

**Eugene Jr. Generals**  
Lane Amateur Hockey Association  
P.O. Box 50211, Eugene, Oregon 97405  
[www.laha.org](http://www.laha.org) Tel: 541-937-5260

**September Minutes**  
**Board of Directors Meeting**  
**Tuesday, September 8th, 2020, 6:30 p.m.**  
Zoom Call  
Phone: (669) 900-6833  
Zoom Meeting ID: 868 2659 4913  
Online: <https://us02web.zoom.us/j/86826594913>

1. PRESENT: Joy Pendowski, Sarah Chambers, Jenn Nyberg, Lanae Falls, Joel Dunham  
ABSENT: Dan Trent  
GUESTS: Nini Lucyana, Lori Vinti, Dave Pierce, Scott Gilpin, Emerson Hachimoto.  
Nathalie Mann
2. CALL TO ORDER: 6:41pm
3. MEETING MINUTES: Approval of August minutes ----- Motion to approve by Joel, seconded by Jenn. Minutes for August are approved.
4. REPORTS:
  - a. President: (Joy)
    - i. LAHA - Ice contract is set. First week of practice going well.
    - ii. OSHA - Oregon associations continue to communicate about season plans. At this point, everyone is planning on opening with start dates TBD.
    - iii. OHOA - Nothing to report.
  - b. Treasurer: (Jenn) books are balanced. Payment plans going well. Expected income expected through to January. Did an internal audit by picking random dates from board members. Do we need more dates? In the future we could set up recurring internal audits. Questions on 3 items in the budget vs actuals.
  - c. Registrar: (Carrie) Added more registrants but still a little low. 72 total players.
  - d. Committees:
    - i. Coaches Committee/CIC Report: (Daniel/Flint) Everyone has been awesome from the rink perspective in terms of entering and exiting the building. USA hockey insurance changed to not cover diseases. Coaches need to turn in practice plans and hold parent meetings to explain to families that they don't have to be there. Document this meeting. These procedures are in place to protect our coaches and LAHA association.
    - ii. Discipline Committee: (Dan) nothing to report.

- iii. SafeSport: (Kara) signed and submitted documents in compliance with SafeSport.
- iv. Tournaments: (Mara/Joy) revisit last month's talk about moving forward with the Holiday Cup in December. Should we still hoist this tournament? We are going to hold off on the Holiday Cup for this year. Revisit next season. Ice Cup is still a possibility.
- v. Marketing/Website Committee: (Joy)
- vi. Fundraising: (Joy) Skate-a-thon? Similar to a Jog-A-Thon.
- vii. Communications: (Lanae) Newsletter will come out mid month. Almost done.
- e. Team Reports:
  - i. 18U -- Players excited to get back on the ice. Practices seemed to run pretty well. Working on following covid guidelines. Different paying on more ice. Make sure players get water and rest due to more ice. Helpful hints for getting ready for practice: bring a chair, get gear on beforehand, don't forget anything on the way out from the rink. Possibly use the horse barn for getting ready when it starts raining. Coaches can coordinate with Lanae for transition of players from off-ice to on-ice training. Are teams splitting? By the weekend is when teams should be formed.

#### 5. OLD BUSINESS:

- a. Updating Bylaws and Board Size: (Joy/Sarah) - Table to next month
- b. Registration Day: (Joy/Lanae) Happy for those who turned out. Went well for players and family to see each other.
- c. Dryland Training / KidSports? / Alternate Programming: (Dan) Table to next month.
- d. Skate-a-thon: (Lanae) Table to next month.

#### 6. NEW BUSINESS (3-minute time limit per item):

- a. Game Schedules: (Joy/Sarah) cross ice within age division games. Scramble 14s and 18s. Different players to help keep things fresh. Weekend before Thanksgiving break mini 3on3 tournament. We can get close to the amount of games in before winter break as we usually do. Can we get enough youth refs/ We should be good to go. Refs are available.
- b. Uniforms: (Joy) Designated jersey night for each age division. Players come in the order they were registered. !8U is anticipated to go later this week or next week. Coach uniforms are being finalized on who needs what.

Meeting Adjourned: 7:38pm

Executive Session:

Next OSHA Meeting:  
October 17th in Medford

Next LAHA Meeting:  
October 6th at 6:30 p.m. via Zoom

# Lane Amateur Hockey Association

## BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Income</b>				
Donation Income				
General Donations	50.00	500.00	-450.00	10.00 %
Scholarship Donations		3,500.00	-3,500.00	
<b>Total Donation Income</b>	<b>50.00</b>	<b>4,000.00</b>	<b>-3,950.00</b>	<b>1.25 %</b>
Fundraising Income				
Amazon Smile Income	8.87	25.00	-16.13	35.48 %
Flip Give Income		275.00	-275.00	
LifeTouch Income		100.00	-100.00	
SquadLocker Income	121.92	600.00	-478.08	20.32 %
<b>Total Fundraising Income</b>	<b>130.79</b>	<b>1,000.00</b>	<b>-869.21</b>	<b>13.08 %</b>
Ice Cup Tournament				
Hotel Commissions		1,000.00	-1,000.00	
Program Ad/Player Note Sales		1,500.00	-1,500.00	
Raffle Ticket Sales		3,000.00	-3,000.00	
Sponsorships		2,500.00	-2,500.00	
Team Registration Fees		32,500.00	-32,500.00	
Vendor Sales Commissions		1,000.00	-1,000.00	
<b>Total Ice Cup Tournament</b>		<b>41,500.00</b>	<b>-41,500.00</b>	
Interest Income	4.39		4.39	
Registration Fees				
1. 8U	3,632.21	21,000.00	-17,367.79	17.30 %
2. 10U	7,284.99	21,700.00	-14,415.01	33.57 %
3. 12U	12,703.04	36,740.00	-24,036.96	34.58 %
4. 14U	5,910.66	33,840.00	-27,929.34	17.47 %
5. 18U	16,472.06	58,800.00	-42,327.94	28.01 %
Registration Late Fees		500.00	-500.00	
Registration Service Fees		1,000.00	-1,000.00	
<b>Total Registration Fees</b>	<b>46,002.96</b>	<b>173,580.00</b>	<b>-127,577.04</b>	<b>26.50 %</b>
Sales of Product Income				
Skills Clinic Income	1,540.00	500.00	-500.00	
Skills Clinic Registrations		5,000.00	-5,000.00	
<b>Total Skills Clinic Income</b>	<b>1,540.00</b>	<b>5,000.00</b>	<b>-3,460.00</b>	<b>30.80 %</b>
Sponsorship Income				
General Sponsorships		2,500.00	-2,500.00	
<b>Total Sponsorship Income</b>		<b>2,500.00</b>	<b>-2,500.00</b>	
<b>Total Income</b>	<b>\$47,728.14</b>	<b>\$228,080.00</b>	<b>\$ -180,351.86</b>	<b>20.93 %</b>
<b>GROSS PROFIT</b>	<b>\$47,728.14</b>	<b>\$228,080.00</b>	<b>\$ -180,351.86</b>	<b>20.93 %</b>
<b>Expenses</b>				
Advertising/Promotional	648.80	5,000.00	-4,351.20	12.98 %
Coach/Volunteer Expenses				

# Lane Amateur Hockey Association

## BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Background Checks		300.00	-300.00	
Coach Training		2,500.00	-2,500.00	
Coach Uniforms		2,500.00	-2,500.00	
<b>Total Coach/Volunteer Expenses</b>		<b>5,300.00</b>	<b>-5,300.00</b>	
Credit Card Expenses	97.27		97.27	
Processing Fees	1,376.60	5,500.00	-4,123.40	25.03 %
<b>Total Credit Card Expenses</b>	<b>1,473.87</b>	<b>5,500.00</b>	<b>-4,026.13</b>	<b>26.80 %</b>
Discounts/Refunds Given	74.72		74.72	
Equipment				
Coach/Team Equipment	633.14	1,250.00	-616.86	50.65 %
Dryland Equipment		750.00	-750.00	
<b>Total Equipment</b>	<b>633.14</b>	<b>2,000.00</b>	<b>-1,366.86</b>	<b>31.66 %</b>
Ice Cup Tournament Expenses				
Tournament Awards		1,750.00	-1,750.00	
Tournament Ice Rental		18,550.00	-18,550.00	
Tournament Misc. Expense	143.76	500.00	-356.24	28.75 %
Tournament Officials		5,000.00	-5,000.00	
Tournament Printing		1,250.00	-1,250.00	
Tournament Sanction Fees		100.00	-100.00	
Tournament Team Proceeds		4,000.00	-4,000.00	
Tournament Team Swag & Snacks		3,250.00	-3,250.00	
<b>Total Ice Cup Tournament Expenses</b>	<b>143.76</b>	<b>34,400.00</b>	<b>-34,256.24</b>	<b>0.42 %</b>
Ice Rental				
Coaches Training		700.00	-700.00	
Girls Clinics		1,400.00	-1,400.00	
Goalie Practices		1,850.00	-1,850.00	
Regular Season Games		25,200.00	-25,200.00	
Regular Season Practices		79,950.00	-79,950.00	
Special Hockey Practices		1,850.00	-1,850.00	
<b>Total Ice Rental</b>		<b>110,950.00</b>	<b>-110,950.00</b>	
Miscellaneous Expense		500.00	-500.00	
Officiating				
Game Officiating	-1,205.00	6,220.00	-7,425.00	-19.37 %
<b>Total Officiating</b>	<b>-1,205.00</b>	<b>6,220.00</b>	<b>-7,425.00</b>	<b>-19.37 %</b>
Operating Expenses				
Food/Meals	25.95	700.00	-674.05	3.71 %
Office Supplies	374.95	500.00	-125.05	74.99 %
PO Box Rental		100.00	-100.00	
Postage		25.00	-25.00	
Printing		250.00	-250.00	
Taxes & Accounting		1,000.00	-1,000.00	
Team Snap	549.00	550.00	-1.00	99.82 %

# Lane Amateur Hockey Association

## BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Total Operating Expenses</b>	<b>949.90</b>	<b>3,125.00</b>	<b>-2,175.10</b>	<b>30.40 %</b>
Scholarship Awards		6,000.00	-6,000.00	
Skills Clinics Expenses	-150.00		-150.00	
Skills Clinic Food/Meals		1,000.00	-1,000.00	
Skills Clinic Ice Rental		1,750.00	-1,750.00	
Skills Clinic Misc. Expense		250.00	-250.00	
<b>Total Skills Clinics Expenses</b>	<b>-150.00</b>	<b>3,000.00</b>	<b>-3,150.00</b>	<b>-5.00 %</b>
Tournament Fund				
State Tournament Entry Fees		2,000.00	-2,000.00	
Team Tournament Entry Fees	1,500.00	25,450.00	-23,950.00	5.89 %
<b>Total Tournament Fund</b>	<b>1,500.00</b>	<b>27,450.00</b>	<b>-25,950.00</b>	<b>5.46 %</b>
Travel Expenses				
Lodging		600.00	-600.00	
Meals		150.00	-150.00	
Mileage		250.00	-250.00	
<b>Total Travel Expenses</b>		<b>1,000.00</b>	<b>-1,000.00</b>	
Try Hockey for Free				
THFF Ice Rental		350.00	-350.00	
THFF Promotions		500.00	-500.00	
<b>Total Try Hockey for Free</b>		<b>850.00</b>	<b>-850.00</b>	
Uniforms				
Jerseys	17,500.00	13,750.00	3,750.00	127.27 %
<b>Total Uniforms</b>	<b>17,500.00</b>	<b>13,750.00</b>	<b>3,750.00</b>	<b>127.27 %</b>
<b>Total Expenses</b>	<b>\$21,569.19</b>	<b>\$225,045.00</b>	<b>\$ -203,475.81</b>	<b>9.58 %</b>
<b>NET OPERATING INCOME</b>	<b>\$26,158.95</b>	<b>\$3,035.00</b>	<b>\$23,123.95</b>	<b>861.91 %</b>
<b>NET INCOME</b>	<b>\$26,158.95</b>	<b>\$3,035.00</b>	<b>\$23,123.95</b>	<b>861.91 %</b>

# Lane Amateur Hockey Association

## BALANCE SHEET

As of August 31, 2020

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Primary LAHA Checking	138,631.42
Savings	0.00
<b>Total Bank Accounts</b>	<b>\$138,631.42</b>
Accounts Receivable	
Accounts Receivable	515.00
2008 thru 2011 Seasons	0.00
<b>Total Accounts Receivable</b>	<b>515.00</b>
<b>Total Accounts Receivable</b>	<b>\$515.00</b>
Other Current Assets	
Ice Fee Credit	0.00
Rink Exchange Store Credit	0.00
Undeposited Funds	0.00
<b>Total Other Current Assets</b>	<b>\$0.00</b>
<b>Total Current Assets</b>	<b>\$139,146.42</b>
<b>TOTAL ASSETS</b>	<b>\$139,146.42</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	600.00
<b>Total Accounts Payable</b>	<b>\$600.00</b>
Credit Cards	
US Bank Debit Card	0.00
<b>Total Credit Cards</b>	<b>\$0.00</b>
Other Current Liabilities	
Designated Donations	0.00
Other Current Liabilities	0.00
Scholarship Fund	100.00
<b>Total Other Current Liabilities</b>	<b>\$100.00</b>
<b>Total Current Liabilities</b>	<b>\$700.00</b>
<b>Total Liabilities</b>	<b>\$700.00</b>
Equity	
Unrestricted Net Assets	114,010.45
Net Income	24,435.97
<b>Total Equity</b>	<b>\$138,446.42</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$139,146.42</b>

# Lane Amateur Hockey Association

## PROFIT AND LOSS

August 2020

	TOTAL
Income	
Fundraising Income	
Amazon Smile Income	8.87
<b>Total Fundraising Income</b>	<b>8.87</b>
Interest Income	1.02
Registration Fees	
1. 8U	2,554.16
2. 10U	5,443.33
3. 12U	8,431.66
4. 14U	3,159.75
5. 18U	11,922.06
<b>Total Registration Fees</b>	<b>31,510.96</b>
<b>Total Income</b>	<b>\$31,520.85</b>
GROSS PROFIT	<b>\$31,520.85</b>
Expenses	
Credit Card Expenses	97.27
Processing Fees	877.58
<b>Total Credit Card Expenses</b>	<b>974.85</b>
Operating Expenses	
Food/Meals	25.95
Office Supplies	149.98
<b>Total Operating Expenses</b>	<b>175.93</b>
Skills Clinics Expenses	-150.00
Tournament Fund	
Team Tournament Entry Fees	1,500.00
<b>Total Tournament Fund</b>	<b>1,500.00</b>
<b>Total Expenses</b>	<b>\$2,500.78</b>
NET OPERATING INCOME	<b>\$29,020.07</b>
NET INCOME	<b>\$29,020.07</b>