with Jodi - Carrie will follow up in January
- vii. Try Hockey For Free (Bryan Sandling) - REVISIT: Carrie will follow up with Bryan in January

#### d. Team Reports:

- 6U: 2 not returning, but we have 2 new families
- ii. 8U: - Currently working on getting the 8U team both a light and dark jersey. We have at least one new family, possibly 2.
- iii. 10U: - One player broke his foot. We have one new player.
- iv. 12U: - Heading to Bend for games this weekend.
- V. 14U: -. Injured player is back. Heading to a tournament in Everett
- vi. 18U: - Things are going well. Blue was missing a few players at practice. Gold is still looking for a 3rd tournament.

#### 5. OLD BUSINESS:

- a. Game Schedule (Sarah) Continuing to work on additional games for 12U. The remaining scheduled times will be posted shortly.
- b. 8U Jerseys (Carrie) See above
- 6. NEW BUSINESS (3-minute time limit per item):
  - a. No new items at this time.

Meeting Adjourned: Motion made by Jessica and seconded by Chris at 7:11 pm

Executive Session: N/A

Next OSHA Meeting: TBD

Next LAHA Meeting: Tuesday, February 7th @ 6:30 p.m. Virtual

### Statement of Financial Position As of January 31, 2023

	TOTAL	TOTAL		
	AS OF JAN 31, 2023	AS OF JAN 31, 2022 (PY		
ASSETS				
Current Assets				
Bank Accounts				
Primary LAHA Checking	258,257.82	228,537.8		
Savings	10,132.09	10,131.1		
Total Bank Accounts	\$268,389.91	\$238,669.0		
Total Current Assets	\$268,389.91	\$238,669.03		
TOTAL ASSETS	\$268,389.91	\$238,669.03		
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	600.00	600.00		
Total Accounts Payable	\$600.00	\$600.0		
Other Current Liabilities				
Scholarship Fund	2,600.00	100.00		
Total Other Current Liabilities	\$2,600.00	\$100.00		
Total Current Liabilities	\$3,200.00	\$700.00		
Total Liabilities	\$3,200.00	\$700.00		
Equity				
Unrestricted Net Assets	164,193.11	125,286.54		
Net Revenue	100,996.80	112,682.49		
Total Equity	\$265,189.91	\$237,969.03		
TOTAL LIABILITIES AND EQUITY	\$268,389.91	\$238,669.0		

Budget vs. Actuals: FY 2023 LAHA Budget - FY23 P&L June 2022 - January 2023

		TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET	
Revenue					
Donation Income					
General Donations	100.00		100.00		
Scholarship Donations	325.00	250.00	75.00	130.00 %	
Total Donation Income	425.00	250.00	175.00	170.00 %	
Fundraising Income					
Amazon Smile Income	39.72		39.72		
Other Fundraising Income	3.58		3.58		
SquadLocker Income	48.72	200.00	-151.28	24.36 %	
Total Fundraising Income	92.02	200.00	-107.98	46.01 %	
Home Tournaments					
Team Registration Fees	8,560.48		8,560.48		
Total Home Tournaments	8,560.48		8,560.48		
Interest Income	8.61		8.61		
Miscellaneous Income	330.00		330.00		
Registration Fees					
1. 6U	7,750.00		7,750.00		
2. 8U	11,443.34	21,600.00	-10,156.66	52.98 %	
3. 10U	38,475.10	37,400.00	1,075.10	102.87 %	
4. 12U	40,917.63	38,000.00	2,917.63	107.68 %	
5. 14U	37,286.31	44,000.00	-6,713.69	84.74 %	
6. 18U	61,793.93	50,000.00	11,793.93	123.59 %	
6. Special Hockey	690.00		690.00		
Registration Late Fees	950.00	300.00	650.00	316.67 %	
Total Registration Fees	199,306.31	191,300.00	8,006.31	104.19 %	
Sales of Product Income		250.00	-250.00		
Skills Clinic Income					
Skills Clinic Registrations		2,250.00	-2,250.00		
Total Skills Clinic Income		2,250.00	-2,250.00		
Sponsorship Income					
General Sponsorships		2,500.00	-2,500.00		
Total Sponsorship Income		2,500.00	-2,500.00		
Total Revenue	\$208,722.42	\$196,750.00	\$11,972.42	106.09 %	
GROSS PROFIT	\$208,722.42	\$196,750.00	\$11,972.42	106.09 %	
Expenditures					
Advertising/Promotional		3,500.00	-3,500.00		
Coach/Volunteer Expenses					
Background Checks		300.00	-300.00		
Coach Training		2,000.00	-2,000.00		
Coach Uniforms		1,000.00	-1,000.00		
Total Coach/Volunteer Expenses		3,300.00	-3,300.00		

Budget vs. Actuals: FY 2023 LAHA Budget - FY23 P&L June 2022 - January 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Discounts/Refunds Given	250.00		250.00	
Equipment				
Coach/Team Equipment	320.71	1,500.00	-1,179.29	21.38 %
Total Equipment	320.71	1,500.00	-1,179.29	21.38 %
FY 2022-23 Expenses	24,868.90		24,868.90	
Home Tournament Expenses				
Tournament Awards	1,000.83		1,000.83	
Tournament Sanction Fees	300.00		300.00	
Total Home Tournament Expenses	1,300.83		1,300.83	
Ice Rental				
Coaches Training		730.00	-730.00	
Girls Clinics		1,460.00	-1,460.00	
Goalie Practices	546.66	1,946.67	-1,400.01	28.08 %
Regular Season Games	14,760.00	36,855.00	-22,095.00	40.05 %
Regular Season Practices	26,786.68	68,040.00	-41,253.32	39.37 %
Special Hockey Practices	546.66	1,946.67	-1,400.01	28.08 %
Total Ice Rental	42,640.00	110,978.34	-68,338.34	38.42 %
Miscellaneous Expense	39.47		39.47	
Officiating				
Game Officiating	5,410.00	9,660.00	-4,250.00	56.00 %
Total Officiating	5,410.00	9,660.00	-4,250.00	56.00 %
Operating Expenses				
Food/Meals	118.75	700.00	-581.25	16.96 %
Office Supplies	1,156.58	500.00	656.58	231.32 %
PO Box Rental	166.00	125.00	41.00	132.80 %
Printing		250.00	-250.00	
Taxes & Accounting	213.00	1,000.00	-787.00	21.30 %
Team Snap		1,050.00	-1,050.00	
Total Operating Expenses	1,654.33	3,625.00	-1,970.67	45.64 %
Scholarship Awards		2,500.00	-2,500.00	
Skills Clinics Expenses				
Skills Clinic Misc. Expense		2,325.00	-2,325.00	
Total Skills Clinics Expenses		2,325.00	-2,325.00	
Tournament Fund				
State Tournament Entry Fees		2,500.00	-2,500.00	
Team Tournament Entry Fees	14,824.67	33,800.00	-18,975.33	43.86 %
Total Tournament Fund	14,824.67	36,300.00	-21,475.33	40.84 %
Travel Expenses				
Lodging		2,000.00	-2,000.00	
Mileage	328.71	•	328.71	
Total Travel Expenses	328.71	2,000.00	-1,671.29	16.44 %

Budget vs. Actuals: FY 2023 LAHA Budget - FY23 P&L June 2022 - January 2023

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Try Hockey for Free				
THFF Misc. Expense		500.00	-500.00	
Total Try Hockey for Free		500.00	-500.00	
Uniforms				
Customizations	488.00		488.00	
Jerseys	15,600.00	11,616.00	3,984.00	134.30 %
Total Uniforms	16,088.00	11,616.00	4,472.00	138.50 %
Total Expenditures	\$107,725.62	\$187,804.34	\$ -80,078.72	57.36 %
NET OPERATING REVENUE	\$100,996.80	\$8,945.66	\$92,051.14	1,129.00 %
NET REVENUE	\$100,996.80	\$8,945.66	\$92,051.14	1,129.00 %