

Eugene Jr. Generals

Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

January MINUTES

Board of Directors Meeting
The Rink Exchange
Tuesday, January 7th, 2020

1. PRESENT: Joy Pendowski, Sarah Chambers, Joel Dunham, Dan Trent, Jenn Nyberg, Flint DOUNGCHAK, Lanae Falls
ABSENT: Kara Minchin
GUESTS: Joe Bonnett, Jason Falls, Susan Cowin, April Bernacki, Daniel Gomez, Ryan Malpass, Molly Pierce, Holly Rhoades, Dave Haskell, John Miller, Valeria Macleod
2. CALL TO ORDER: 6:32pm
3. MEETING MINUTES: Approval of December minutes — Motion to approve by Sarah, seconded by Jenn. Minutes for December are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - See notes in the agenda items below.
 - ii. OSHA -
 - iii. OHOA - Nothing to report.
 - b. Treasurer: (Jenn) 71% of fundraising expectations have been achieved. 11% over predicted registration fee helped with dryland equipment and coaches university. 60-75% of ice usage for the year.
 - c. Registrar: (Sarah) - 8U- 22, 10U- 17, 12U- 22, 14U- 23, 18U- 30
 - d. Committees:
 - i. Coaches Committee/CIC Report: (Joy/Flint) Standardized warm up for goalies now. Plan for how to play goalies in games. Starting measure ourselves out-of-state and district. The recommendation is at 8U every kid should play. 10U split periods with half ice and intermediate nets. 12U splitting half a game of playing a full game, no decision based on score outcome. 14U thru 18U transition to full games for goalies.
 - ii. Discipline Committee: (Jenn) Nothing to report.
 - iii. SafeSport: (Kara) - Nothing to report.
 - iv. Ice Cup: (Mara/April) Team was able to register without paying or rostering, might not come. Open spot at 12U. New teams this year. Vancouver teams at every age level. We put a draft of the schedule which some teams had issue with. Currently redrafting schedule. Holding meeting for 10U and 12U parents about how the Ice Cup works. Looking for higher end items for raffle baskets. Dan has some local companies looking to contribute to tournament. Remind parents of

sending notes to player on the program (\$10 a note). Proceeds from the raffle go to the teams for end of the year parties/jackets/sweatshirts etc. Committee would like extra funds to go towards scholarships. Dan motioned to use LAHA proceeds from ICE CUP to go towards scholarship fund. Sarah seconded the motion. The board was all in favor. Motion passed.

- v. Marketing/Website Committee: (Joy) Nothing to report.
- vi. Fundraising: (Joy) Squadlocker and Flippgive continue to be our biggest fundraisers. Follow up: (Lanae) Bingo Fundraiser- possible end of the season event? BBQ?
- vii. Communications: (Lanae/April) Newsletter to include development camp & ICE CUP info. Social media- still could use more pictures from 18U development.
- e. Special Guest: (Joe Bonnett) Felt the club culture immediately when entering the rink. Living the ADM model. Captive audience. Double the 8U pool in the next 4-5 years will help the longevity of the program. Are we ready for the NHL to enter Seattle? There will be a ripple effect that comes down through Oregon. As we continue with the ADM separation will happen within the State. How can we support Medford, Bend, Klamath, Portland to grow the State? We are delivering high performance practices. Can we get better? Absolutely. Format and structure is strong. How do we coach within that structure? How can we be not just good, but great? We should be prepared to grow in terms of ice time for all age levels. What other resources can we use besides the mobile coach app? Admkids.com better than the mobile coach app. Use Flint as a resource. 10U/12U off-ice body checking on usahockey.com is a great resource.
- f. Team Reports:
 - i. 8U - (Emerson/Jason) Good to have some new players. Four players coming in from intro. Some faces missing. Skating ability is really exciting. New parent went through coaches clinic and is now an 8U coach. We need on ice help with practice. Dan could possibly send a floater down from 12U. Possible 8U sleepover at the rink for the end of the season. Parents in gear for last practice. Schedule set for mini jamboree on the 18th.
 - ii. 10U - (Susan) Everything going really well on the ice. Kids are having fun.
 - iii. 12U - (Sarah/John/Dan) Going really well. Gold team has had a break. Games coming up this weekend and next. Some players going to player development camp.
 - iv. 14U - (Jenn) Development going well. Need more committed coaches. Some coaches aren't able to be there all the time. (Joy) Good team chemistry. Kids are meshing well. Growth has been great as well as trust in each other. Highlight-tournament in Tri Cities played Bend, lost two. Then played Bend here and won both games. Looking forward to Apple Cup in Wenatchee. (Val) Amazing to see the foundation build within the program. Players bringing everything together skills wise. Feeling a lot of Generals team spirit, more so than in the past. Program bringing in players and accepting them.
 - v. 18U - (Holly) Team gelled well in Canada despite not winning a game. Also looking forward to Wenatchee. TeamSnap working well for communication.
 - vi. 18UT2 - (Molly) Growth has been great. Putting in the work and playing as a team. Flint doing good job taking away individual person and play as a team. Won Tournament in Colorado. Flint has been having Travis keep stats of puck possession in all three zones. Colorado was first time team had significant

- possession of the puck in the offensive zone. Players understanding hockey IQ.
- vii. LAHA Player/Parent Survey: (Joy) In response to survey, thought is to hold a town style meeting for every age level. Coaches will not be present to encourage parents to share their thoughts. Open dialogue to the board can actively respond. Overall, survey reflected well on LAHA.

OLD BUSINESS:

- a. LAHA Elections: (Joy) Follow up: Beginning of election process begins now. Kara to oversee process and guide Joel and Dan. Nominations due Jan. 18th. Ballots out Feb. 2nd. Timeline and process for the 3 positions opening up: Joy, Jenn, and Sarah. Need to get the call for nominations out now.
- b. Spring Hockey Planning - (Jenn) Survey set to go out to 14U about option to go to Calgary, Alberta in April and California in May. Survey will also go out to 12U to see if there is enough interest for a spring hockey tournament.
- c. Updating Bylaws and Board Size - (Joy) Follow-up: Make a plan for succession. Schedule work session to create position descriptions.

NEW BUSINESS (3-minute time limit per item):

- a. OSHA- Are we going to push to have another rep on the board? We have Joy as a voting member for OSHA and Kara is the OSHA Treasurer. Currently, there are 6 youth hockey associations with a vote: Portland, Rose City, Eugene, Medford, Bend, and Klamath. Can we bring up issues of scheduling at OSHA meetings? Joy has asked the question.

Meeting adjourned: 8:55pm

Next OSHA Meeting:
February 2, 2020 in Eugene

Next LAHA Meeting:
February 4th, 6:30 pm at The Rink Exchange

Eugene Jr. Generals

Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
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February Meeting Minutes

Board of Directors Meeting
The Rink Exchange
Tuesday, February 4th, 2020

1. PRESENT: Dan, Daniel, Sarah, Jenn
2. ABSENT: Joel, Kara
GUESTS: Amy, Carol, Holly, Bryan, Susan
2. CALL TO ORDER: 6:35
3. MEETING MINUTES: Approval of January minutes — Motion to approve by Sarah, seconded by Dan . Minutes for January are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. **LAHA -**
 - Age division meetings are happening this week and next. 10, 12, and 14U are done, both 18U teams are tomorrow. 8U will be next week. Good dialogue with those present.
 - Try Hockey for Free coming up on Sat, Feb 22nd @ 2:00pm. Lots of help needed for on/off ice. The Rink takes the lead on this event since we are knee deep with Ice Cup.
 - The Board met in executive session on Tuesday, January 21st and made staffing changes with the 18U coaches due to Flint's surgery and his availability to finish the season. Coaches met with their respective teams to talk with players and families.
 - LAHA provided a release to the VanDyke family from our association per their request. This affects our numbers at both 10U and 12U as well as drops us down one coach.
 - Skills clinic is this Friday with a focus on speed and agility. Please pre-register players so the coaches can plan accordingly.
 - Our final skills clinic is on nutrition and summer workouts and is open to all players. Lanae would like to provide registered players with some materials and food. We should look at the budget and determine if this is something we can do so any items can be ordered in time. Session is scheduled for Tues, Feb 25th.
 - We should work with the feedback from Joe Bonnett as we plan for the

coming season and future. Board should start working on a new 5-10 year plan, and work with the rink for projecting our ice needs as we continue to grow. Key areas to focus on include growing our numbers at 8U, helping other programs so we don't isolate ourselves, reflecting on our practices and making good better where we can, start to define what we want our program identity to be i.e. what does a Eugene Jr. General player look like and how we play, what's our style?

- The board met in executive session on January 21st to make and approve staffing changes. Teams that were affected had team meetings to discuss the changes.

ii. OSHA -

- State Player Development Camp was this past weekend for 2003-2007 birth years. This is run by OSHA and is how our state selects players to advance to district and national USA Hockey camps. Eugene had a good showing (27 registered players).
- Our coaches and the rink staff did a phenomenal job helping to host 115+ players and their families as well as national and regional staff. Many positive comments from our guests over the weekend. We should know player nominations within the next few weeks or so.

iii. OHOA -

- Working with our local refs on staffing for our games and making sure that is done appropriately in terms of experience/ability.

b. **Treasurer:** (Jenn) The report is light. We are waiting for ice and ref bills to come in. The final payments for those on payment plans have not been reconciled. We are on target for our budget. Areas where expenses have gone over have been covered by areas that are under budget. The reports will be presented and voted on

c. **Registrar:** (Sarah) Our numbers have fluctuated slightly. Payments will be completed by mid month.

d. Committees:

i. Coaches Committee/CIC Report: (Daniel/Joy)

- Starting to think about the five year process and what we want.
- We need a goalie instructor. We also need volunteers (3 other coaches) who can commit to the rest of the season on Thursday nights to support practices. At this time we will stop having additional players on the ice unless specifically contacted to help by the coach. 8U players who would like to play goalie can join.
- Skills Clinics - We will need an additional 12-15 coaches to support the skills clinic this Friday.
- We had some 14U players who joined the practice with 18U. This was not fully planned out. However, can we create a plan to support players practicing at different levels that is clear for players and parents. Reminder to coaches about having players practice up — MUST be communicated with parents ahead of time so everyone understands the plan. Typically this is only done at the very end of the season. Doing so ahead of time

needs to be cleared with the Board.

- The Board is receiving comments and complaints with regard to a lack of discipline with players who are not following the program, exhibiting behavior issues, etc. The Board cannot take action unless the protocol is being followed by our coaches first. We're here to support our coaches but need this piece to be happening so we can provide support. How can we support coaches with the discipline process and help parents? Ideas include printing copies of the policies/guide book, holding a parent meeting to review the main points and teach parents how to navigate the website and where to find information, and how to communicate issues.
- Coaching applications will be opening up for the 2020-21 season soon. Encourage parents, especially at the younger ages, to sign up. Lots of support and resources are available to help get them ready for next season.
- Players under 18 who are interested in coaching may do so with completion of a student coaching program. I will be getting information out to those who have contacted me about working with the younger ages.
- ii. **Discipline Committee:** (Jenn) Nothing to report
- iii. **SafeSport:** (Kara) - Nothing to report
- iv. **Ice Cup:** (Mara/April) See attached report. Can we purchase pucks for chuck-a-puck? Sarah Motions to approve the purchase of chuck-a pucks for LAHA. Dan seconds. All in favor.
Jenn will check to see if we can have a police officer
- v. **Marketing/Website Committee:** (Joy) Nothing to report
- vi. **Fundraising:** (Joy) We are signed up for a Chipotle night on Tuesday, Feb 18th at the Chipotle on Coburg Road from 5-9pm. We'll get 33% of the proceeds if there is at least \$300 in sales. People need to have a flier with them. These will be distributed out to our local families.
- vii. **Communications:** (Lanae/April) Not present. However, please send photos and information about team goings on.

e. Team Reports:

- i. 8U - (Bryan) Parents continue to be impressed by the strides their players are making. Everyone had a blast at the Mini Jamboree in January. Parents have rented the ice for an end of year party.
- ii. 10U - (Susan) 10U had a meeting with Joy last night and main concerns shared were the number of games played against each other and the flow of how games have been spread out over the season. Jenn shared age development of players plays a role in the conflicts being seen between players.
- iii. 12U - (Dan/Sarah) Looking at the possibility of moving a player from one team to the other for goalie. Continuing to address the changes in players on the team. The 2007 players who attended the development camp really enjoyed the experience and
- iv. 14U - (Amy) They had an awesome time in Wenatchee. There was a lot of team building. They showed a new level of energy. People seem satisfied with the season.

(Carol) They went to Bremerton. They had young officiating crews and the players and parents were respectful. There was an incident. However, the team was supportive and the tournament director was notified.

- v. 18U - (Holly) Everything is going well. Parent feedback has been positive. There have been several players out sick. The team seems to be adjusting to the change in coaching.
- vi. 18UT2 - (Daniel) Preparing for games this weekend at home and nationals. The team seems to be adjusting to the change in coaching.

OLD BUSINESS:

- a. LAHA Elections: (Joy) Per Kara Minchin, our designated elections coordinator, there were only 3 people who were nominated and accepted their nominations for the open board positions. Because there are 3 people for 3 openings, there will not be any ballots or voting. These individuals will be announced at the end of our annual meeting next month per our bylaws.
- b. March 3rd is our Annual Meeting.
- c. Spring Hockey Planning: (Joy) A survey is going out.
- d. Updating Bylaws and Board Size: (Joy) Follow-up to schedule a work session to create position descriptions. This will not happen until after the Ice Cup at the earliest.

NEW BUSINESS (3-minute time limit per item):

- a. Volunteer Accountability Proposal: (Carol Hachey) See attached proposal. Daniel - A concern is would parents have enough practice/expertise to make this happen effectively. Joy - a concern is having this replace the annual meeting would be a concern. This is because it is a philosophy/getting to know you meeting. This could work as we expand roles for the teams (equipment manager, stats tracker, locker room, score and clock, penalty box, music). Amy- cross volunteering for other age groups. Joy suggests we reserve taking any action until the new board is seated.

Meeting adjourned: 8:18

Next OSHA Meeting:
Feb 22, 2020 via Conference Call

Next LAHA Meeting:
March 3rd, 6:30 pm at The Rink Exchange

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - January 2020

| | TOTAL | | | |
|-----------------------------------|---------------------|---------------------|---------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Billable Expense Income | 609.35 | | 609.35 | |
| Donation Income | | 333.36 | -333.36 | |
| General Donations | 16.64 | | 16.64 | |
| Scholarship Donations | 1,012.48 | | 1,012.48 | |
| Special Hockey Donations | 305.87 | | 305.87 | |
| Total Donation Income | 1,334.99 | 333.36 | 1,001.63 | 400.46 % |
| Fundraising Income | | 666.64 | -666.64 | |
| Amazon Smile Income | 26.71 | | 26.71 | |
| SquadLocker Income | 690.53 | | 690.53 | |
| Total Fundraising Income | 717.24 | 666.64 | 50.60 | 107.59 % |
| Grant Income | | 666.64 | -666.64 | |
| Ice Cup Tournament | 235.70 | | 235.70 | |
| Hotel Commissions | | 333.36 | -333.36 | |
| Program Ad/Player Note Sales | | 433.36 | -433.36 | |
| Raffle Ticket Sales | 40.00 | 1,333.36 | -1,293.36 | 3.00 % |
| Sponsorships | 300.00 | 66.64 | 233.36 | 450.18 % |
| Team Registration Fees | 26,100.93 | 18,666.64 | 7,434.29 | 139.83 % |
| Vendor Sales Commissions | | 666.64 | -666.64 | |
| Total Ice Cup Tournament | 26,676.63 | 21,500.00 | 5,176.63 | 124.08 % |
| Interest Income | 49.40 | | 49.40 | |
| Other Ice Use Income | 1,155.00 | | 1,155.00 | |
| Registration Fees | | | | |
| 1. 8U | 14,513.86 | 10,000.00 | 4,513.86 | 145.14 % |
| 2. 10U | 24,642.54 | 14,466.64 | 10,175.90 | 170.34 % |
| 3. 12U | 33,889.20 | 17,813.36 | 16,075.84 | 190.25 % |
| 4. 14U | 44,408.43 | 27,573.36 | 16,835.07 | 161.06 % |
| 5. 18U | 30,522.50 | 15,400.00 | 15,122.50 | 198.20 % |
| 6. 18U T2 | 66,779.19 | 33,000.00 | 33,779.19 | 202.36 % |
| Registration Late Fees | 493.29 | | 493.29 | |
| Registration Service Fees | 915.00 | | 915.00 | |
| Total Registration Fees | 216,164.01 | 118,253.36 | 97,910.65 | 182.80 % |
| Skills Clinic Income | | | | |
| Skills Clinic Registrations | 5,703.26 | | 5,703.26 | |
| Total Skills Clinic Income | 5,703.26 | | 5,703.26 | |
| Tryout Income | | | | |
| 18U T2 Tryout Registrations | 1,170.00 | 650.00 | 520.00 | 180.00 % |
| Total Tryout Income | 1,170.00 | 650.00 | 520.00 | 180.00 % |
| Total Income | \$253,579.88 | \$142,070.00 | \$111,509.88 | 178.49 % |
| GROSS PROFIT | \$253,579.88 | \$142,070.00 | \$111,509.88 | 178.49 % |
| Expenses | | | | |

| | TOTAL | | | |
|------------------------------------------|------------------|------------------|-------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Advertising/Promotional | 2,679.26 | 3,333.36 | -654.10 | 80.38 % |
| Coach/Volunteer Expenses | | | | |
| Background Checks | | 666.64 | -666.64 | |
| Coach Training | 2,359.20 | 1,333.36 | 1,025.84 | 176.94 % |
| Coach Uniforms | | 3,333.36 | -3,333.36 | |
| Total Coach/Volunteer Expenses | 2,359.20 | 5,333.36 | -2,974.16 | 44.23 % |
| Credit Card Expenses | | | | |
| Processing Fees | 9,092.79 | 5,000.00 | 4,092.79 | 181.86 % |
| Total Credit Card Expenses | 9,092.79 | 5,000.00 | 4,092.79 | 181.86 % |
| Discounts/Refunds Given | 2,734.50 | | 2,734.50 | |
| Equipment | | | | |
| Coach/Team Equipment | 3,610.63 | 1,166.64 | 2,443.99 | 309.49 % |
| Dryland Equipment | 1,184.75 | 1,166.64 | 18.11 | 101.55 % |
| Total Equipment | 4,795.38 | 2,333.28 | 2,462.10 | 205.52 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | 1,398.29 | 1,000.00 | 398.29 | 139.83 % |
| Tournament Ice Rental | | 9,500.00 | -9,500.00 | |
| Tournament Misc. Expense | 19.98 | 333.36 | -313.38 | 5.99 % |
| Tournament Officials | | 2,666.64 | -2,666.64 | |
| Tournament Printing | 28.43 | 666.64 | -638.21 | 4.26 % |
| Tournament Sanction Fees | 200.00 | 50.00 | 150.00 | 400.00 % |
| Tournament Team Proceeds | | 1,500.00 | -1,500.00 | |
| Tournament Team Swag & Snacks | 1,213.82 | 1,666.64 | -452.82 | 72.83 % |
| Total Ice Cup Tournament Expenses | 2,860.52 | 17,383.28 | -14,522.76 | 16.46 % |
| Ice Rental | | | | |
| Coaches Training | 660.00 | | 660.00 | |
| Donated Ice | | 880.00 | -880.00 | |
| Girls Clinics | 330.00 | 660.00 | -330.00 | 50.00 % |
| Goalie Practices | 1,320.00 | 1,271.60 | 48.40 | 103.81 % |
| Regular Season Games | 19,800.00 | 24,530.00 | -4,730.00 | 80.72 % |
| Regular Season Practices | 39,270.00 | 38,964.24 | 305.76 | 100.78 % |
| Special Hockey Practices | 1,320.00 | 1,234.24 | 85.76 | 106.95 % |
| Total Ice Rental | 62,700.00 | 67,540.08 | -4,840.08 | 92.83 % |
| Miscellaneous Expense | 282.57 | 333.36 | -50.79 | 84.76 % |
| Officiating | 4,470.00 | | 4,470.00 | |
| Game Officiating | 820.00 | 5,133.36 | -4,313.36 | 15.97 % |
| Officiating Surcharges | 60.00 | | 60.00 | |
| Total Officiating | 5,350.00 | 5,133.36 | 216.64 | 104.22 % |
| Operating Expenses | 241.28 | | 241.28 | |
| Food/Meals | 252.90 | | 252.90 | |
| League Connect | 149.00 | 500.00 | -351.00 | 29.80 % |
| Office Supplies | 98.28 | 66.64 | 31.64 | 147.48 % |
| PO Box Rental | 92.00 | 66.64 | 25.36 | 138.06 % |
| Postage | | 16.64 | -16.64 | |
| Taxes & Accounting | 805.00 | 666.64 | 138.36 | 120.75 % |
| Team Snap | 395.56 | 266.64 | 128.92 | 148.35 % |
| Total Operating Expenses | 2,034.02 | 1,583.20 | 450.82 | 128.48 % |
| Scholarship Awards | 3,020.00 | 1,666.64 | 1,353.36 | 181.20 % |

| | TOTAL | | | |
|--------------------------------------|----------------------|---------------------|----------------------|--------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Skills Clinics Expenses | | | | |
| Skills Clinic Food/Meals | 551.81 | | 551.81 | |
| Skills Clinic Ice Rental | 2,310.00 | 1,650.00 | 660.00 | 140.00 % |
| Total Skills Clinics Expenses | 2,861.81 | 1,650.00 | 1,211.81 | 173.44 % |
| Tournament Fund | | | | |
| State Tournament/Jamboree Entry Fees | | 1,000.00 | -1,000.00 | |
| Team Tournament Entry Fees | 20,369.20 | 20,966.64 | -597.44 | 97.15 % |
| Total Tournament Fund | 20,369.20 | 21,966.64 | -1,597.44 | 92.73 % |
| Travel Expenses | | 1,666.64 | -1,666.64 | |
| Lodging | 116.62 | | 116.62 | |
| Mileage | 208.80 | | 208.80 | |
| Total Travel Expenses | 325.42 | 1,666.64 | -1,341.22 | 19.53 % |
| Try Hockey for Free | | 166.64 | -166.64 | |
| THFF Promotions | 65.35 | | 65.35 | |
| Total Try Hockey for Free | 65.35 | 166.64 | -101.29 | 39.22 % |
| Tryout Expenses | | | | |
| Tryout Food/Meals | 435.02 | | 435.02 | |
| Tryout Ice Rental | 660.00 | 660.00 | 0.00 | 100.00 % |
| Total Tryout Expenses | 1,095.02 | 660.00 | 435.02 | 165.91 % |
| Uniforms | | 5,100.00 | -5,100.00 | |
| Total Expenses | \$122,625.04 | \$140,849.84 | \$ -18,224.80 | 87.06 % |
| NET OPERATING INCOME | \$130,954.84 | \$1,220.16 | \$129,734.68 | 10,732.60 % |
| Other Expenses | | | | |
| FY 2018-19 Expense | 12,480.00 | | 12,480.00 | |
| Reconciliation Discrepancies-1 | -1,177.71 | | -1,177.71 | |
| Total Other Expenses | \$11,302.29 | \$0.00 | \$11,302.29 | 0.00% |
| NET OTHER INCOME | \$ -11,302.29 | \$0.00 | \$ -11,302.29 | 0.00% |
| NET INCOME | \$119,652.55 | \$1,220.16 | \$118,432.39 | 9,806.30 % |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - January 2020

| | TOTAL |
|---------------------------------------|---------------------|
| Income | |
| Billable Expense Income | 609.35 |
| Donation Income | |
| General Donations | 16.64 |
| Scholarship Donations | 1,012.48 |
| Special Hockey Donations | 305.87 |
| Total Donation Income | 1,334.99 |
| Fundraising Income | |
| Amazon Smile Income | 26.71 |
| SquadLocker Income | 690.53 |
| Total Fundraising Income | 717.24 |
| Ice Cup Tournament | 235.70 |
| Raffle Ticket Sales | 40.00 |
| Sponsorships | 300.00 |
| Team Registration Fees | 26,100.93 |
| Total Ice Cup Tournament | 26,676.63 |
| Interest Income | 49.40 |
| Other Ice Use Income | 1,155.00 |
| Registration Fees | |
| 1. 8U | 14,513.86 |
| 2. 10U | 24,642.54 |
| 3. 12U | 33,889.20 |
| 4. 14U | 44,408.43 |
| 5. 18U | 30,522.50 |
| 6. 18U T2 | 66,779.19 |
| Registration Late Fees | 493.29 |
| Registration Service Fees | 915.00 |
| Total Registration Fees | 216,164.01 |
| Skills Clinic Income | |
| Skills Clinic Registrations | 5,703.26 |
| Total Skills Clinic Income | 5,703.26 |
| Tryout Income | |
| 18U T2 Tryout Registrations | 1,170.00 |
| Total Tryout Income | 1,170.00 |
| Total Income | \$253,579.88 |
| GROSS PROFIT | \$253,579.88 |
| Expenses | |
| Advertising/Promotional | 2,679.26 |
| Coach/Volunteer Expenses | |
| Coach Training | 2,359.20 |
| Total Coach/Volunteer Expenses | 2,359.20 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - January 2020

| | TOTAL |
|------------------------------------------|------------------|
| Credit Card Expenses | |
| Processing Fees | 9,092.79 |
| Total Credit Card Expenses | 9,092.79 |
| Discounts/Refunds Given | 2,734.50 |
| Equipment | |
| Coach/Team Equipment | 3,610.63 |
| Dryland Equipment | 1,184.75 |
| Total Equipment | 4,795.38 |
| Ice Cup Tournament Expenses | |
| Tournament Awards | 1,398.29 |
| Tournament Misc. Expense | 19.98 |
| Tournament Printing | 28.43 |
| Tournament Sanction Fees | 200.00 |
| Tournament Team Swag & Snacks | 1,213.82 |
| Total Ice Cup Tournament Expenses | 2,860.52 |
| Ice Rental | |
| Coaches Training | 660.00 |
| Girls Clinics | 330.00 |
| Goalie Practices | 1,320.00 |
| Regular Season Games | 19,800.00 |
| Regular Season Practices | 39,270.00 |
| Special Hockey Practices | 1,320.00 |
| Total Ice Rental | 62,700.00 |
| Miscellaneous Expense | 282.57 |
| Officiating | 4,470.00 |
| Game Officiating | 820.00 |
| Officiating Surcharges | 60.00 |
| Total Officiating | 5,350.00 |
| Operating Expenses | 241.28 |
| Food/Meals | 252.90 |
| League Connect | 149.00 |
| Office Supplies | 98.28 |
| PO Box Rental | 92.00 |
| Taxes & Accounting | 805.00 |
| Team Snap | 395.56 |
| Total Operating Expenses | 2,034.02 |
| Scholarship Awards | 3,020.00 |
| Skills Clinics Expenses | |
| Skills Clinic Food/Meals | 551.81 |
| Skills Clinic Ice Rental | 2,310.00 |
| Total Skills Clinics Expenses | 2,861.81 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - January 2020

| | TOTAL |
|----------------------------------|----------------------|
| Tournament Fund | |
| Team Tournament Entry Fees | 20,369.20 |
| Total Tournament Fund | 20,369.20 |
| Travel Expenses | |
| Lodging | 116.62 |
| Mileage | 208.80 |
| Total Travel Expenses | 325.42 |
| Try Hockey for Free | |
| THFF Promotions | 65.35 |
| Total Try Hockey for Free | 65.35 |
| Tryout Expenses | |
| Tryout Food/Meals | 435.02 |
| Tryout Ice Rental | 660.00 |
| Total Tryout Expenses | 1,095.02 |
| Total Expenses | \$122,625.04 |
| NET OPERATING INCOME | \$130,954.84 |
| Other Expenses | |
| FY 2018-19 Expense | 12,480.00 |
| Reconciliation Discrepancies-1 | -1,177.71 |
| Total Other Expenses | \$11,302.29 |
| NET OTHER INCOME | \$ -11,302.29 |
| NET INCOME | \$119,652.55 |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

MARCH MINUTES
Board of Directors Meeting
The Rink Exchange
Tuesday, March 3rd, 2020

1. PRESENT: Joy Pendowski, Jenn Nyberg, Joel Dunham, Sarah Chambers, Dan Trent, Kara Minchin (via phone), Lanae Falls
2. ABSENT:
GUESTS: April Bernacki, Daniel Gomez
2. CALL TO ORDER: 6:31pm
3. MEETING MINUTES: Approval of February minutes — Motion to approve by Jenn, seconded by Sara. Minutes for February are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. **LAHA** - Sarah and I hosted age division meetings last month. Attendance was light in each of the meetings but there was good dialogue with those present. We shared the LAHA survey results as a whole and then the results for specific age divisions. Most of the questions that came up revolved around scheduling games, tournaments, and program costs.

Try Hockey for Free happened on Sat, Feb 22nd @ 2:00pm. There were a total of 18 kids signed up. Attendance was light but the quality of the experience for those there was high. A lot of coaches were present and great connections made with the parents. We have another THFF event happening on this Saturday @ 2:00pm. This is being promoted on Facebook. We will need lots of helpers; please arrive by 1:00pm.

The final two skills clinics took place in February. The clinic on speed and agility went well and the kids had fun. The clinic on off-season workouts and nutrition was disappointing. A lot of planning went into this session as well as LAHA purchased jump ropes and agility ladders, as well as created snack stations for the kids but only 6 out of 37 registered players showed up. On the whole, the skills clinics were well received and we should look at offering them again next season.

We held an all LAHA meeting last week. We had a good number of people attend but definitely less than half of the association was present.

We did a look back to where LAHA was 5 years ago, celebrated this season's accomplishments, discussed where we will be putting our focus in the next 5 years and areas that we want to work on improving, and then finished with an on-ice photo.

ii. **OSHA** -OSHA meeting was a conference call on February 22nd.

Registrars need to work with Kara Minchin to claim players. Oregon has a lot that are unclaimed which is a huge problem. She has a list you can go through with her.

The Pacific District goaltending camp will be for 2006 players only and will be in the second week of August.

Abuse of officials continues to be another big issue. Nationally, 7000 officials are not returning next season.

OSHA elections are open for nominations. Deadline to nominate and submit bio is tomorrow. President and Secretary are up for election.

Girls Expo is happening in Eugene this Saturday. We have girls and coaches coming from across the state to participate. The day will consist of on and off ice sessions, seminars, coaches training and parent Q&A.

I also attended the first USA Hockey conference for women in Anaheim at the beginning of February. Representatives from 30+ states were there. Amazing speakers who delivered information on growing the game for the girls (and also associations), working with coaches and girls, communication, networking to gain program support, etc. I'll be using this training to put together an action plan for the state on how to grow the game for girls (and boys).

Oregon has a new Goaltending Development Chair - Christy Picard Dimmig

On SafeSport, big on-ice hits may start coming under SafeSport. If this happens they will send something out but we should be on the lookout for those incidents and correct that with our players.

SafeSport remains at the top of the list for what the national office is talking about and focused on. Background checks are going national next year and will be required annually. \$30. A small handful of SS cases have been reported to the state this season which is down from previous years.

State tournaments coming up March 20-22 here in Eugene. Games will be 17 min run clock, 3 min warm up, 1 min between periods, 1 time out allowed per team/game. 4 teams will participate. Teams determined by March 8th. I voiced concern about teams playing at different higher level divisions in tournaments during the season and still being able to participate in state. I was told they would still qualify to participate.

Overall player numbers are down or flat with associations this season, however LAHA has grown. Associations are looking at new ways to try and grow their programs.

Player Selections were announced from the State Development camp. Eugene had 3 players selected: Elijah Lowder, Ruby Pendowski, McKayla Reilly. Eugene represented well at the camp and to have this many kids out of the 27 we had signed up. And out of the 27, only 21 were eligible to be selected at all. 2 of our 4 girls who participated made it and only 4 girls in the whole state were selected. 9 boys were selected: 1 Eugene, 1 Bend, 7 Portland.

Last but not least, I also spoke up and put in another request to get games with Portland for next season. Not only do our families want that, I think it is good for the state to have mixed competition.

- iii. **OHOA** - Working with our local refs on staffing for our games and making sure that is done appropriately in terms of experience/ability. We will be addressing language during youth games and keeping it appropriate.

- b. **Treasurer:** (Jenn) We are on track for where the budget was set last summer.

- c. **Registrar:** (Sarah) All families are current.

- d. **Committees:**

- i. **Coaches Committee/CIC Report:** (Daniel/Joy) We are looking to set up a standard operating procedure for utilizing the end of season practice ice. With 10u ending last week we have some ice we can spread around to help to give the 14u and 18u teams a little more full-ice time.

- An Example would be

- Wednesday

- 12u on ice 6-7pm

- 18u on ice 6:30-7pm and 7:15-7:45pm

- 14u on ice 7:15-8:15pm

- Thursday

- 12u on ice 6:45-7:45pm

- 14u on ice 7:15-7:45pm and 8-8:30pm

18u on ice 8-9:00pm

This gives 14u and 18u each a half an hour of ice to themselves, it also provides an opportunity for a whiteboard session in locker room before the second half hour for the team splitting their practice session that day.

I think we can ask the question and see if we can justify trying this with only a few weeks left of practice as it is. I think looking into next year having a plan to better use the ice for these last few weeks would be another step in the right direction.

What is our club standard for players practicing up an age group? Could this happen mid-season instead of end of season? Suggestion: this could be a once a month situation for individual skills development. End of season coaches meeting- Monday, March 16th @ 6pm. Coaching applications due back in April. Proposal- open to having part-time coaches (ex: every wednesday coach). Good feedback from goalie practices not having 12U and under players participating. Explain what the next strike is for players to try and eliminate problems (players and parents).

- ii. **Discipline Committee:** (Jenn) As of now, all issues have been handled within our organization. Having documentation is very helpful as well as using the codes of conduct.
- iii. **SafeSport:** (Kara) Oregon is waiting for a new background screening process. OSHA may require all Oregon members to redo screening, not official. Background checks are going national. Lookout for big on-ice hits going to safesport. SafeSport will become more intertwined with on ice incidents. Cases are backed up for 5 years. Reports for Oregon were down this year. Some reports were filed by disgruntled parents/players.
- iv. **Ice Cup:** (Mara/April) 23 teams participated overall. General feedback was very good. Teams already trying to register for next year. Venders did well. Volunteer positions were filled. Raffle was successful, highest income we've had (over \$3,000). Booze, Candy, hockey were best sellers for raffle. Skills challenge went well. Next year be more clear on coaches participating to help run the skills clinic. Alex announcing was a great addition. 10U and 12U ran really smoothly. 14U had a few bumps in the road with chippy games. What can we do to better promote good, clean competition at 14U? Could we have a three man system for 14U? Start fundraising earlier for next year. Streamline raffle baskets. Suggestion- splitting tournament to 10U, 12U and 14U, 18U. Overall, tournament was very successful.
- v. **Marketing/Website Committee:** (Joy) Now is the time to start working on partnerships for next season. I will be working on a plan for doing outreach. Would love it if others are interested in helping.

Website continues to be updated. Based on feedback from the USAH conference, I will be proposing some layout and content changes to help

with better 8U and female conversions.

- vi. **Fundraising:** (Joy) Chipotle fundraiser was a success, earned \$148 for scholarship fund. Flipgive \$500. Squadlocker \$624.56.
- vii. **Communications:** (Lanae/April) Newsletter - February recap and info for March. Congrats to Lanae on Coach of the Month. Lanae to get leftover jump ropes and agility ladders from clinics.
- viii. **Team Reports:**
- ix. 8U - Sara/Joel
- x. 10U - Jenn - Splitting team for Ice Cup was challenging. Players struggled with playing each other. Overall it was good for player development.
- xi. 12U - Sara/Dan - Season went by fast. Players are not ready to be done. Interesting ending to final travel game of the season in Klamath. Successful year overall. Positive ending to the season. Implementing organizational culture at 12U now in preparation for next season.
- xii. 14U - April - Good season until recently. Serious cultural issue at 14U, mostly fueled by parents. You cannot communicate enough with parents. Canceled final game of season and will instead do broomball.
- xiii. 18U -
- xiv. 18UT2 - Kara/Jenn/Lanae- Frustrating season all around. Amazing season of development but very clouded by parent disagreements. Still looking forward to nationals. Team voted for \$500 travel reimbursement for nationals. Suggestion of per diem for meals or hotel stay.

OLD BUSINESS:

- a. Spring Hockey Planning: (Jenn) A survey is going out. So far, 5 responses, 2 players (goalies) want to go. 2 potential coaches said yes.
- b. Updating Bylaws and Board Size: (Joy) Follow-up to schedule a work session to create position descriptions. This will not happen until after the Ice Cup at the earliest.
- c. Volunteer Accountability Proposal: Tabled until after The 2020/2021 Board is seated.

NEW BUSINESS (3-minute time limit per item):

- a. Ice contract for next season (Joy) We must have an ice contract for OSHA. Looking to keep the season length the same as this year. Practice time the same but add 2 hours of ice a week. Keep Tuesday night ice sheet and possibly rotate between older teams. No practice for Thanksgiving and Xmas weeks per usual. Same blocks for games and additional tournament dates. Keep once a month ice session for clinics.
- b. Uniforms for next season (Joy) Looking for a new vendor for next season.

LAHA Board Elections: (Kara) There were 3 open positions with 3 people accepting their nominations: Carrie Stewart, Joy Pendowski and Jenn Nyberg. They will be seated into their positions at the next board meeting.

Meeting adjourned: 8:33pm

Next OSHA Meeting:
April 18th in Bend

Next LAHA Meeting:
April 7th, 6:30 pm at The Rink Exchange

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - February 2020

| | TOTAL | | | |
|-----------------------------------|---------------------|---------------------|--------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Billable Expense Income | 609.35 | | 609.35 | |
| Donation Income | | 375.03 | -375.03 | |
| General Donations | 16.64 | | 16.64 | |
| Scholarship Donations | 1,012.48 | | 1,012.48 | |
| Special Hockey Donations | 305.87 | | 305.87 | |
| Total Donation Income | 1,334.99 | 375.03 | 959.96 | 355.97 % |
| Fundraising Income | | 749.97 | -749.97 | |
| Amazon Smile Income | 34.94 | | 34.94 | |
| SquadLocker Income | 690.53 | | 690.53 | |
| Total Fundraising Income | 725.47 | 749.97 | -24.50 | 96.73 % |
| Grant Income | | 749.97 | -749.97 | |
| Ice Cup Tournament | 235.70 | | 235.70 | |
| Hotel Commissions | | 375.03 | -375.03 | |
| Program Ad/Player Note Sales | 430.00 | 487.53 | -57.53 | 88.20 % |
| Raffle Ticket Sales | -70.00 | 1,500.03 | -1,570.03 | -4.67 % |
| Sponsorships | 1,000.00 | 74.97 | 925.03 | 1,333.87 % |
| Team Registration Fees | 28,350.93 | 20,999.97 | 7,350.96 | 135.00 % |
| Vendor Sales Commissions | | 749.97 | -749.97 | |
| Total Ice Cup Tournament | 29,946.63 | 24,187.50 | 5,759.13 | 123.81 % |
| Interest Income | 57.42 | | 57.42 | |
| Other Ice Use Income | 1,155.00 | | 1,155.00 | |
| Registration Fees | | | | |
| 1. 8U | 14,689.65 | 11,250.00 | 3,439.65 | 130.57 % |
| 2. 10U | 24,957.54 | 16,274.97 | 8,682.57 | 153.35 % |
| 3. 12U | 34,034.20 | 20,040.03 | 13,994.17 | 169.83 % |
| 4. 14U | 44,408.43 | 31,020.03 | 13,388.40 | 143.16 % |
| 5. 18U | 30,522.50 | 17,325.00 | 13,197.50 | 176.18 % |
| 6. 18U T2 | 66,779.19 | 37,125.00 | 29,654.19 | 179.88 % |
| Registration Late Fees | 493.29 | | 493.29 | |
| Registration Service Fees | 915.00 | | 915.00 | |
| Total Registration Fees | 216,799.80 | 133,035.03 | 83,764.77 | 162.96 % |
| Skills Clinic Income | | | | |
| Skills Clinic Registrations | 5,803.26 | | 5,803.26 | |
| Total Skills Clinic Income | 5,803.26 | | 5,803.26 | |
| Tryout Income | | | | |
| 18U T2 Tryout Registrations | 1,170.00 | 731.25 | 438.75 | 160.00 % |
| Total Tryout Income | 1,170.00 | 731.25 | 438.75 | 160.00 % |
| Total Income | \$257,601.92 | \$159,828.75 | \$97,773.17 | 161.17 % |
| GROSS PROFIT | \$257,601.92 | \$159,828.75 | \$97,773.17 | 161.17 % |
| Expenses | | | | |

| | TOTAL | | | |
|------------------------------------------|------------------|------------------|-------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Advertising/Promotional | 2,679.26 | 3,750.03 | -1,070.77 | 71.45 % |
| Coach/Volunteer Expenses | | | | |
| Background Checks | | 749.97 | -749.97 | |
| Coach Training | 2,359.20 | 1,500.03 | 859.17 | 157.28 % |
| Coach Uniforms | | 3,750.03 | -3,750.03 | |
| Total Coach/Volunteer Expenses | 2,359.20 | 6,000.03 | -3,640.83 | 39.32 % |
| Credit Card Expenses | | | | |
| Processing Fees | 9,114.44 | 5,625.00 | 3,489.44 | 162.03 % |
| Total Credit Card Expenses | 9,114.44 | 5,625.00 | 3,489.44 | 162.03 % |
| Discounts/Refunds Given | 2,734.50 | | 2,734.50 | |
| Equipment | | | | |
| Coach/Team Equipment | 3,610.63 | 1,312.47 | 2,298.16 | 275.10 % |
| Dryland Equipment | 1,184.75 | 1,312.47 | -127.72 | 90.27 % |
| Total Equipment | 4,795.38 | 2,624.94 | 2,170.44 | 182.69 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | 1,522.59 | 1,125.00 | 397.59 | 135.34 % |
| Tournament Ice Rental | | 10,687.50 | -10,687.50 | |
| Tournament Misc. Expense | 19.98 | 375.03 | -355.05 | 5.33 % |
| Tournament Officials | | 2,999.97 | -2,999.97 | |
| Tournament Printing | 1,232.22 | 749.97 | 482.25 | 164.30 % |
| Tournament Sanction Fees | 225.00 | 56.25 | 168.75 | 400.00 % |
| Tournament Team Proceeds | | 1,687.50 | -1,687.50 | |
| Tournament Team Swag & Snacks | 2,905.38 | 1,874.97 | 1,030.41 | 154.96 % |
| Total Ice Cup Tournament Expenses | 5,905.17 | 19,556.19 | -13,651.02 | 30.20 % |
| Ice Rental | | | | |
| Coaches Training | 660.00 | | 660.00 | |
| Donated Ice | | 990.00 | -990.00 | |
| Girls Clinics | 330.00 | 742.50 | -412.50 | 44.44 % |
| Goalie Practices | 1,320.00 | 1,430.55 | -110.55 | 92.27 % |
| Regular Season Games | 19,800.00 | 27,596.25 | -7,796.25 | 71.75 % |
| Regular Season Practices | 39,270.00 | 43,834.77 | -4,564.77 | 89.59 % |
| Special Hockey Practices | 1,320.00 | 1,388.52 | -68.52 | 95.07 % |
| Total Ice Rental | 62,700.00 | 75,982.59 | -13,282.59 | 82.52 % |
| Miscellaneous Expense | 802.37 | 375.03 | 427.34 | 213.95 % |
| Officiating | 4,470.00 | | 4,470.00 | |
| Game Officiating | 820.00 | 5,775.03 | -4,955.03 | 14.20 % |
| Officiating Surcharges | 60.00 | | 60.00 | |
| Total Officiating | 5,350.00 | 5,775.03 | -425.03 | 92.64 % |
| Operating Expenses | 255.28 | | 255.28 | |
| Food/Meals | 252.90 | | 252.90 | |
| League Connect | 149.00 | 562.50 | -413.50 | 26.49 % |
| Office Supplies | 98.28 | 74.97 | 23.31 | 131.09 % |
| PO Box Rental | 92.00 | 74.97 | 17.03 | 122.72 % |
| Postage | | 18.72 | -18.72 | |
| Taxes & Accounting | 805.00 | 749.97 | 55.03 | 107.34 % |
| Team Snap | 483.48 | 299.97 | 183.51 | 161.18 % |
| Total Operating Expenses | 2,135.94 | 1,781.10 | 354.84 | 119.92 % |
| Scholarship Awards | 3,020.00 | 1,874.97 | 1,145.03 | 161.07 % |

| | TOTAL | | | |
|--------------------------------------|----------------------|---------------------|----------------------|-------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Skills Clinics Expenses | | | | |
| Skills Clinic Food/Meals | 697.81 | | 697.81 | |
| Skills Clinic Ice Rental | 2,310.00 | 1,856.25 | 453.75 | 124.44 % |
| Skills Clinic Misc. Expense | 539.20 | | 539.20 | |
| Total Skills Clinics Expenses | 3,547.01 | 1,856.25 | 1,690.76 | 191.08 % |
| Tournament Fund | | | | |
| State Tournament/Jamboree Entry Fees | 1,500.00 | 1,125.00 | 375.00 | 133.33 % |
| Team Tournament Entry Fees | 21,369.20 | 23,587.47 | -2,218.27 | 90.60 % |
| Total Tournament Fund | 22,869.20 | 24,712.47 | -1,843.27 | 92.54 % |
| Travel Expenses | | 1,874.97 | -1,874.97 | |
| Lodging | 576.76 | | 576.76 | |
| Meals | 149.01 | | 149.01 | |
| Mileage | 290.83 | | 290.83 | |
| Total Travel Expenses | 1,016.60 | 1,874.97 | -858.37 | 54.22 % |
| Try Hockey for Free | | 187.47 | -187.47 | |
| THFF Promotions | 65.35 | | 65.35 | |
| Total Try Hockey for Free | 65.35 | 187.47 | -122.12 | 34.86 % |
| Tryout Expenses | | | | |
| Tryout Food/Meals | 435.02 | | 435.02 | |
| Tryout Ice Rental | 660.00 | 742.50 | -82.50 | 88.89 % |
| Total Tryout Expenses | 1,095.02 | 742.50 | 352.52 | 147.48 % |
| Uniforms | | 5,737.50 | -5,737.50 | |
| Total Expenses | \$130,189.44 | \$158,456.07 | \$ -28,266.63 | 82.16 % |
| NET OPERATING INCOME | \$127,412.48 | \$1,372.68 | \$126,039.80 | 9,282.02 % |
| Other Expenses | | | | |
| FY 2018-19 Expense | 12,480.00 | | 12,480.00 | |
| Reconciliation Discrepancies-1 | -1,177.71 | | -1,177.71 | |
| Total Other Expenses | \$11,302.29 | \$0.00 | \$11,302.29 | 0.00% |
| NET OTHER INCOME | \$ -11,302.29 | \$0.00 | \$ -11,302.29 | 0.00% |
| NET INCOME | \$116,110.19 | \$1,372.68 | \$114,737.51 | 8,458.65 % |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - February 2020

| | TOTAL |
|-----------------------------------|---------------------|
| Income | |
| Billable Expense Income | 609.35 |
| Donation Income | |
| General Donations | 16.64 |
| Scholarship Donations | 1,012.48 |
| Special Hockey Donations | 305.87 |
| Total Donation Income | 1,334.99 |
| Fundraising Income | |
| Amazon Smile Income | 34.94 |
| SquadLocker Income | 690.53 |
| Total Fundraising Income | 725.47 |
| Ice Cup Tournament | 235.70 |
| Program Ad/Player Note Sales | 430.00 |
| Raffle Ticket Sales | -70.00 |
| Sponsorships | 1,000.00 |
| Team Registration Fees | 28,350.93 |
| Total Ice Cup Tournament | 29,946.63 |
| Interest Income | 57.42 |
| Other Ice Use Income | 1,155.00 |
| Registration Fees | |
| 1. 8U | 14,689.65 |
| 2. 10U | 24,957.54 |
| 3. 12U | 34,034.20 |
| 4. 14U | 44,408.43 |
| 5. 18U | 30,522.50 |
| 6. 18U T2 | 66,779.19 |
| Registration Late Fees | 493.29 |
| Registration Service Fees | 915.00 |
| Total Registration Fees | 216,799.80 |
| Skills Clinic Income | |
| Skills Clinic Registrations | 5,803.26 |
| Total Skills Clinic Income | 5,803.26 |
| Tryout Income | |
| 18U T2 Tryout Registrations | 1,170.00 |
| Total Tryout Income | 1,170.00 |
| Total Income | \$257,601.92 |
| GROSS PROFIT | \$257,601.92 |
| Expenses | |
| Advertising/Promotional | 2,679.26 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - February 2020

| | TOTAL |
|------------------------------------------|------------------|
| Coach/Volunteer Expenses | |
| Coach Training | 2,359.20 |
| Total Coach/Volunteer Expenses | 2,359.20 |
| Credit Card Expenses | |
| Processing Fees | 9,114.44 |
| Total Credit Card Expenses | 9,114.44 |
| Discounts/Refunds Given | 2,734.50 |
| Equipment | |
| Coach/Team Equipment | 3,610.63 |
| Dryland Equipment | 1,184.75 |
| Total Equipment | 4,795.38 |
| Ice Cup Tournament Expenses | |
| Tournament Awards | 1,522.59 |
| Tournament Misc. Expense | 19.98 |
| Tournament Printing | 1,232.22 |
| Tournament Sanction Fees | 225.00 |
| Tournament Team Swag & Snacks | 2,905.38 |
| Total Ice Cup Tournament Expenses | 5,905.17 |
| Ice Rental | |
| Coaches Training | 660.00 |
| Girls Clinics | 330.00 |
| Goalie Practices | 1,320.00 |
| Regular Season Games | 19,800.00 |
| Regular Season Practices | 39,270.00 |
| Special Hockey Practices | 1,320.00 |
| Total Ice Rental | 62,700.00 |
| Miscellaneous Expense | 802.37 |
| Officiating | 4,470.00 |
| Game Officiating | 820.00 |
| Officiating Surcharges | 60.00 |
| Total Officiating | 5,350.00 |
| Operating Expenses | 255.28 |
| Food/Meals | 252.90 |
| League Connect | 149.00 |
| Office Supplies | 98.28 |
| PO Box Rental | 92.00 |
| Taxes & Accounting | 805.00 |
| Team Snap | 483.48 |
| Total Operating Expenses | 2,135.94 |
| Scholarship Awards | 3,020.00 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - February 2020

| | TOTAL |
|--------------------------------------|----------------------|
| Skills Clinics Expenses | |
| Skills Clinic Food/Meals | 697.81 |
| Skills Clinic Ice Rental | 2,310.00 |
| Skills Clinic Misc. Expense | 539.20 |
| Total Skills Clinics Expenses | 3,547.01 |
| Tournament Fund | |
| State Tournament/Jamboree Entry Fees | 1,500.00 |
| Team Tournament Entry Fees | 21,369.20 |
| Total Tournament Fund | 22,869.20 |
| Travel Expenses | |
| Lodging | 576.76 |
| Meals | 149.01 |
| Mileage | 290.83 |
| Total Travel Expenses | 1,016.60 |
| Try Hockey for Free | |
| THFF Promotions | 65.35 |
| Total Try Hockey for Free | 65.35 |
| Tryout Expenses | |
| Tryout Food/Meals | 435.02 |
| Tryout Ice Rental | 660.00 |
| Total Tryout Expenses | 1,095.02 |
| Total Expenses | \$130,189.44 |
| NET OPERATING INCOME | \$127,412.48 |
| Other Expenses | |
| FY 2018-19 Expense | 12,480.00 |
| Reconciliation Discrepancies-1 | -1,177.71 |
| Total Other Expenses | \$11,302.29 |
| NET OTHER INCOME | \$ -11,302.29 |
| NET INCOME | \$116,110.19 |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

APRIL MINUTES
Board of Directors Meeting
Tuesday, April 7th, 2020, 6:30 p.m.
Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 320 011 2769
Online: <https://zoom.us/j/3200112769>

1. PRESENT: Joy Pendowski, Dan Trent, Daniel Gomez, Lanae Falls, Flint DOUNGCHAK, Carrie Stewart, Sarah Chambers, Jenn Nyberg
2. ABSENT: Joel Dunham
GUESTS: None
2. CALL TO ORDER: 6:32pm
3. MEETING MINUTES: Approval of March minutes, update to include Lanae as in attendance. — Motion to approve by Dan, seconded by Carrie. Minutes for March are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - Tax return filed for LAHA, will get to Jenn to send in with payment by April 15th. Coaching applications open on the LAHA website. Deadline for head coaching is April 30th. All others are encouraged to apply early but there is not the same hard deadline as for head coaches. Discussed end of season refunds and how we want to handle that for the 14U and 18U teams who missed the last 3 practices from the rink closure. The Board discussed a few different options and landed on offering the 38 affected players the choice of a refund, a credit for next season, or they can donate the 'refund' to the LAHA scholarship fund. Jenn motioned to offer these affected players these three options for their \$18.68 refund. Dan seconded. Motion passed. Families need to respond within a week of notification and if no response, the amount will be donated to the scholarship fund. Reviewed the season survey results. On the whole, the surveys were fairly positive. Across the board, the LAHA coaches scored well with averages all above 4 out of 5 points. 30 surveys were submitted representing players in all age divisions (28% response rate). Other key figures from the surveys:
 - 83% think the emphasis on winning is just right
 - 59% think the number of games was not enough

- 59% think the amount of travel was just right
- 79% think the amount of time for on ice practice was just right
- 72% think the amount of time for off ice (dryland) practice was just right
- 83% think their player's skill level improved this season
- 72% of the respondent's plan to return next season - those not returning stated their reasons were due to aging out, program offering, and wanting to pursue other sports
- 90% said they enjoyed the season

ii. OSHA - Joy filed LAHA's renewal application for OSHA on 4/5/20. No one ran against Lester for President so he will remain in office. The Secretary spot is open so that will be filled by appointment.

iii. OHOA - Nothing to report.

b. Treasurer: (Jenn) On target with our income and expenses. Several bills still not received so the budget to actuals does not reflect the true costs for the season and won't until those bills are received and paid. This is for things like jerseys and socks, coach uniforms, final ice bills, final ref bills, etc. Also, we accidentally overpaid OHOA on one invoice and Jenn is working with them to get that credited/refunded. We also have a couple of invoices not yet paid from Bend or Medford for ice and refs. Joy will follow up on getting those paid.

c. Registrar: (Sarah) Unclaimed players - the list Kara received and that we discussed last month turned out to be old, so after verifying this, it was determined that everyone for LAHA is claimed. Sarah will work with Carrie or the new registrar on a transition plan with the USAH portal.

d. Committees:

i. Coaches Committee/CIC Report: (Daniel/Flint) Reported on the coaches meeting from Monday, April 6th. Working on defining who we are and what our players are known for. Being uncompromisingly respectful, gritty. Good character. Goalies are competitive, good at recovery. Players are good with their passes. Working on our competitiveness across the board and will/desire to compete. Working on hockey IQ. Good meeting and good attendance from our coaching staff.

ii. Discipline Committee: (Jenn) One hearing for an adult league player (not Eugene). Discipline and any open actions for the season are in the process of being resolved. Still doing some follow up with players/families. Going forward, Jenn would like to be more involved and proactive for coaches next season - doing more check-ins and follow up throughout the season on how things are going and what supports are needed.

iii. SafeSport: (Kara) No report.

iv. Ice Cup: (Mara/April) (Joy) All loose ends are taken care of. One ad from Hot Mama's Wings has not been paid. Dan will follow up on this. The event was profitable and \$3000 is going into the scholarship fund from the

Ice Cup proceeds. Final checks from vendors have been received. Joy will follow up with Travel Lane County on getting the rebates from the hotels.

- v. Marketing/Website Committee: (Joy) Working on updates, will have mock design for review at next meeting. Would like to go live before registration opens.
 - vi. Fundraising: (Joy) Ask about having Carol leading a tutorial next season for being more effective with Flip Give and how to use it for everyday shopping. Joy will ask her to close out the current campaign and we will set one up for the upcoming season.
 - vii. Communications: (Lanae/April) Newsletter went out and the online workouts are going well that are up on Facebook. Would like to get videos going and up on YouTube and Instagram.
- e. Team Reports: None this month.

5. OLD BUSINESS:

- a. Spring Hockey Planning: (Jenn) Discussed the outcome of this season and plans for next season. Jenn would love to get this started earlier than later for next season. Get interest from families earlier on if at all possible. Tournaments seem to be all in Canada or California and let people know the logistics. Joy suggested including all of the selected tournament details in the registration process. Daniel suggested we should consider having interested kids signup for a tryout.
- b. Updating Bylaws and Board Size: (Joy) Follow-up to schedule a work session to create position descriptions. Revisit in June.
- c. Volunteer Accountability Proposal: (Carol/Joy) Revisit in June.
- d. Ice Contract: (Joy) Discussed that we have an MOU for our season ice. Discussed the request of Rose City to purchase ice in Eugene to support the statewide girls teams so that girls from outside Portland have better access to participate. Dan motioned to approve LAHA to sell 18-20 hours of ice to Rose City that is additional ice (not to take away from LAHA's program ice) over the course of the 2020-2021 season. Carrie seconded. Motion passed.
- e. Uniforms: (Joy) Looking for a new vendor for next season. Look at different options for base shells. Look at the pros/cons of the customization and the effects that has on the timeframe. Rink maintains the capacity to do the logo and number customization.

6. NEW BUSINESS (3-minute time limit per item):

- a. Try Hockey for Free: (Joy) Daniel shared that 40 kids signed up for the spring intro program. Joy has gotten the rink the THFF info within a couple of days and that has helped with enrollment. Maybe look at a 3-4 week THFF event so people can see more improvement with their kids? Daniel likes the idea of smaller, more frequent events so that it is easier with equipment and volunteers. Things to consider: If we turn it into a class format, how does that integrate into the schedule and other adult/youth sessions? We need to make sure we have a

streamlined process for moving kids from intro to LAHA. Maybe hold one before the 8U sessions start so kids can move in at the beginning instead of mid-stream. Consider having our head coaches at these events. Maybe look at reaching out by schools, do a demo & floor hockey followed with a THFF event. BY reaching out this way we can help kids THFF with their friends which might help with conversion.

- b. Guidebook updates: (Joy) Joy asked all of the board members to go through the current guidebook and to make notes of anything that should be updated, include, or removed. Does this document cover all of the situations that arise during the course of a season? If not, let's draft revisions so this can be reviewed and adopted before season registration opens.
- c. Budget planning: (Joy) Joy to schedule a budget meeting in the coming weeks. Would like to see the Board have different options for families hit hard financially from COVID-19. Ice rental cost is likely increasing 5% for next season.
- d. Registration system for next season: (Joy) Stack Sports is moving everyone off of the system we used this season. So, no matter what we are forced to change systems for next season. With this news, Joy looked at two of the more popular options available that seem to be used throughout the general region: SportsEngine and TeamSnap. Flint suggested that we consider looking to see if USA Hockey has an option. Both TeamSnap and SportsEngine are really similar but TeamSnap is a little less expensive and it is a platform our members are already used to with team communications. Both options will be less expensive than what we have now. Jenn motioned that LAHA move to TeamSnap for team registration and communications for the upcoming season. Carrie seconded. Motion passed. Joy will proceed with canceling Stack Sports and setting things up with TeamSnap.
- e. Seat Board officers into their positions (last item)
LAHA 2020-2021 Officers:
 - President - Joyen Pendowski
 - Vice President - Dan Trent
 - Secretary - Joel Dunham
 - Treasurer - Jenn Nyberg
 - Registrar - Carrie StewartMotion to approve seating made by Carrie, seconded by Jenn. Motion passed.

Meeting Adjourned: 8:29pm

Executive Session: The Board met in executive session.

Next OSHA Meeting:
April 18th via Conference Call

Next LAHA Meeting:
May 5th at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - March 2020

| | TOTAL | | | |
|-----------------------------------|---------------------|---------------------|--------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Donation Income | | 416.70 | -416.70 | |
| General Donations | 16.64 | | 16.64 | |
| Scholarship Donations | 1,012.48 | | 1,012.48 | |
| Special Hockey Donations | 1,305.87 | | 1,305.87 | |
| Total Donation Income | 2,334.99 | 416.70 | 1,918.29 | 560.35 % |
| Fundraising Income | | 833.30 | -833.30 | |
| Amazon Smile Income | 34.94 | | 34.94 | |
| LifeTouch Income | 185.70 | | 185.70 | |
| SquadLocker Income | 690.53 | | 690.53 | |
| Total Fundraising Income | 911.17 | 833.30 | 77.87 | 109.34 % |
| Grant Income | | 833.30 | -833.30 | |
| Ice Cup Tournament | | | | |
| Hotel Commissions | 730.00 | 416.70 | 313.30 | 175.19 % |
| Program Ad/Player Note Sales | 1,090.00 | 541.70 | 548.30 | 201.22 % |
| Raffle Ticket Sales | 2,907.75 | 1,666.70 | 1,241.05 | 174.46 % |
| Sponsorships | 1,000.00 | 83.30 | 916.70 | 1,200.48 % |
| Team Registration Fees | 27,600.93 | 23,333.30 | 4,267.63 | 118.29 % |
| Vendor Sales Commissions | | 833.30 | -833.30 | |
| Total Ice Cup Tournament | 33,328.68 | 26,875.00 | 6,453.68 | 124.01 % |
| Interest Income | 65.77 | | 65.77 | |
| Other Ice Use Income | | | | |
| Other Ice Use | 1,155.00 | | 1,155.00 | |
| Total Other Ice Use Income | 1,155.00 | | 1,155.00 | |
| Registration Fees | | | | |
| 1. 8U | 14,689.65 | 12,500.00 | 2,189.65 | 117.52 % |
| 2. 10U | 24,957.54 | 18,083.30 | 6,874.24 | 138.01 % |
| 3. 12U | 34,643.55 | 22,266.70 | 12,376.85 | 155.58 % |
| 4. 14U | 44,408.43 | 34,466.70 | 9,941.73 | 128.84 % |
| 5. 18U | 30,522.50 | 19,250.00 | 11,272.50 | 158.56 % |
| 6. 18U T2 | 66,779.19 | 41,250.00 | 25,529.19 | 161.89 % |
| Registration Late Fees | 493.29 | | 493.29 | |
| Registration Service Fees | 915.00 | | 915.00 | |
| Total Registration Fees | 217,409.15 | 147,816.70 | 69,592.45 | 147.08 % |
| Skills Clinic Income | | | | |
| Skills Clinic Registrations | 5,803.26 | | 5,803.26 | |
| Total Skills Clinic Income | 5,803.26 | | 5,803.26 | |
| Tryout Income | | | | |
| 18U T2 Tryout Registrations | 1,170.00 | 812.50 | 357.50 | 144.00 % |
| Total Tryout Income | 1,170.00 | 812.50 | 357.50 | 144.00 % |
| Total Income | \$262,178.02 | \$177,587.50 | \$84,590.52 | 147.63 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - March 2020

| | TOTAL | | | |
|------------------------------------------|---------------------|---------------------|--------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| GROSS PROFIT | \$262,178.02 | \$177,587.50 | \$84,590.52 | 147.63 % |
| Expenses | | | | |
| Advertising/Promotional | 2,679.26 | 4,166.70 | -1,487.44 | 64.30 % |
| Coach/Volunteer Expenses | | | | |
| Background Checks | | 833.30 | -833.30 | |
| Coach Training | 2,359.20 | 1,666.70 | 692.50 | 141.55 % |
| Coach Uniforms | | 4,166.70 | -4,166.70 | |
| Total Coach/Volunteer Expenses | 2,359.20 | 6,666.70 | -4,307.50 | 35.39 % |
| Credit Card Expenses | | | | |
| Processing Fees | 9,114.44 | 6,250.00 | 2,864.44 | 145.83 % |
| Total Credit Card Expenses | 9,114.44 | 6,250.00 | 2,864.44 | 145.83 % |
| Discounts/Refunds Given | 2,734.50 | | 2,734.50 | |
| Equipment | | | | |
| Coach/Team Equipment | 3,610.63 | 1,458.30 | 2,152.33 | 247.59 % |
| Dryland Equipment | 1,184.75 | 1,458.30 | -273.55 | 81.24 % |
| Total Equipment | 4,795.38 | 2,916.60 | 1,878.78 | 164.42 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | 1,522.59 | 1,250.00 | 272.59 | 121.81 % |
| Tournament Ice Rental | 14,190.00 | 11,875.00 | 2,315.00 | 119.49 % |
| Tournament Misc. Expense | 471.96 | 416.70 | 55.26 | 113.26 % |
| Tournament Officials | 3,150.00 | 3,333.30 | -183.30 | 94.50 % |
| Tournament Printing | 1,232.22 | 833.30 | 398.92 | 147.87 % |
| Tournament Sanction Fees | 225.00 | 62.50 | 162.50 | 360.00 % |
| Tournament Team Proceeds | 1,014.80 | 1,875.00 | -860.20 | 54.12 % |
| Tournament Team Swag & Snacks | 2,905.38 | 2,083.30 | 822.08 | 139.46 % |
| Total Ice Cup Tournament Expenses | 24,711.95 | 21,729.10 | 2,982.85 | 113.73 % |
| Ice Rental | | | | |
| Coaches Training | 660.00 | | 660.00 | |
| Donated Ice | 1,320.00 | 1,100.00 | 220.00 | 120.00 % |
| Girls Clinics | 660.00 | 825.00 | -165.00 | 80.00 % |
| Goalie Practices | 1,760.00 | 1,589.50 | 170.50 | 110.73 % |
| Regular Season Games | 25,905.00 | 30,662.50 | -4,757.50 | 84.48 % |
| Regular Season Practices | 56,705.00 | 48,705.30 | 7,999.70 | 116.42 % |
| Special Hockey Practices | 1,760.00 | 1,542.80 | 217.20 | 114.08 % |
| Total Ice Rental | 88,770.00 | 84,425.10 | 4,344.90 | 105.15 % |
| Miscellaneous Expense | 1,963.90 | 416.70 | 1,547.20 | 471.30 % |
| Officiating | | | | |
| Game Officiating | 7,920.00 | 6,416.70 | 1,503.30 | 123.43 % |
| Officiating Surcharges | 200.00 | | 200.00 | |
| Total Officiating | 8,120.00 | 6,416.70 | 1,703.30 | 126.54 % |
| Operating Expenses | 248.29 | | 248.29 | |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - March 2020

| | TOTAL | | | |
|--------------------------------------|----------------------|---------------------|----------------------|-------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Food/Meals | 252.90 | | 252.90 | |
| League Connect | 415.00 | 625.00 | -210.00 | 66.40 % |
| Office Supplies | 98.28 | 83.30 | 14.98 | 117.98 % |
| PO Box Rental | 92.00 | 83.30 | 8.70 | 110.44 % |
| Postage | | 20.80 | -20.80 | |
| Taxes & Accounting | 805.00 | 833.30 | -28.30 | 96.60 % |
| Team Snap | 490.47 | 333.30 | 157.17 | 147.16 % |
| Total Operating Expenses | 2,401.94 | 1,979.00 | 422.94 | 121.37 % |
| Scholarship Awards | 3,020.00 | 2,083.30 | 936.70 | 144.96 % |
| Skills Clinics Expenses | | | | |
| Skills Clinic Food/Meals | 818.72 | | 818.72 | |
| Skills Clinic Ice Rental | 2,475.00 | 2,062.50 | 412.50 | 120.00 % |
| Skills Clinic Misc. Expense | 399.40 | | 399.40 | |
| Total Skills Clinics Expenses | 3,693.12 | 2,062.50 | 1,630.62 | 179.06 % |
| Tournament Fund | | | | |
| State Tournament Entry Fees | 1,500.00 | 1,250.00 | 250.00 | 120.00 % |
| Team Tournament Entry Fees | 21,650.74 | 26,208.30 | -4,557.56 | 82.61 % |
| Total Tournament Fund | 23,150.74 | 27,458.30 | -4,307.56 | 84.31 % |
| Travel Expenses | 20,500.00 | 2,083.30 | 18,416.70 | 984.02 % |
| Lodging | 116.62 | | 116.62 | |
| Mileage | 208.80 | | 208.80 | |
| Total Travel Expenses | 20,825.42 | 2,083.30 | 18,742.12 | 999.64 % |
| Try Hockey for Free | | 208.30 | -208.30 | |
| THFF Promotions | 165.35 | | 165.35 | |
| Total Try Hockey for Free | 165.35 | 208.30 | -42.95 | 79.38 % |
| Tryout Expenses | | | | |
| Tryout Food/Meals | 435.02 | | 435.02 | |
| Tryout Ice Rental | 660.00 | 825.00 | -165.00 | 80.00 % |
| Total Tryout Expenses | 1,095.02 | 825.00 | 270.02 | 132.73 % |
| Uniforms | | 6,375.00 | -6,375.00 | |
| Total Expenses | \$199,600.22 | \$176,062.30 | \$23,537.92 | 113.37 % |
| NET OPERATING INCOME | \$62,577.80 | \$1,525.20 | \$61,052.60 | 4,102.92 % |
| Other Expenses | | | | |
| FY 2018-19 Expense | 12,480.00 | | 12,480.00 | |
| Reconciliation Discrepancies-1 | -1,177.90 | | -1,177.90 | |
| Total Other Expenses | \$11,302.10 | \$0.00 | \$11,302.10 | 0.00 % |
| NET OTHER INCOME | \$ -11,302.10 | \$0.00 | \$ -11,302.10 | 0.00 % |
| NET INCOME | \$51,275.70 | \$1,525.20 | \$49,750.50 | 3,361.90 % |

Lane Amateur Hockey Association

BALANCE SHEET

As of March 31, 2020

| | TOTAL |
|----------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 135,914.13 |
| Savings | 0.00 |
| Total Bank Accounts | \$135,914.13 |
| Accounts Receivable | |
| Accounts Receivable | 2,160.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 2,160.00 |
| Total Accounts Receivable | \$2,160.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$138,074.13 |
| TOTAL ASSETS | \$138,074.13 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 0.00 |
| Total Other Current Liabilities | \$0.00 |
| Total Current Liabilities | \$600.00 |
| Total Liabilities | \$600.00 |
| Equity | |
| Unrestricted Net Assets | 86,198.43 |
| Net Income | 51,275.70 |
| Total Equity | \$137,474.13 |
| TOTAL LIABILITIES AND EQUITY | \$138,074.13 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - March 2020

| | TOTAL |
|-----------------------------------|---------------------|
| Income | |
| Donation Income | |
| General Donations | 16.64 |
| Scholarship Donations | 1,012.48 |
| Special Hockey Donations | 1,305.87 |
| Total Donation Income | 2,334.99 |
| Fundraising Income | |
| Amazon Smile Income | 34.94 |
| LifeTouch Income | 185.70 |
| SquadLocker Income | 690.53 |
| Total Fundraising Income | 911.17 |
| Ice Cup Tournament | |
| Hotel Commissions | 730.00 |
| Program Ad/Player Note Sales | 1,090.00 |
| Raffle Ticket Sales | 2,907.75 |
| Sponsorships | 1,000.00 |
| Team Registration Fees | 27,600.93 |
| Total Ice Cup Tournament | 33,328.68 |
| Interest Income | 65.77 |
| Other Ice Use Income | |
| Other Ice Use | 1,155.00 |
| Total Other Ice Use Income | 1,155.00 |
| Registration Fees | |
| 1. 8U | 14,689.65 |
| 2. 10U | 24,957.54 |
| 3. 12U | 34,643.55 |
| 4. 14U | 44,408.43 |
| 5. 18U | 30,522.50 |
| 6. 18U T2 | 66,779.19 |
| Registration Late Fees | 493.29 |
| Registration Service Fees | 915.00 |
| Total Registration Fees | 217,409.15 |
| Skills Clinic Income | |
| Skills Clinic Registrations | 5,803.26 |
| Total Skills Clinic Income | 5,803.26 |
| Tryout Income | |
| 18U T2 Tryout Registrations | 1,170.00 |
| Total Tryout Income | 1,170.00 |
| Total Income | \$262,178.02 |
| GROSS PROFIT | \$262,178.02 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - March 2020

| | TOTAL |
|------------------------------------------|------------------|
| Expenses | |
| Advertising/Promotional | 2,679.26 |
| Coach/Volunteer Expenses | |
| Coach Training | 2,359.20 |
| Total Coach/Volunteer Expenses | 2,359.20 |
| Credit Card Expenses | |
| Processing Fees | 9,114.44 |
| Total Credit Card Expenses | 9,114.44 |
| Discounts/Refunds Given | 2,734.50 |
| Equipment | |
| Coach/Team Equipment | 3,610.63 |
| Dryland Equipment | 1,184.75 |
| Total Equipment | 4,795.38 |
| Ice Cup Tournament Expenses | |
| Tournament Awards | 1,522.59 |
| Tournament Ice Rental | 14,190.00 |
| Tournament Misc. Expense | 471.96 |
| Tournament Officials | 3,150.00 |
| Tournament Printing | 1,232.22 |
| Tournament Sanction Fees | 225.00 |
| Tournament Team Proceeds | 1,014.80 |
| Tournament Team Swag & Snacks | 2,905.38 |
| Total Ice Cup Tournament Expenses | 24,711.95 |
| Ice Rental | |
| Coaches Training | 660.00 |
| Donated Ice | 1,320.00 |
| Girls Clinics | 660.00 |
| Goalie Practices | 1,760.00 |
| Regular Season Games | 25,905.00 |
| Regular Season Practices | 56,705.00 |
| Special Hockey Practices | 1,760.00 |
| Total Ice Rental | 88,770.00 |
| Miscellaneous Expense | 1,963.90 |
| Officiating | |
| Game Officiating | 7,920.00 |
| Officiating Surcharges | 200.00 |
| Total Officiating | 8,120.00 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - March 2020

| | TOTAL |
|--------------------------------------|----------------------|
| Operating Expenses | 248.29 |
| Food/Meals | 252.90 |
| League Connect | 415.00 |
| Office Supplies | 98.28 |
| PO Box Rental | 92.00 |
| Taxes & Accounting | 805.00 |
| Team Snap | 490.47 |
| Total Operating Expenses | 2,401.94 |
| Scholarship Awards | 3,020.00 |
| Skills Clinics Expenses | |
| Skills Clinic Food/Meals | 818.72 |
| Skills Clinic Ice Rental | 2,475.00 |
| Skills Clinic Misc. Expense | 399.40 |
| Total Skills Clinics Expenses | 3,693.12 |
| Tournament Fund | |
| State Tournament Entry Fees | 1,500.00 |
| Team Tournament Entry Fees | 21,650.74 |
| Total Tournament Fund | 23,150.74 |
| Travel Expenses | 20,500.00 |
| Lodging | 116.62 |
| Mileage | 208.80 |
| Total Travel Expenses | 20,825.42 |
| Try Hockey for Free | |
| THFF Promotions | 165.35 |
| Total Try Hockey for Free | 165.35 |
| Tryout Expenses | |
| Tryout Food/Meals | 435.02 |
| Tryout Ice Rental | 660.00 |
| Total Tryout Expenses | 1,095.02 |
| Total Expenses | \$199,600.22 |
| NET OPERATING INCOME | \$62,577.80 |
| Other Expenses | |
| FY 2018-19 Expense | 12,480.00 |
| Reconciliation Discrepancies-1 | -1,177.90 |
| Total Other Expenses | \$11,302.10 |
| NET OTHER INCOME | \$ -11,302.10 |
| NET INCOME | \$51,275.70 |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

May MINUTES
Board of Directors Meeting
Tuesday, May 5th, 2020, 6:30 p.m.
Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 320 011 2769
Online: <https://zoom.us/j/3200112769>

1. PRESENT: Joel Dunham, Dan Trent, Joy Pendowski, Lanae Falls, Sarah Chambers, Carrie Stewart, Jenn Nyberg
2. ABSENT: Daniel Gomez, Flint Doungchak, Kara Minchin
- GUESTS:
2. CALL TO ORDER: 6:35pm
3. MEETING MINUTES: Approval of April minutes ----- Motion to approve by Carrie, seconded by Dan. Minutes for April are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - Following up on the LAHA Survey - would like to email families a combination of the quantitative feedback as well as summaries of the qualitative feedback with responses, i.e., what we did well, what we could improve on, what we're not going to change because XYZ does not reflect our values. Would like to get that out this week if possible. Following up on the 14U/18U team refunds. Out of 38 players, there were 10 with refunds, 5 with credits for next season, and 23 with donations to the scholarship fund. Have those checks been mailed? Registration system has been switched. We are now signed up with TeamSnap. Had a training call with Carrie earlier this week. So far setup is going well. Canceled account with Stack Sports. Researched USA Hockey option per Flint's suggestion at the last meeting. Their system is not quite what we need - event focused vs. member management and season management focused. Today a document was sent out to associations about reopening for the upcoming season. Will need to review this with the rink so we have a Plan A, Plan B, etc. for our season. It outlines protocols and things to think about for communications and policies. USA Hockey is working on an updated version of Club Excellence which should hopefully be a good tool for us as a board - it will have best practices and resources to help us as a board and in our individual roles.

- ii. OSHA - OSHA meeting was a conference call on April 18th. New CEP curriculum will be coming for the 2020-2021 season. Background checks, safesport and modules are due before season starts. Christy Picard Dimmig from Bend is the new state GDC. She will be reaching out to coaches and goalies to help get resources out throughout the state. Oregon had an average # of cases this year. All but one went back to the locker room. Locker room monitoring is super important. Training, it is now an annual requirement. Refresher takes about 25 minutes. Refer people to the OSHA website. Complaints should be vetted through the association presidents first. Field this with your SS coordinator for advice and if things need to be handled, for cases outside of abuse. Scheduling is planned for later this season but one thing that was discussed is moving the jamborees toward the end of the season. All associations shut down early. Everyone is in the same boat of trying to figure out the upcoming season. Most are optimistic about registration numbers. New association with OSHA - Pacific Edge Hockey Academy. 12/14/16U AA teams out of Sherwood. They want to schedule games with associations.
 - iii. OHOA - We've connected with the OHOA treasurer and he will be sending us a check for the overpayment on our account.
- b. Treasurer: (Jenn) Nothing to report. Talk about an internal audit in the future.
- c. Registrar: (Carrie) TeamSnap seems to be user friendly. Carrie and Joy set up divisions (ages 8u, 10u, 12u etc) and sub-divisions (8u gold, 8u blue etc). Also set up divisions for board members, coaches, and managers.
- d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Flint) Coaches evaluations held this past week. Meetings seem to go really well. Goal was to reflect and give coaches ideas for next year. Support with player discipline was a common theme from coaches. Talked about how coaches will implement the values we have set forth for our Jr. Generals. Those values include being good sportsmen, great passers, competitive/relentless, grit, and goalies who can recover well. 14 coaching apps have been received. 12 are on-ice, 2 off-ice which are Joy & Lanae. We need more on-ice coaches for next season.
 - ii. Discipline Committee: (Jenn/Dan) Resolved everything from this past season. Dan will start with a clean slate for next season. Jenn to transfer the discipline folder at a later date.
 - iii. SafeSport: (Kara) Kara will continue to stay on as our SafeSport coordinator for next season.
 - iv. Ice Cup: (Mara/April/Joy) Joy will stay on as Tournament director. April is going to step down as co-chair. Do we continue to do 3 age groups in one weekend? Looking at doing another Ice Cup in December. Idea: possibly have 14s & 18s in December and 10s & 12s in February. The board discussed the pros and cons of keeping or splitting the age groups apart.

The consensus was to have 14/18U in early December and keep 10/12U in February but Sat-Mon. Joy to move forward with putting together details on December Ice Cup for 14s and 18s. Joy will follow up with Mara to see if she would still like to be the committee chair.

- v. Marketing/Website Committee: (Joy) Joy updated website. New sections added. Some content still to be built out but otherwise looking good.
 - vi. Fundraising: (Joy) Squadlocker changed how they distribute funds to be more efficient. Started a new FlipGive campaign that is currently active. FlipGive check received. Seeking sponsorships from local businesses. Researching different grant opportunities.
 - vii. Communications: (Lanae) Keeping Instagram and Facebook active during the offseason. Daily workouts offered throughout the week. Newsletter to go out soon.
- e. Team Reports: No team reports.

5. OLD BUSINESS:

- a. Spring Hockey Planning: (Jenn) Hold on this until we know more about the upcoming season.
- b. Updating Bylaws and Board Size: (Joy) Follow-up to schedule a work session to create position descriptions. Revisit in June.
- c. Volunteer Accountability Proposal: (Carol/Joy) Revisit in June.
- d. Ice Contract: (Joy) Will be keeping in contact with the rink so we can move forward on this as soon as we're able.
- e. Uniforms: (Joy) Reviewed quotes from multiple vendors as well as jersey design. Jenn motioned that LAHA move forward with the purchase of dye sublimated jerseys from Men's League Sweaters for two seasons worth of players pending the cost of customization from the rink for numbers and that the samples look good. Dan seconded the motion. All voted in favor. Motion passed. LAHA players will be required to wear LAHA jerseys for practice. Last year's jerseys can serve this purpose. We will ask the store to carry white and navy practice jerseys for players to purchase. We will continue to use the rink for jersey customizations (logos on practice jerseys and numbers for game jerseys).
- f. Try Hockey for Free: (Joy) Revisit in June.
- g. Guidebook updates: (Joy) Review suggested areas for updates. Set deadline for final review of the document to be Wednesday, May 20th.
- h. Budget Planning: (Joy) Scheduled date to review different scenarios and set budget for 2020-2021 season. Meeting to be on Saturday, May 16th @ 10:00am.

6. NEW BUSINESS (3-minute time limit per item):

- a. Codes of Conduct: (Joy) Dan will go through and make recommendations to present to the board for discussion and to be adopted. Will use USA Hockey and any other relevant organizations for basis of determining what these should be.

- b. Discipline Ladder: (Joy) Go through and review to make sure this accurately reflects the needs of our association and supports our coaches, parents, players, etc.

Meeting Adjourned: 8:53pm

Executive Session: No executive session.

Next OSHA Meeting:

July 11th in Portland/Conference Call

Next LAHA Meeting:

June 2nd at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - April 2020

| | TOTAL | | | |
|-----------------------------------|-------------------|-------------------|------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Donation Income | | 458.37 | -458.37 | |
| General Donations | 16.64 | | 16.64 | |
| Scholarship Donations | 1,012.48 | | 1,012.48 | |
| Special Hockey Donations | 1,305.87 | | 1,305.87 | |
| Total Donation Income | 2,334.99 | 458.37 | 1,876.62 | 509.41 % |
| Fundraising Income | | 916.63 | -916.63 | |
| Amazon Smile Income | 34.94 | | 34.94 | |
| Flip Give Income | 150.69 | | 150.69 | |
| LifeTouch Income | 185.70 | | 185.70 | |
| Other Fundraising Income | 145.88 | | 145.88 | |
| SquadLocker Income | 720.71 | | 720.71 | |
| Total Fundraising Income | 1,237.92 | 916.63 | 321.29 | 135.05 % |
| Grant Income | | 916.63 | -916.63 | |
| Ice Cup Tournament | | | | |
| Hotel Commissions | 730.00 | 458.37 | 271.63 | 159.26 % |
| Program Ad/Player Note Sales | 1,140.00 | 595.87 | 544.13 | 191.32 % |
| Raffle Ticket Sales | 2,907.75 | 1,833.37 | 1,074.38 | 158.60 % |
| Sponsorships | 1,000.00 | 91.63 | 908.37 | 1,091.35 % |
| Team Registration Fees | 27,600.93 | 25,666.63 | 1,934.30 | 107.54 % |
| Vendor Sales Commissions | 1,420.40 | 916.63 | 503.77 | 154.96 % |
| Total Ice Cup Tournament | 34,799.08 | 29,562.50 | 5,236.58 | 117.71 % |
| Interest Income | 71.53 | | 71.53 | |
| Other Ice Use Income | | | | |
| Other Ice Use | 1,235.00 | | 1,235.00 | |
| Total Other Ice Use Income | 1,235.00 | | 1,235.00 | |
| Registration Fees | | | | |
| 1. 8U | 14,689.65 | 13,750.00 | 939.65 | 106.83 % |
| 2. 10U | 24,957.54 | 19,891.63 | 5,065.91 | 125.47 % |
| 3. 12U | 34,643.55 | 24,493.37 | 10,150.18 | 141.44 % |
| 4. 14U | 44,408.43 | 37,913.37 | 6,495.06 | 117.13 % |
| 5. 18U | 30,522.50 | 21,175.00 | 9,347.50 | 144.14 % |
| 6. 18U T2 | 66,779.19 | 45,375.00 | 21,404.19 | 147.17 % |
| Registration Late Fees | 493.29 | | 493.29 | |
| Registration Service Fees | 915.00 | | 915.00 | |
| Total Registration Fees | 217,409.15 | 162,598.37 | 54,810.78 | 133.71 % |
| Skills Clinic Income | | | | |
| Skills Clinic Registrations | 5,803.26 | | 5,803.26 | |
| Total Skills Clinic Income | 5,803.26 | | 5,803.26 | |
| Tryout Income | | | | |
| 18U T2 Tryout Registrations | 1,170.00 | 893.75 | 276.25 | 130.91 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - April 2020

| | TOTAL | | | |
|------------------------------------------|---------------------|---------------------|--------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Total Tryout Income | 1,170.00 | 893.75 | 276.25 | 130.91 % |
| Total Income | \$264,060.93 | \$195,346.25 | \$68,714.68 | 135.18 % |
| GROSS PROFIT | \$264,060.93 | \$195,346.25 | \$68,714.68 | 135.18 % |
| Expenses | | | | |
| Advertising/Promotional | 2,679.26 | 4,583.37 | -1,904.11 | 58.46 % |
| Coach/Volunteer Expenses | | | | |
| Background Checks | | 916.63 | -916.63 | |
| Coach Training | 2,359.20 | 1,833.37 | 525.83 | 128.68 % |
| Coach Uniforms | | 4,583.37 | -4,583.37 | |
| Total Coach/Volunteer Expenses | 2,359.20 | 7,333.37 | -4,974.17 | 32.17 % |
| Credit Card Expenses | | | | |
| Processing Fees | 9,114.44 | 6,875.00 | 2,239.44 | 132.57 % |
| Total Credit Card Expenses | 9,114.44 | 6,875.00 | 2,239.44 | 132.57 % |
| Discounts/Refunds Given | 2,734.50 | | 2,734.50 | |
| Equipment | | | | |
| Coach/Team Equipment | 3,610.63 | 1,604.13 | 2,006.50 | 225.08 % |
| Dryland Equipment | 1,184.75 | 1,604.13 | -419.38 | 73.86 % |
| Total Equipment | 4,795.38 | 3,208.26 | 1,587.12 | 149.47 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | 1,522.59 | 1,375.00 | 147.59 | 110.73 % |
| Tournament Ice Rental | 14,190.00 | 13,062.50 | 1,127.50 | 108.63 % |
| Tournament Misc. Expense | 471.96 | 458.37 | 13.59 | 102.96 % |
| Tournament Officials | 3,150.00 | 3,666.63 | -516.63 | 85.91 % |
| Tournament Printing | 1,232.22 | 916.63 | 315.59 | 134.43 % |
| Tournament Sanction Fees | 225.00 | 68.75 | 156.25 | 327.27 % |
| Tournament Team Proceeds | 1,014.80 | 2,062.50 | -1,047.70 | 49.20 % |
| Tournament Team Swag & Snacks | 2,905.38 | 2,291.63 | 613.75 | 126.78 % |
| Total Ice Cup Tournament Expenses | 24,711.95 | 23,902.01 | 809.94 | 103.39 % |
| Ice Rental | | | | |
| Coaches Training | 660.00 | | 660.00 | |
| Donated Ice | 1,320.00 | 1,210.00 | 110.00 | 109.09 % |
| Girls Clinics | 660.00 | 907.50 | -247.50 | 72.73 % |
| Goalie Practices | 1,760.00 | 1,748.45 | 11.55 | 100.66 % |
| Regular Season Games | 25,905.00 | 33,728.75 | -7,823.75 | 76.80 % |
| Regular Season Practices | 56,705.00 | 53,575.83 | 3,129.17 | 105.84 % |
| Special Hockey Practices | 1,760.00 | 1,697.08 | 62.92 | 103.71 % |
| Total Ice Rental | 88,770.00 | 92,867.61 | -4,097.61 | 95.59 % |
| Miscellaneous Expense | 1,272.72 | 458.37 | 814.35 | 277.66 % |
| Officiating | | | | |
| Game Officiating | 7,920.00 | 7,058.37 | 861.63 | 112.21 % |
| Officiating Surcharges | 200.00 | | 200.00 | |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - April 2020

| | TOTAL | | | |
|--------------------------------------|----------------------|---------------------|----------------------|-------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Total Officiating | 8,120.00 | 7,058.37 | 1,061.63 | 115.04 % |
| Operating Expenses | 248.29 | | 248.29 | |
| Food/Meals | 252.90 | | 252.90 | |
| League Connect | 415.00 | 687.50 | -272.50 | 60.36 % |
| Office Supplies | 98.28 | 91.63 | 6.65 | 107.26 % |
| PO Box Rental | 92.00 | 91.63 | 0.37 | 100.40 % |
| Postage | | 22.88 | -22.88 | |
| Taxes & Accounting | 964.00 | 916.63 | 47.37 | 105.17 % |
| Team Snap | 490.47 | 366.63 | 123.84 | 133.78 % |
| Total Operating Expenses | 2,560.94 | 2,176.90 | 384.04 | 117.64 % |
| Scholarship Awards | 3,020.00 | 2,291.63 | 728.37 | 131.78 % |
| Skills Clinics Expenses | | | | |
| Skills Clinic Food/Meals | 818.72 | | 818.72 | |
| Skills Clinic Ice Rental | 2,475.00 | 2,268.75 | 206.25 | 109.09 % |
| Skills Clinic Misc. Expense | 399.40 | | 399.40 | |
| Total Skills Clinics Expenses | 3,693.12 | 2,268.75 | 1,424.37 | 162.78 % |
| Tournament Fund | | | | |
| State Tournament Entry Fees | 1,500.00 | 1,375.00 | 125.00 | 109.09 % |
| Team Tournament Entry Fees | 21,650.74 | 28,829.13 | -7,178.39 | 75.10 % |
| Total Tournament Fund | 23,150.74 | 30,204.13 | -7,053.39 | 76.65 % |
| Travel Expenses | 28,500.00 | 2,291.63 | 26,208.37 | 1,243.66 % |
| Lodging | 116.62 | | 116.62 | |
| Mileage | 208.80 | | 208.80 | |
| Total Travel Expenses | 28,825.42 | 2,291.63 | 26,533.79 | 1,257.86 % |
| Try Hockey for Free | | 229.13 | -229.13 | |
| THFF Promotions | 261.16 | | 261.16 | |
| Total Try Hockey for Free | 261.16 | 229.13 | 32.03 | 113.98 % |
| Tryout Expenses | | | | |
| Tryout Food/Meals | 435.02 | | 435.02 | |
| Tryout Ice Rental | 660.00 | 907.50 | -247.50 | 72.73 % |
| Total Tryout Expenses | 1,095.02 | 907.50 | 187.52 | 120.66 % |
| Uniforms | | 7,012.50 | -7,012.50 | |
| Total Expenses | \$207,163.85 | \$193,668.53 | \$13,495.32 | 106.97 % |
| NET OPERATING INCOME | \$56,897.08 | \$1,677.72 | \$55,219.36 | 3,391.33 % |
| Other Expenses | | | | |
| FY 2018-19 Expense | 12,480.00 | | 12,480.00 | |
| Reconciliation Discrepancies-1 | -1,177.90 | | -1,177.90 | |
| Total Other Expenses | \$11,302.10 | \$0.00 | \$11,302.10 | 0.00% |
| NET OTHER INCOME | \$ -11,302.10 | \$0.00 | \$ -11,302.10 | 0.00% |
| NET INCOME | \$45,594.98 | \$1,677.72 | \$43,917.26 | 2,717.68 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - April 2020

Lane Amateur Hockey Association

BALANCE SHEET

As of April 30, 2020

| | TOTAL |
|----------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 131,708.41 |
| Savings | 0.00 |
| Total Bank Accounts | \$131,708.41 |
| Accounts Receivable | |
| Accounts Receivable | 685.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 685.00 |
| Total Accounts Receivable | \$685.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$132,393.41 |
| TOTAL ASSETS | \$132,393.41 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 0.00 |
| Total Other Current Liabilities | \$0.00 |
| Total Current Liabilities | \$600.00 |
| Total Liabilities | \$600.00 |
| Equity | |
| Unrestricted Net Assets | 86,198.43 |
| Net Income | 45,594.98 |
| Total Equity | \$131,793.41 |
| TOTAL LIABILITIES AND EQUITY | \$132,393.41 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - April 2020

| | TOTAL |
|-----------------------------------|-------------------|
| Income | |
| Donation Income | |
| General Donations | 16.64 |
| Scholarship Donations | 1,012.48 |
| Special Hockey Donations | 1,305.87 |
| Total Donation Income | 2,334.99 |
| Fundraising Income | |
| Amazon Smile Income | 34.94 |
| Flip Give Income | 150.69 |
| LifeTouch Income | 185.70 |
| Other Fundraising Income | 145.88 |
| SquadLocker Income | 720.71 |
| Total Fundraising Income | 1,237.92 |
| Ice Cup Tournament | |
| Hotel Commissions | 730.00 |
| Program Ad/Player Note Sales | 1,140.00 |
| Raffle Ticket Sales | 2,907.75 |
| Sponsorships | 1,000.00 |
| Team Registration Fees | 27,600.93 |
| Vendor Sales Commissions | 1,420.40 |
| Total Ice Cup Tournament | 34,799.08 |
| Interest Income | 71.53 |
| Other Ice Use Income | |
| Other Ice Use | 1,235.00 |
| Total Other Ice Use Income | 1,235.00 |
| Registration Fees | |
| 1. 8U | 14,689.65 |
| 2. 10U | 24,957.54 |
| 3. 12U | 34,643.55 |
| 4. 14U | 44,408.43 |
| 5. 18U | 30,522.50 |
| 6. 18U T2 | 66,779.19 |
| Registration Late Fees | 493.29 |
| Registration Service Fees | 915.00 |
| Total Registration Fees | 217,409.15 |
| Skills Clinic Income | |
| Skills Clinic Registrations | 5,803.26 |
| Total Skills Clinic Income | 5,803.26 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - April 2020

| | TOTAL |
|------------------------------------------|---------------------|
| Tryout Income | |
| 18U T2 Tryout Registrations | 1,170.00 |
| Total Tryout Income | 1,170.00 |
| Total Income | \$264,060.93 |
| GROSS PROFIT | \$264,060.93 |
| Expenses | |
| Advertising/Promotional | 2,679.26 |
| Coach/Volunteer Expenses | |
| Coach Training | 2,359.20 |
| Total Coach/Volunteer Expenses | 2,359.20 |
| Credit Card Expenses | |
| Processing Fees | 9,114.44 |
| Total Credit Card Expenses | 9,114.44 |
| Discounts/Refunds Given | 2,734.50 |
| Equipment | |
| Coach/Team Equipment | 3,610.63 |
| Dryland Equipment | 1,184.75 |
| Total Equipment | 4,795.38 |
| Ice Cup Tournament Expenses | |
| Tournament Awards | 1,522.59 |
| Tournament Ice Rental | 14,190.00 |
| Tournament Misc. Expense | 471.96 |
| Tournament Officials | 3,150.00 |
| Tournament Printing | 1,232.22 |
| Tournament Sanction Fees | 225.00 |
| Tournament Team Proceeds | 1,014.80 |
| Tournament Team Swag & Snacks | 2,905.38 |
| Total Ice Cup Tournament Expenses | 24,711.95 |
| Ice Rental | |
| Coaches Training | 660.00 |
| Donated Ice | 1,320.00 |
| Girls Clinics | 660.00 |
| Goalie Practices | 1,760.00 |
| Regular Season Games | 25,905.00 |
| Regular Season Practices | 56,705.00 |
| Special Hockey Practices | 1,760.00 |
| Total Ice Rental | 88,770.00 |
| Miscellaneous Expense | 1,272.72 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - April 2020

| | TOTAL |
|--------------------------------------|---------------------|
| Officiating | |
| Game Officiating | 7,920.00 |
| Officiating Surcharges | 200.00 |
| Total Officiating | 8,120.00 |
| Operating Expenses | 248.29 |
| Food/Meals | 252.90 |
| League Connect | 415.00 |
| Office Supplies | 98.28 |
| PO Box Rental | 92.00 |
| Taxes & Accounting | 964.00 |
| Team Snap | 490.47 |
| Total Operating Expenses | 2,560.94 |
| Scholarship Awards | 3,020.00 |
| Skills Clinics Expenses | |
| Skills Clinic Food/Meals | 818.72 |
| Skills Clinic Ice Rental | 2,475.00 |
| Skills Clinic Misc. Expense | 399.40 |
| Total Skills Clinics Expenses | 3,693.12 |
| Tournament Fund | |
| State Tournament Entry Fees | 1,500.00 |
| Team Tournament Entry Fees | 21,650.74 |
| Total Tournament Fund | 23,150.74 |
| Travel Expenses | 28,500.00 |
| Lodging | 116.62 |
| Mileage | 208.80 |
| Total Travel Expenses | 28,825.42 |
| Try Hockey for Free | |
| THFF Promotions | 261.16 |
| Total Try Hockey for Free | 261.16 |
| Tryout Expenses | |
| Tryout Food/Meals | 435.02 |
| Tryout Ice Rental | 660.00 |
| Total Tryout Expenses | 1,095.02 |
| Total Expenses | \$207,163.85 |
| NET OPERATING INCOME | \$56,897.08 |
| Other Expenses | |
| FY 2018-19 Expense | 12,480.00 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - April 2020

| | TOTAL |
|--------------------------------|----------------------|
| Reconciliation Discrepancies-1 | -1,177.90 |
| Total Other Expenses | \$11,302.10 |
| NET OTHER INCOME | \$ -11,302.10 |
| NET INCOME | \$45,594.98 |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

June Minutes
Board of Directors Meeting
Tuesday, June 2nd, 2020, 6:30 p.m.
Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 541 321 3651
Online: <https://us02web.zoom.us/j/5413213651>

1. PRESENT: Joy, Dan, Sarah, Daniel, Joel, Jenn, Lanae
ABSENT: Carrie, Kara
GUESTS: Megan
2. CALL TO ORDER: 6:33pm
3. MEETING MINUTES: Approval of May minutes ----- Motion to approve by Dan,
seconded by Joy. Minutes for May are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - Sat in on call with USA Hockey today about rinks opening. 40% of rinks in the country already open, another 30% to open by the end of the month of June (70% of rinks open). No requirement for full face shield instead of cage. Players do not need to wear masks while on the ice. Coaches are encouraged to wear masks while on the ice. No use of whistles or latex gloves. Players should not share quick change gear without it being cleaned or sanitized between uses. With families struggling financially we could ask former families to help sponsor players.
 - ii. OSHA - Currently updating the OSHA guidebook. 8U and 10U will be half-ice and intermediate size nets across the State. Added travel restrictions to be more clearly outlined. 8U to stay in state. 10U to have 200 mile travel restriction. All house games will be run clock. Stop clock only used for tiered play. 14U and below will be 60-minutes games with 17 min periods, 18U will be 75-minute games with 20-minute periods. All teams outside of tiered teams in Oregon will be rostered as house travel B. No 16U only 18U.
 - iii. OHOA - nothing to report.

- b. Treasurer: (Jenn) Reconciled bank account. All bills have been paid for the season. Still waiting on self audit instructions. Effective June 1st we are in the 2020/2021 fiscal year.
- c. Registrar: (Carrie - absent) Registration opens July 1st. Finishing set up for TeamSnap this week. Should we have packet that families print out for documents that need to be in physical form? Could we use DocuSign? Can we afford that? Consensus was to have signed documents from parents before players can participate.
- d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Flint) Daniel and Flint did one on one with coaches. Coaches were given goals to think about for next season. Trying to organize BBQ for coach follow up and talk about plan for next season. Possible that coach clinics could be online. We need more coaches, especially at 12U and younger!
 - ii. Discipline Committee: (Jenn/Dan) nothing to report. Jenn and Dan to coordinate transfer of documents/records and setup standard template letters.
 - iii. SafeSport: (Kara) nothing to report
 - iv. Ice Cup: (Mara/Joy) Mara interested in staying with Ice Cup. Will we be able to host tournaments? Still planning for the 14U-18U tournament in December.
 - v. Marketing/Website Committee: (Joy) Website still a work in progress. Will continue to add photos and add items to store once we have them ready to sell.
 - vi. Fundraising: (Joy) Joy researched purchasing water bottles, stickers sheets, and car decals. Jenn motioned to purchase water bottles, sticker sheets and window stickers, Dan seconded. All were in favor.
 - vii. Communications: (Lanae) We are going to use mail chimp to email families from last season until families are registered in TeamSnap.
- e. Team Reports: None to report this month.

5. OLD BUSINESS:

- a. Updating Bylaws and Board Size: (Joy) Follow-up to schedule a work session to create position descriptions. Do we want to have sub chairs for our positions? Someone that shadows each board position. Do we want extra positions? Scheduler. Safety manager. Equipment manager. Set up meeting for sometime after June 12th. Joy will email to set a date.
- b. Volunteer Accountability Proposal: (Joy) Revisit parent-submitted proposal. Proposal suggests having a class to teach parents how to do various volunteer positions (score keeper, penalty box, locker room monitoring, team rep at board meetings, pass out flyers in the community etc.). Hold parents accountable if they miss a scheduled volunteer time. Does a player not play? Can the rink provide score keepers? Would cost \$15 a game. Board decided we need to give team

managers the necessary tools to manage volunteers. Support them with how to organize volunteer needs. Keep track of who volunteers to show who needs to step up and participate. LAHA will now ask every family volunteer 8 hrs during the season. Families could choose where they want to contribute during the registration process. Could have check boxes of which jobs they are willing to do. How do we enforce this? Accountability? Could we add language to the parent code of conduct? We will explore adding this while updating the guidebook.

- c. Uniforms: (Joy) Order has been placed. Ready to go to print. Checking with Flint on the rink being able to do the numbers. The rink can't do numbers for us going forward. Board discussed and decided our best option given the new uniforms, vendor and numbering process to pre-print numbers on the jerseys. Players can select their numbers from what is available in their size on a first-come first serve basis based on registration date. Jerseys will be here in approx. 4 weeks. Rink will still be able to provide the navy and white logo'd jerseys for players for practices if they do not have jerseys from the 2019-20 season or if what they have no longer fits. All players will be required to wear Jr. Generals jerseys for practices.
- d. Try Hockey for Free: (Joy) Discuss format and options for upcoming season. Trying to figure out how to improve conversion rate from THFF - Intro - LAHA. Have rink employee contact families from THFF. Stretch THFF to multiple days instead of just one day. Could discourage participation? Increase amount of THFF and ultimately increase Intro #s.
- e. Guidebook updates: (Joy) Some info not in a logical place. Some info isn't in there. Guidebook doesn't discuss substance abuse, use of the logo, refund policy, do we prorate fees, etc. The review is $\frac{3}{4}$ of the way done with updates. Send out to board to review soon in order to adopt new guidebook items before registration.
- f. Codes of Conduct: (Joy) Updates will continue to be made and sent out to the Board for review/approval.
- g. Discipline Ladder: (Joy) Updates will continue to be made and sent out to the Board for review/approval.

6. NEW BUSINESS (3-minute time limit per item):

- a. Parent Committee formation re: competitiveness/camaraderie between teams
 - i. Continue to work on coach/team manager and parent communication with setting the expectations at the beginning of the season. Discussion was that no committee is needed at this time. Some of the causes of the issues are already being addressed in other areas/ways.
- b. Practices, games, ice use with reopening
 - i. Looking at different configurations as options when things reopen for number of players on the ice, teams on the ice at the same time, practice plans, locker rooms, if spectators will be allowed, etc. The rink will follow up with us on what will be allowed.

Meeting Adjourned: 9:00pm

Executive Session:

Next OSHA Meeting:

July 11th in Portland/Conference Call

Next LAHA Meeting:

July 7th at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - May 2020

| | TOTAL | | | |
|---------------------------------------|---------------------|---------------------|--------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Donation Income | | 500.00 | -500.00 | |
| Fundraising Income | | 1,000.00 | -1,000.00 | |
| Grant Income | | 1,000.00 | -1,000.00 | |
| Ice Cup Tournament | | | | |
| Hotel Commissions | 730.00 | 500.00 | 230.00 | 146.00 % |
| Program Ad/Player Note Sales | 1,140.00 | 650.00 | 490.00 | 175.38 % |
| Raffle Ticket Sales | 2,907.75 | 2,000.00 | 907.75 | 145.39 % |
| Sponsorships | 1,000.00 | 100.00 | 900.00 | 1,000.00 % |
| Team Registration Fees | 27,600.93 | 28,000.00 | -399.07 | 98.57 % |
| Vendor Sales Commissions | 1,420.40 | 1,000.00 | 420.40 | 142.04 % |
| Total Ice Cup Tournament | 34,799.08 | 32,250.00 | 2,549.08 | 107.90 % |
| Registration Fees | | | | |
| 1. 8U | 14,689.65 | 15,000.00 | -310.35 | 97.93 % |
| 2. 10U | 24,957.54 | 21,700.00 | 3,257.54 | 115.01 % |
| 3. 12U | 34,643.55 | 26,720.00 | 7,923.55 | 129.65 % |
| 4. 14U | 44,408.43 | 41,360.00 | 3,048.43 | 107.37 % |
| 5. 18U | 30,522.50 | 23,100.00 | 7,422.50 | 132.13 % |
| 6. 18U T2 | 66,779.19 | 49,500.00 | 17,279.19 | 134.91 % |
| Total Registration Fees | 216,000.86 | 177,380.00 | 38,620.86 | 121.77 % |
| Tryout Income | | | | |
| 18U T2 Tryout Registrations | 1,170.00 | 975.00 | 195.00 | 120.00 % |
| Total Tryout Income | 1,170.00 | 975.00 | 195.00 | 120.00 % |
| Total Income | \$251,969.94 | \$213,105.00 | \$38,864.94 | 118.24 % |
| GROSS PROFIT | \$251,969.94 | \$213,105.00 | \$38,864.94 | 118.24 % |
| Expenses | | | | |
| Advertising/Promotional | 2,679.26 | 5,000.00 | -2,320.74 | 53.59 % |
| Coach/Volunteer Expenses | | | | |
| Background Checks | | 1,000.00 | -1,000.00 | |
| Coach Training | 2,359.20 | 2,000.00 | 359.20 | 117.96 % |
| Coach Uniforms | 5,327.19 | 5,000.00 | 327.19 | 106.54 % |
| Total Coach/Volunteer Expenses | 7,686.39 | 8,000.00 | -313.61 | 96.08 % |
| Credit Card Expenses | | | | |
| Processing Fees | 9,114.44 | 7,500.00 | 1,614.44 | 121.53 % |
| Total Credit Card Expenses | 9,114.44 | 7,500.00 | 1,614.44 | 121.53 % |
| Equipment | | | | |
| Coach/Team Equipment | 3,610.63 | 1,750.00 | 1,860.63 | 206.32 % |
| Dryland Equipment | 1,184.75 | 1,750.00 | -565.25 | 67.70 % |
| Total Equipment | 4,795.38 | 3,500.00 | 1,295.38 | 137.01 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | 1,522.59 | 1,500.00 | 22.59 | 101.51 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - May 2020

| | TOTAL | | | |
|------------------------------------------|------------------|-------------------|-------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Tournament Ice Rental | 14,190.00 | 14,250.00 | -60.00 | 99.58 % |
| Tournament Misc. Expense | 471.96 | 500.00 | -28.04 | 94.39 % |
| Tournament Officials | 3,150.00 | 4,000.00 | -850.00 | 78.75 % |
| Tournament Printing | 1,232.22 | 1,000.00 | 232.22 | 123.22 % |
| Tournament Sanction Fees | 225.00 | 75.00 | 150.00 | 300.00 % |
| Tournament Team Proceeds | 1,014.80 | 2,250.00 | -1,235.20 | 45.10 % |
| Tournament Team Swag & Snacks | 2,905.38 | 2,500.00 | 405.38 | 116.22 % |
| Total Ice Cup Tournament Expenses | 24,711.95 | 26,075.00 | -1,363.05 | 94.77 % |
| Ice Rental | | | | |
| Donated Ice | 1,320.00 | 1,320.00 | 0.00 | 100.00 % |
| Girls Clinics | 660.00 | 990.00 | -330.00 | 66.67 % |
| Goalie Practices | 1,760.00 | 1,907.40 | -147.40 | 92.27 % |
| Regular Season Games | 25,905.00 | 36,795.00 | -10,890.00 | 70.40 % |
| Regular Season Practices | 56,705.00 | 58,446.30 | -1,741.30 | 97.02 % |
| Special Hockey Practices | 1,760.00 | 1,851.30 | -91.30 | 95.07 % |
| Total Ice Rental | 88,110.00 | 101,310.00 | -13,200.00 | 86.97 % |
| Miscellaneous Expense | 802.37 | 500.00 | 302.37 | 160.47 % |
| Officiating | | | | |
| Game Officiating | 7,920.00 | 7,700.00 | 220.00 | 102.86 % |
| Total Officiating | 7,920.00 | 7,700.00 | 220.00 | 102.86 % |
| Operating Expenses | | | | |
| League Connect | 415.00 | 750.00 | -335.00 | 55.33 % |
| Office Supplies | 98.28 | 100.00 | -1.72 | 98.28 % |
| PO Box Rental | 92.00 | 100.00 | -8.00 | 92.00 % |
| Postage | | 25.00 | -25.00 | |
| Taxes & Accounting | 964.00 | 1,000.00 | -36.00 | 96.40 % |
| Team Snap | 490.47 | 400.00 | 90.47 | 122.62 % |
| Total Operating Expenses | 2,059.75 | 2,375.00 | -315.25 | 86.73 % |
| Scholarship Awards | 3,020.00 | 2,500.00 | 520.00 | 120.80 % |
| Skills Clinics Expenses | | | | |
| Skills Clinic Ice Rental | 2,475.00 | 2,475.00 | 0.00 | 100.00 % |
| Total Skills Clinics Expenses | 2,475.00 | 2,475.00 | 0.00 | 100.00 % |
| Tournament Fund | | | | |
| State Tournament Entry Fees | 1,500.00 | 1,500.00 | 0.00 | 100.00 % |
| Team Tournament Entry Fees | 21,650.74 | 31,450.00 | -9,799.26 | 68.84 % |
| Total Tournament Fund | 23,150.74 | 32,950.00 | -9,799.26 | 70.26 % |
| Travel Expenses | 29,500.00 | 2,500.00 | 27,000.00 | 1,180.00 % |
| Try Hockey for Free | | 250.00 | -250.00 | |
| Tryout Expenses | | | | |
| Tryout Ice Rental | 660.00 | 990.00 | -330.00 | 66.67 % |
| Total Tryout Expenses | 660.00 | 990.00 | -330.00 | 66.67 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2020 LAHA BUDGET JP - FY20 P&L

June 2019 - May 2020

| | TOTAL | | | |
|-----------------------|---------------------|---------------------|---------------------|-------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Uniforms | | 7,650.00 | -7,650.00 | |
| Total Expenses | \$206,685.28 | \$211,275.00 | \$ -4,589.72 | 97.83 % |
| NET OPERATING INCOME | \$45,284.66 | \$1,830.00 | \$43,454.66 | 2,474.57 % |
| NET INCOME | \$45,284.66 | \$1,830.00 | \$43,454.66 | 2,474.57 % |

Lane Amateur Hockey Association

BALANCE SHEET

As of May 31, 2020

| | TOTAL |
|----------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 106,020.62 |
| Savings | 0.00 |
| Total Bank Accounts | \$106,020.62 |
| Accounts Receivable | |
| Accounts Receivable | 465.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 465.00 |
| Total Accounts Receivable | \$465.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$106,485.62 |
| TOTAL ASSETS | \$106,485.62 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 0.00 |
| Total Other Current Liabilities | \$0.00 |
| Total Current Liabilities | \$600.00 |
| Total Liabilities | \$600.00 |
| Equity | |
| Unrestricted Net Assets | 86,198.43 |
| Net Income | 19,687.19 |
| Total Equity | \$105,885.62 |
| TOTAL LIABILITIES AND EQUITY | \$106,485.62 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - May 2020

| | TOTAL |
|-----------------------------------|-------------------|
| Income | |
| Donation Income | |
| General Donations | 16.64 |
| Scholarship Donations | 1,012.48 |
| Special Hockey Donations | 1,305.87 |
| Total Donation Income | 2,334.99 |
| Fundraising Income | |
| Amazon Smile Income | 41.54 |
| Flip Give Income | 150.69 |
| LifeTouch Income | 185.70 |
| Other Fundraising Income | 145.88 |
| SquadLocker Income | 720.71 |
| Total Fundraising Income | 1,244.52 |
| Ice Cup Tournament | |
| Hotel Commissions | 730.00 |
| Program Ad/Player Note Sales | 1,140.00 |
| Raffle Ticket Sales | 2,907.75 |
| Sponsorships | 1,000.00 |
| Team Registration Fees | 27,600.93 |
| Vendor Sales Commissions | 1,420.40 |
| Total Ice Cup Tournament | 34,799.08 |
| Interest Income | 77.36 |
| Other Ice Use Income | |
| Other Ice Use | 1,235.00 |
| Total Other Ice Use Income | 1,235.00 |
| Registration Fees | |
| 1. 8U | 14,689.65 |
| 2. 10U | 24,957.54 |
| 3. 12U | 34,643.55 |
| 4. 14U | 44,408.43 |
| 5. 18U | 30,522.50 |
| 6. 18U T2 | 66,779.19 |
| Registration Late Fees | 493.29 |
| Registration Service Fees | 915.00 |
| Total Registration Fees | 217,409.15 |
| Skills Clinic Income | |
| Skills Clinic Registrations | 5,803.26 |
| Total Skills Clinic Income | 5,803.26 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - May 2020

| | TOTAL |
|------------------------------------------|---------------------|
| Tryout Income | |
| 18U T2 Tryout Registrations | 1,170.00 |
| Total Tryout Income | 1,170.00 |
| Total Income | \$264,073.36 |
| GROSS PROFIT | \$264,073.36 |
| Expenses | |
| Advertising/Promotional | 2,679.26 |
| Coach/Volunteer Expenses | |
| Coach Training | 2,359.20 |
| Coach Uniforms | 5,327.19 |
| Total Coach/Volunteer Expenses | 7,686.39 |
| Credit Card Expenses | |
| Processing Fees | 9,114.44 |
| Total Credit Card Expenses | 9,114.44 |
| Discounts/Refunds Given | 2,827.90 |
| Equipment | |
| Coach/Team Equipment | 3,610.63 |
| Dryland Equipment | 1,184.75 |
| Total Equipment | 4,795.38 |
| Ice Cup Tournament Expenses | |
| Tournament Awards | 1,522.59 |
| Tournament Ice Rental | 14,190.00 |
| Tournament Misc. Expense | 471.96 |
| Tournament Officials | 3,150.00 |
| Tournament Printing | 1,232.22 |
| Tournament Sanction Fees | 225.00 |
| Tournament Team Proceeds | 1,014.80 |
| Tournament Team Swag & Snacks | 2,905.38 |
| Total Ice Cup Tournament Expenses | 24,711.95 |
| Ice Rental | |
| Coaches Training | 660.00 |
| Donated Ice | 1,320.00 |
| Girls Clinics | 660.00 |
| Goalie Practices | 1,760.00 |
| Regular Season Games | 25,905.00 |
| Regular Season Practices | 56,705.00 |
| Special Hockey Practices | 1,760.00 |
| Total Ice Rental | 88,770.00 |
| Miscellaneous Expense | 802.37 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - May 2020

| | TOTAL |
|--------------------------------------|---------------------|
| Officiating | |
| Game Officiating | 7,920.00 |
| Officiating Surcharges | 200.00 |
| Total Officiating | 8,120.00 |
| Operating Expenses | 248.29 |
| Food/Meals | 252.90 |
| League Connect | 415.00 |
| Office Supplies | 98.28 |
| PO Box Rental | 92.00 |
| Taxes & Accounting | 964.00 |
| Team Snap | 490.47 |
| Total Operating Expenses | 2,560.94 |
| Scholarship Awards | 3,020.00 |
| Skills Clinics Expenses | |
| Skills Clinic Food/Meals | 818.72 |
| Skills Clinic Ice Rental | 2,475.00 |
| Skills Clinic Misc. Expense | 399.40 |
| Total Skills Clinics Expenses | 3,693.12 |
| Tournament Fund | |
| State Tournament Entry Fees | 1,500.00 |
| Team Tournament Entry Fees | 21,650.74 |
| Total Tournament Fund | 23,150.74 |
| Travel Expenses | 29,500.00 |
| Lodging | 116.62 |
| Mileage | 208.80 |
| Total Travel Expenses | 29,825.42 |
| Try Hockey for Free | |
| THFF Promotions | 261.16 |
| Total Try Hockey for Free | 261.16 |
| Tryout Expenses | |
| Tryout Food/Meals | 435.02 |
| Tryout Ice Rental | 660.00 |
| Total Tryout Expenses | 1,095.02 |
| Uniforms | |
| Jerseys | 8,395.00 |
| Socks | 2,729.98 |
| Total Uniforms | 11,124.98 |
| Total Expenses | \$224,239.07 |
| NET OPERATING INCOME | \$39,834.29 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2019 - May 2020

| | TOTAL |
|--------------------------------|----------------------|
| Other Expenses | |
| FY 2018-19 Expense | 12,480.00 |
| FY 2020-21 Expense | 10,000.00 |
| Reconciliation Discrepancies-1 | -2,332.90 |
| Total Other Expenses | \$20,147.10 |
| NET OTHER INCOME | \$ -20,147.10 |
| NET INCOME | \$19,687.19 |

Lane Amateur Hockey Association

BUDGET OVERVIEW: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL |
|-----------------------------------|---------------------|
| Income | |
| Donation Income | |
| General Donations | 500.00 |
| Scholarship Donations | 3,500.00 |
| Total Donation Income | 4,000.00 |
| Fundraising Income | |
| Amazon Smile Income | 25.00 |
| Flip Give Income | 275.00 |
| LifeTouch Income | 100.00 |
| SquadLocker Income | 600.00 |
| Total Fundraising Income | 1,000.00 |
| Ice Cup Tournament | |
| Hotel Commissions | 1,000.00 |
| Program Ad/Player Note Sales | 1,500.00 |
| Raffle Ticket Sales | 3,000.00 |
| Sponsorships | 2,500.00 |
| Team Registration Fees | 32,500.00 |
| Vendor Sales Commissions | 1,000.00 |
| Total Ice Cup Tournament | 41,500.00 |
| Registration Fees | |
| 1. 8U | 21,000.00 |
| 2. 10U | 21,700.00 |
| 3. 12U | 36,740.00 |
| 4. 14U | 33,840.00 |
| 5. 18U | 58,800.00 |
| Registration Late Fees | 500.00 |
| Registration Service Fees | 1,000.00 |
| Total Registration Fees | 173,580.00 |
| Sales of Product Income | 500.00 |
| Skills Clinic Income | |
| Skills Clinic Registrations | 5,000.00 |
| Total Skills Clinic Income | 5,000.00 |
| Sponsorship Income | |
| General Sponsorships | 2,500.00 |
| Total Sponsorship Income | 2,500.00 |
| Total Income | \$228,080.00 |
| GROSS PROFIT | \$228,080.00 |
| Expenses | |
| Advertising/Promotional | 5,000.00 |
| Coach/Volunteer Expenses | |
| Background Checks | 300.00 |
| Coach Training | 2,500.00 |

Lane Amateur Hockey Association

BUDGET OVERVIEW: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL |
|------------------------------------------|-------------------|
| Coach Uniforms | 2,500.00 |
| Total Coach/Volunteer Expenses | 5,300.00 |
| Credit Card Expenses | |
| Processing Fees | 5,500.00 |
| Total Credit Card Expenses | 5,500.00 |
| Equipment | |
| Coach/Team Equipment | 1,250.00 |
| Dryland Equipment | 750.00 |
| Total Equipment | 2,000.00 |
| Ice Cup Tournament Expenses | |
| Tournament Awards | 1,750.00 |
| Tournament Ice Rental | 18,550.00 |
| Tournament Misc. Expense | 500.00 |
| Tournament Officials | 5,000.00 |
| Tournament Printing | 1,250.00 |
| Tournament Sanction Fees | 100.00 |
| Tournament Team Proceeds | 4,000.00 |
| Tournament Team Swag & Snacks | 3,250.00 |
| Total Ice Cup Tournament Expenses | 34,400.00 |
| Ice Rental | |
| Coaches Training | 700.00 |
| Girls Clinics | 1,400.00 |
| Goalie Practices | 1,850.00 |
| Regular Season Games | 25,200.00 |
| Regular Season Practices | 79,950.00 |
| Special Hockey Practices | 1,850.00 |
| Total Ice Rental | 110,950.00 |
| Miscellaneous Expense | 500.00 |
| Officiating | |
| Game Officiating | 6,220.00 |
| Total Officiating | 6,220.00 |
| Operating Expenses | |
| Food/Meals | 700.00 |
| Office Supplies | 500.00 |
| PO Box Rental | 100.00 |
| Postage | 25.00 |
| Printing | 250.00 |
| Taxes & Accounting | 1,000.00 |
| Team Snap | 550.00 |
| Total Operating Expenses | 3,125.00 |
| Scholarship Awards | 6,000.00 |
| Skills Clinics Expenses | |

Lane Amateur Hockey Association

BUDGET OVERVIEW: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL |
|--------------------------------------|---------------------|
| Skills Clinic Food/Meals | 1,000.00 |
| Skills Clinic Ice Rental | 1,750.00 |
| Skills Clinic Misc. Expense | 250.00 |
| Total Skills Clinics Expenses | 3,000.00 |
| Tournament Fund | |
| State Tournament Entry Fees | 2,000.00 |
| Team Tournament Entry Fees | 25,450.00 |
| Total Tournament Fund | 27,450.00 |
| Travel Expenses | |
| Lodging | 600.00 |
| Meals | 150.00 |
| Mileage | 250.00 |
| Total Travel Expenses | 1,000.00 |
| Try Hockey for Free | |
| THFF Ice Rental | 350.00 |
| THFF Promotions | 500.00 |
| Total Try Hockey for Free | 850.00 |
| Uniforms | |
| Jerseys | 13,750.00 |
| Total Uniforms | 13,750.00 |
| Total Expenses | \$225,045.00 |
| NET OPERATING INCOME | \$3,035.00 |
| NET INCOME | \$3,035.00 |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

July MINUTES
Board of Directors Meeting
Tuesday, July 7th, 2020, 6:30 p.m.
Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 541 321 3651
Online: <https://us02web.zoom.us/j/5413213651>

1. PRESENT: Joy Pendowski, Joel Dunham, Sarah Chambers, Kara Minchin, Lanae Falls, Jenn Nyberg, Daniel Gomez
ABSENT: Dan Trent, Carrie Stewart, Flint DOUNGCHAK
GUESTS: Dave Haskell
2. CALL TO ORDER: 6:41pm
3. MEETING MINUTES: Approval of June minutes ----- Motion to approve by Jenn, seconded by Joel. Minutes for June are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - Guidebook has been updated and completed, currently online. Codes of conduct updated as well. Used USA Hockey as a resource to update codes of conduct. Received preliminary ice schedule from Toshia. Checking to make sure dates are good. Eugene was asked to host girls games in September. Opportunity for girls teams to play each other. Costs covered by teams participating, not LAHA. Jerseys have arrived. Next step is to pair jerseys and socks together. Boxes that jerseys came in are beat up. Need to purchase large bins to store jerseys. 4 for \$75. Need 12 total. \$225 to order bins. Joy to order.
 - ii. OSHA - Joy and Kara have been meeting to go through OSHA guidebook. Should be approved in a couple weeks. Changes include standardizing game formats across the state, set timeline for state tournaments, zero tolerance policy (abuse towards officials), OSHA require all teams to have spectator monitor, and social media guidelines. Next OSHA meeting to be rescheduled.
 - iii. OHOA - nothing to report.

- b. Treasurer: (Jenn) Submitted financials to everybody for last board meeting. Bank account balance looks strong going into next season. Reports will be sent out via email for review.
- c. Registrar: (Carrie) New registration system is up and running smoothly so far. Some families have used coupon codes. 12 registered, 2 for skills clinics. 2 players purchased insurance through registration process. Families now download a packet with 4 items they must fill out and return either digitally or in-person.
- d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Flint) Coaches have been suggested, board still needs to approve assignments. Scott Williams agreed to coach. Darren Toller moved to 12U. Need more coaches at the 8U and 10U level.
 - ii. Discipline Committee: (Jenn/Dan) nothing to report.
 - iii. SafeSport: (Kara) make sure to remind volunteers to get going on their safesport renewals for next season. Plan for volunteer locker room sign-up for normal and COVID situation.
 - iv. Tournaments: (Mara/Joy) Focus is on the Holiday Cup in December. Looking for 6 teams in each division (14U and 18U). Ice cup in February is on hold. Eugene to maintain state championships in March.
 - v. Marketing/Website Committee: (Joy) Water bottles arrived as well as decals. Helmet stickers were kicked back due to problems with size of numbers. New vendor ended up being around \$1,200 for the order. Order new stickers sheets with logos for the side of helmets. Instruct players where to put stickers on their helmet. Youtube video?
 - vi. Fundraising: (Joy) nothing to report.
 - vii. Communications: (Lanae) Monthly exercise circuits for players have been going out with great feedback. Lanae putting together newsletter. Gets kids excited for the return of hockey.
- e. Team Reports:
 - i. No reports this month

5. OLD BUSINESS:

- a. Updating Bylaws and Board Size: (Joy/Sarah) Joy and Sarah created list of tasks that need to be done in order for LAHA to operate. Too few people doing too much. It is imperative that more people are trained and involved for the continuity of the program and for succession planning. Discussed using this information as the basis of putting together job descriptions and outlines of what the commitment looks like for each area where help is needed. Next step is to share the planning document, gather feedback and additions/changes, and take appropriate steps from that point.

6. NEW BUSINESS (3-minute time limit per item):

- a. Registration Day: (Joy) Saturday August 22nd is the proposed day. Could change if we needed to. Do we still do a registration day? Sarah suggested virtual gear swap. Outside BBQ/gear swap could work with social distancing policies. Discussion ended on having the BBQ/gear swap on Sunday, August 23rd from 12-2pm. Lanae to add event to the newsletter. Social distancing and appropriate protocols will be followed.
- b. Scholarships from WJH: (Joy) Opening up their scholarship program to any players in Oregon. Deadline is August 31st. If a player qualifies they can still apply for a scholarship through LAHA. If awarded, payment goes directly to the association the player plays in.

Meeting Adjourned: 8:13pm

Executive Session:

Next OSHA Meeting:
July 11th via Zoom

Next LAHA Meeting:
August 4th at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BALANCE SHEET

As of June 30, 2020

| | TOTAL |
|----------------------------------------|--------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 96,568.18 |
| Savings | 0.00 |
| Total Bank Accounts | \$96,568.18 |
| Accounts Receivable | |
| Accounts Receivable | 515.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 515.00 |
| Total Accounts Receivable | \$515.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$97,083.18 |
| TOTAL ASSETS | \$97,083.18 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 0.00 |
| Total Other Current Liabilities | \$0.00 |
| Total Current Liabilities | \$600.00 |
| Total Liabilities | \$600.00 |
| Equity | |
| Unrestricted Net Assets | 114,010.45 |
| Net Income | -17,527.27 |
| Total Equity | \$96,483.18 |
| TOTAL LIABILITIES AND EQUITY | \$97,083.18 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June 2020

| | TOTAL |
|---------------------------------|----------------------|
| Income | |
| Fundraising Income | |
| SquadLocker Income | 121.92 |
| Total Fundraising Income | 121.92 |
| Interest Income | 2.47 |
| Registration Fees | |
| 5. 18U | -18.68 |
| Total Registration Fees | -18.68 |
| Total Income | \$105.71 |
| GROSS PROFIT | \$105.71 |
| Expenses | |
| Advertising/Promotional | 648.80 |
| Discounts/Refunds Given | 56.04 |
| Equipment | |
| Coach/Team Equipment | 633.14 |
| Total Equipment | 633.14 |
| Officiating | |
| Game Officiating | -1,205.00 |
| Total Officiating | -1,205.00 |
| Uniforms | |
| Jerseys | 17,500.00 |
| Total Uniforms | 17,500.00 |
| Total Expenses | \$17,632.98 |
| NET OPERATING INCOME | \$ -17,527.27 |
| NET INCOME | \$ -17,527.27 |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

August MINUTES
Board of Directors Meeting
Tuesday, August 4th, 2020, 6:30 p.m.
Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 541 321 3651
Online: <https://us02web.zoom.us/j/5413213651>

1. PRESENT: Joy Pendowski, Dan Trent, Carrie Stewart, Joel Dunham, Lanae Falls, Jenn Nyberg, Flint DOUNGCHAK
ABSENT: Kara Minchin, Mara McManus
GUESTS: Dave Haskell
2. CALL TO ORDER: 6:33pm
3. MEETING MINUTES: Approval of July minutes ----- Motion to approve by Dan, seconded by Joel. All in favor. Minutes for July are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - All uniforms have been received and are organized. No mistakes were made for the order. Additional plastic bins were ordered to store jerseys. Teams will receive jerseys in the order they begin their season (18U - 8U). Ice schedule is a work in progress. Skills clinic dates have been set, once per month from October thru February on Fridays at 6:45pm. Girls clinic dates still need to be determined.
 - ii. OSHA - Guidebook has been finished and adopted. There are a lot of changes. Encouraged to view changes. Big change is a requirement to have a spectator monitor at every game. Carrie proposed a lanyard for the monitor to wear as a way to identify who the monitor is for that game. Lanyard could have information such as the parent code of conduct on it. This coming Saturday is scheduling day for organizations across the state. Since we didn't get to host state tournaments last season we will be hosting this season. 8U and 10U jamborees will be scheduled towards the end of the season. 10U and 12U goalies to switch half way thru games. OSHA wants to move away from starter and back-up model.
 - iii. OHOA - Nothing to report.

- b. Treasurer: (Jenn) We had a large reconciliation discrepancy from the past several months. Fixes have been made and everything is up to date as of July 31st, 2020. Talked to Chris Hayes about doing LAHA's internal audit. Need to select 10 random dates for audit.
- c. Registrar: (Carrie) 35 registrations with 3 pending. 8U - 5, 10U - 3, 14U - 14, 18U - 13. 31 took advantage of the early bird discount and 4 did not. 7 players took advantage of TeamSnap's insurance.
- d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Flint) 8U has Jason and Jenn. 10U coaches are set (Joel and Emerson), 12U coaches might need another if there are two teams, 14U is set with Kevin and Sean. 18U has Dave Rhodes, Dave Haskell, Dave Pierce and Scott Williams. Coaches pre-season meeting next Monday or Tuesday.
 - ii. Discipline Committee: (Dan) Nothing to report.
 - iii. SafeSport: (Kara) Nothing to report.
 - iv. Tournaments: (Mara/Joy) Keeping Ice Cup in February. Should we keep the Holiday Cup in December? Medford is now hosting a 14U/18U during the Thanksgiving weekend. Consensus was to move forward with the Holiday Cup in December.
 - v. Marketing/Website Committee: (Joy) Social Media marketing ad kick off planned. Still need to get water bottles and stickers on website.
 - vi. Fundraising: (Joy) Idea from Lanae: Skate-a-thon. Similar to Jog-a-thon that schools do. Players could get pledges per lap and see how many they could do in one minute or in a certain amount of time. Need to continue to figure out the details. Lanae to work up a plan.
 - vii. Communications: (Lanae) Registration reminders every couple days. August newsletter to hit on paperwork needed for players to play.
- e. Team Reports:
 - i. No reports this month.

5. OLD BUSINESS:

- a. Updating Bylaws and Board Size: (Joy/Sarah) table for this month.
- b. Registration Day: (Joy/Lanae) Sunday, August 23rd from 12-2pm. Zero response from participants. Push out on our social media.

6. NEW BUSINESS (3-minute time limit per item):

- a. Dryland Training / KidSports? / Alternate Programming: (Dan) Idea is to pair with KidSports at the beginning of season for our players to participate in a KidSports program to learn dryland training activities.
- b. Season Protocols for COVID: (Flint/Joy) 10U and below can have one parent enter the building to help out skates on. 12U and older only the player will be allowed in the building. Temp checks will be conducted upon entry. Participants will be asked what county they are coming from. Players coming from a phase 1 or watchlist county will not be permitted to enter. The left side mezzanine will be

where players exit after skating. There will be chairs 6 feet apart for players to put skates on the left side of ice. The lobby will have dots for parents/spectators to stand on that are 6 feet apart. Right side of the rink and locker rooms will be closed. Lobby bathrooms will be open. LAHA should put something out to emphasize COVID rules within the rink and LAHA. Things like no team water bottles or locker rooms. IDEA: If a player suspects they have COVID they need to get tested before returning to play (does player pay for their own test? Or does LAHA?). What is our policy if a player tests positive for COVID? We should follow current local government protocols and notify anyone who comes in contact immediately (24hrs from when LAHA finds out). Question from Carrie: can we make sure that teams only have contact with each other with practice schedules? Yes, we can. Practice schedule has teams only interacting with one other team while on the ice. Do we have contact tracing when we travel? Families would track where they went during travel (Panda Express, hotel, etc.)

- c. Pre-Season Coach Mtg: schedule for early next week (Monday or Tuesday) via Zoom.
- d. Pre-Season Parent Mtg: Link to schedule before registration event on August 23rd via Zoom.

Meeting Adjourned: 8:36pm
Executive Session:

Next OSHA Meeting:
October 17th in Medford

Next LAHA Meeting:
September 1st at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BALANCE SHEET

As of July 31, 2020

| | TOTAL |
|----------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 109,511.35 |
| Savings | 0.00 |
| Total Bank Accounts | \$109,511.35 |
| Accounts Receivable | |
| Accounts Receivable | 515.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 515.00 |
| Total Accounts Receivable | \$515.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$110,026.35 |
| TOTAL ASSETS | \$110,026.35 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 0.00 |
| Total Other Current Liabilities | \$0.00 |
| Total Current Liabilities | \$600.00 |
| Total Liabilities | \$600.00 |
| Equity | |
| Unrestricted Net Assets | 114,010.45 |
| Net Income | -4,584.10 |
| Total Equity | \$109,426.35 |
| TOTAL LIABILITIES AND EQUITY | \$110,026.35 |

Lane Amateur Hockey Association

PROFIT AND LOSS

June - July, 2020

| | TOTAL |
|------------------------------------------|---------------------|
| Income | |
| Fundraising Income | |
| SquadLocker Income | 121.92 |
| Total Fundraising Income | 121.92 |
| Interest Income | 3.37 |
| Registration Fees | |
| 1. 8U | 750.00 |
| 2. 10U | 1,500.00 |
| 3. 12U | 3,540.00 |
| 4. 14U | 2,422.85 |
| 5. 18U | 4,550.00 |
| Total Registration Fees | 12,762.85 |
| Skills Clinic Income | 1,540.00 |
| Total Income | \$14,428.14 |
| GROSS PROFIT | \$14,428.14 |
| Expenses | |
| Advertising/Promotional | 648.80 |
| Credit Card Expenses | |
| Processing Fees | 442.85 |
| Total Credit Card Expenses | 442.85 |
| Discounts/Refunds Given | 74.72 |
| Equipment | |
| Coach/Team Equipment | 633.14 |
| Total Equipment | 633.14 |
| Ice Cup Tournament Expenses | |
| Tournament Misc. Expense | 143.76 |
| Total Ice Cup Tournament Expenses | 143.76 |
| Officiating | |
| Game Officiating | -1,205.00 |
| Total Officiating | -1,205.00 |
| Operating Expenses | |
| Office Supplies | 224.97 |
| Team Snap | 549.00 |
| Total Operating Expenses | 773.97 |
| Uniforms | |
| Jerseys | 17,500.00 |
| Total Uniforms | 17,500.00 |
| Total Expenses | \$19,012.24 |
| NET OPERATING INCOME | \$ -4,584.10 |
| NET INCOME | \$ -4,584.10 |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

September Minutes
Board of Directors Meeting
Tuesday, September 8th, 2020, 6:30 p.m.
Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 868 2659 4913
Online: <https://us02web.zoom.us/j/86826594913>

1. PRESENT: Joy Pendowski, Sarah Chambers, Jenn Nyberg, Lanae Falls, Joel Dunham
ABSENT: Dan Trent
GUESTS: Nini Lucyana, Lori Vinti, Dave Pierce, Scott Gilpin, Emerson Hachimoto.
Nathalie Mann
2. CALL TO ORDER: 6:41pm
3. MEETING MINUTES: Approval of August minutes ----- Motion to approve by Joel,
seconded by Jenn. Minutes for August are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - Ice contract is set. First week of practice going well.
 - ii. OSHA - Oregon associations continue to communicate about season plans. At this point, everyone is planning on opening with start dates TBD.
 - iii. OHOA - Nothing to report.
 - b. Treasurer: (Jenn) books are balanced. Payment plans going well. Expected income expected through to January. Did an internal audit by picking random dates from board members. Do we need more dates? In the future we could set up recurring internal audits. Questions on 3 items in the budget vs actuals.
 - c. Registrar: (Carrie) Added more registrants but still a little low. 72 total players.
 - d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Flint) Everyone has been awesome from the rink perspective in terms of entering and exiting the building. USA hockey insurance changed to not cover diseases. Coaches need to turn in practice plans and hold parent meetings to explain to families that they don't have to be there. Document this meeting. These procedures are in place to protect our coaches and LAHA association.
 - ii. Discipline Committee: (Dan) nothing to report.

- iii. SafeSport: (Kara) signed and submitted documents in compliance with SafeSport.
- iv. Tournaments: (Mara/Joy) revisit last month's talk about moving forward with the Holiday Cup in December. Should we still hoist this tournament? We are going to hold off on the Holiday Cup for this year. Revisit next season. Ice Cup is still a possibility.
- v. Marketing/Website Committee: (Joy)
- vi. Fundraising: (Joy) Skate-a-thon? Similar to a Jog-A-Thon.
- vii. Communications: (Lanae) Newsletter will come out mid month. Almost done.
- e. Team Reports:
 - i. 18U -- Players excited to get back on the ice. Practices seemed to run pretty well. Working on following covid guidelines. Different paying on more ice. Make sure players get water and rest due to more ice. Helpful hints for getting ready for practice: bring a chair, get gear on beforehand, don't forget anything on the way out from the rink. Possibly use the horse barn for getting ready when it starts raining. Coaches can coordinate with Lanae for transition of players from off-ice to on-ice training. Are teams splitting? By the weekend is when teams should be formed.

5. OLD BUSINESS:

- a. Updating Bylaws and Board Size: (Joy/Sarah) - Table to next month
- b. Registration Day: (Joy/Lanae) Happy for those who turned out. Went well for players and family to see each other.
- c. Dryland Training / KidSports? / Alternate Programming: (Dan) Table to next month.
- d. Skate-a-thon: (Lanae) Table to next month.

6. NEW BUSINESS (3-minute time limit per item):

- a. Game Schedules: (Joy/Sarah) cross ice within age division games. Scramble 14s and 18s. Different players to help keep things fresh. Weekend before Thanksgiving break mini 3on3 tournament. We can get close to the amount of games in before winter break as we usually do. Can we get enough youth refs/ We should be good to go. Refs are available.
- b. Uniforms: (Joy) Designated jersey night for each age division. Players come in the order they were registered. !8U is anticipated to go later this week or next week. Coach uniforms are being finalized on who needs what.

Meeting Adjourned: 7:38pm

Executive Session:

Next OSHA Meeting:
October 17th in Medford

Next LAHA Meeting:
October 6th at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|-----------------------------------|--------------------|---------------------|-----------------------|----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Donation Income | | | | |
| General Donations | 50.00 | 500.00 | -450.00 | 10.00 % |
| Scholarship Donations | | 3,500.00 | -3,500.00 | |
| Total Donation Income | 50.00 | 4,000.00 | -3,950.00 | 1.25 % |
| Fundraising Income | | | | |
| Amazon Smile Income | 8.87 | 25.00 | -16.13 | 35.48 % |
| Flip Give Income | | 275.00 | -275.00 | |
| LifeTouch Income | | 100.00 | -100.00 | |
| SquadLocker Income | 121.92 | 600.00 | -478.08 | 20.32 % |
| Total Fundraising Income | 130.79 | 1,000.00 | -869.21 | 13.08 % |
| Ice Cup Tournament | | | | |
| Hotel Commissions | | 1,000.00 | -1,000.00 | |
| Program Ad/Player Note Sales | | 1,500.00 | -1,500.00 | |
| Raffle Ticket Sales | | 3,000.00 | -3,000.00 | |
| Sponsorships | | 2,500.00 | -2,500.00 | |
| Team Registration Fees | | 32,500.00 | -32,500.00 | |
| Vendor Sales Commissions | | 1,000.00 | -1,000.00 | |
| Total Ice Cup Tournament | | 41,500.00 | -41,500.00 | |
| Interest Income | 4.39 | | 4.39 | |
| Registration Fees | | | | |
| 1. 8U | 3,632.21 | 21,000.00 | -17,367.79 | 17.30 % |
| 2. 10U | 7,284.99 | 21,700.00 | -14,415.01 | 33.57 % |
| 3. 12U | 12,703.04 | 36,740.00 | -24,036.96 | 34.58 % |
| 4. 14U | 5,910.66 | 33,840.00 | -27,929.34 | 17.47 % |
| 5. 18U | 16,472.06 | 58,800.00 | -42,327.94 | 28.01 % |
| Registration Late Fees | | 500.00 | -500.00 | |
| Registration Service Fees | | 1,000.00 | -1,000.00 | |
| Total Registration Fees | 46,002.96 | 173,580.00 | -127,577.04 | 26.50 % |
| Sales of Product Income | | 500.00 | -500.00 | |
| Skills Clinic Income | 1,540.00 | | 1,540.00 | |
| Skills Clinic Registrations | | 5,000.00 | -5,000.00 | |
| Total Skills Clinic Income | 1,540.00 | 5,000.00 | -3,460.00 | 30.80 % |
| Sponsorship Income | | | | |
| General Sponsorships | | 2,500.00 | -2,500.00 | |
| Total Sponsorship Income | | 2,500.00 | -2,500.00 | |
| Total Income | \$47,728.14 | \$228,080.00 | \$ -180,351.86 | 20.93 % |
| GROSS PROFIT | \$47,728.14 | \$228,080.00 | \$ -180,351.86 | 20.93 % |
| Expenses | | | | |
| Advertising/Promotional | 648.80 | 5,000.00 | -4,351.20 | 12.98 % |
| Coach/Volunteer Expenses | | | | |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|------------------------------------------|------------------|-------------------|--------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Background Checks | | 300.00 | -300.00 | |
| Coach Training | | 2,500.00 | -2,500.00 | |
| Coach Uniforms | | 2,500.00 | -2,500.00 | |
| Total Coach/Volunteer Expenses | | 5,300.00 | -5,300.00 | |
| Credit Card Expenses | 97.27 | | 97.27 | |
| Processing Fees | 1,376.60 | 5,500.00 | -4,123.40 | 25.03 % |
| Total Credit Card Expenses | 1,473.87 | 5,500.00 | -4,026.13 | 26.80 % |
| Discounts/Refunds Given | 74.72 | | 74.72 | |
| Equipment | | | | |
| Coach/Team Equipment | 633.14 | 1,250.00 | -616.86 | 50.65 % |
| Dryland Equipment | | 750.00 | -750.00 | |
| Total Equipment | 633.14 | 2,000.00 | -1,366.86 | 31.66 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | | 1,750.00 | -1,750.00 | |
| Tournament Ice Rental | | 18,550.00 | -18,550.00 | |
| Tournament Misc. Expense | 143.76 | 500.00 | -356.24 | 28.75 % |
| Tournament Officials | | 5,000.00 | -5,000.00 | |
| Tournament Printing | | 1,250.00 | -1,250.00 | |
| Tournament Sanction Fees | | 100.00 | -100.00 | |
| Tournament Team Proceeds | | 4,000.00 | -4,000.00 | |
| Tournament Team Swag & Snacks | | 3,250.00 | -3,250.00 | |
| Total Ice Cup Tournament Expenses | 143.76 | 34,400.00 | -34,256.24 | 0.42 % |
| Ice Rental | | | | |
| Coaches Training | | 700.00 | -700.00 | |
| Girls Clinics | | 1,400.00 | -1,400.00 | |
| Goalie Practices | | 1,850.00 | -1,850.00 | |
| Regular Season Games | | 25,200.00 | -25,200.00 | |
| Regular Season Practices | | 79,950.00 | -79,950.00 | |
| Special Hockey Practices | | 1,850.00 | -1,850.00 | |
| Total Ice Rental | | 110,950.00 | -110,950.00 | |
| Miscellaneous Expense | | 500.00 | -500.00 | |
| Officiating | | | | |
| Game Officiating | -1,205.00 | 6,220.00 | -7,425.00 | -19.37 % |
| Total Officiating | -1,205.00 | 6,220.00 | -7,425.00 | -19.37 % |
| Operating Expenses | | | | |
| Food/Meals | 25.95 | 700.00 | -674.05 | 3.71 % |
| Office Supplies | 374.95 | 500.00 | -125.05 | 74.99 % |
| PO Box Rental | | 100.00 | -100.00 | |
| Postage | | 25.00 | -25.00 | |
| Printing | | 250.00 | -250.00 | |
| Taxes & Accounting | | 1,000.00 | -1,000.00 | |
| Team Snap | 549.00 | 550.00 | -1.00 | 99.82 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|--------------------------------------|--------------------|---------------------|-----------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Total Operating Expenses | 949.90 | 3,125.00 | -2,175.10 | 30.40 % |
| Scholarship Awards | | 6,000.00 | -6,000.00 | |
| Skills Clinics Expenses | -150.00 | | -150.00 | |
| Skills Clinic Food/Meals | | 1,000.00 | -1,000.00 | |
| Skills Clinic Ice Rental | | 1,750.00 | -1,750.00 | |
| Skills Clinic Misc. Expense | | 250.00 | -250.00 | |
| Total Skills Clinics Expenses | -150.00 | 3,000.00 | -3,150.00 | -5.00 % |
| Tournament Fund | | | | |
| State Tournament Entry Fees | | 2,000.00 | -2,000.00 | |
| Team Tournament Entry Fees | 1,500.00 | 25,450.00 | -23,950.00 | 5.89 % |
| Total Tournament Fund | 1,500.00 | 27,450.00 | -25,950.00 | 5.46 % |
| Travel Expenses | | | | |
| Lodging | | 600.00 | -600.00 | |
| Meals | | 150.00 | -150.00 | |
| Mileage | | 250.00 | -250.00 | |
| Total Travel Expenses | | 1,000.00 | -1,000.00 | |
| Try Hockey for Free | | | | |
| THFF Ice Rental | | 350.00 | -350.00 | |
| THFF Promotions | | 500.00 | -500.00 | |
| Total Try Hockey for Free | | 850.00 | -850.00 | |
| Uniforms | | | | |
| Jerseys | 17,500.00 | 13,750.00 | 3,750.00 | 127.27 % |
| Total Uniforms | 17,500.00 | 13,750.00 | 3,750.00 | 127.27 % |
| Total Expenses | \$21,569.19 | \$225,045.00 | \$ -203,475.81 | 9.58 % |
| NET OPERATING INCOME | \$26,158.95 | \$3,035.00 | \$23,123.95 | 861.91 % |
| NET INCOME | \$26,158.95 | \$3,035.00 | \$23,123.95 | 861.91 % |

Lane Amateur Hockey Association

BALANCE SHEET

As of August 31, 2020

| | TOTAL |
|----------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 138,631.42 |
| Savings | 0.00 |
| Total Bank Accounts | \$138,631.42 |
| Accounts Receivable | |
| Accounts Receivable | 515.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 515.00 |
| Total Accounts Receivable | \$515.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$139,146.42 |
| TOTAL ASSETS | \$139,146.42 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 100.00 |
| Total Other Current Liabilities | \$100.00 |
| Total Current Liabilities | \$700.00 |
| Total Liabilities | \$700.00 |
| Equity | |
| Unrestricted Net Assets | 114,010.45 |
| Net Income | 24,435.97 |
| Total Equity | \$138,446.42 |
| TOTAL LIABILITIES AND EQUITY | \$139,146.42 |

Lane Amateur Hockey Association

PROFIT AND LOSS

August 2020

| | TOTAL |
|-----------------------------------|--------------------|
| Income | |
| Fundraising Income | |
| Amazon Smile Income | 8.87 |
| Total Fundraising Income | 8.87 |
| Interest Income | 1.02 |
| Registration Fees | |
| 1. 8U | 2,554.16 |
| 2. 10U | 5,443.33 |
| 3. 12U | 8,431.66 |
| 4. 14U | 3,159.75 |
| 5. 18U | 11,922.06 |
| Total Registration Fees | 31,510.96 |
| Total Income | \$31,520.85 |
| GROSS PROFIT | \$31,520.85 |
| Expenses | |
| Credit Card Expenses | 97.27 |
| Processing Fees | 877.58 |
| Total Credit Card Expenses | 974.85 |
| Operating Expenses | |
| Food/Meals | 25.95 |
| Office Supplies | 149.98 |
| Total Operating Expenses | 175.93 |
| Skills Clinics Expenses | -150.00 |
| Tournament Fund | |
| Team Tournament Entry Fees | 1,500.00 |
| Total Tournament Fund | 1,500.00 |
| Total Expenses | \$2,500.78 |
| NET OPERATING INCOME | \$29,020.07 |
| NET INCOME | \$29,020.07 |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

October MINUTES
Board of Directors Meeting
Tuesday, October 6th, 2020, 6:30 p.m.

Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 857 0474 5466
Online: <https://us02web.zoom.us/j/85704745466>

1. PRESENT: Joy Pendowski, Dan Trent, Carrie Stewart, Jenn Nyberg, Sarah Chambers
ABSENT: Joel Dunham, Kara Minchin, Flint DOUNGCHAK, Daniel Gomez, Lanae Falls
GUESTS: Jason Falls, Lori Vinti, Daren Toler, Megan Beverly
2. CALL TO ORDER: 6:30pm
3. MEETING MINUTES: Approval of September minutes -----Deferred until next meeting after the president's report is added into the document.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - Game Day Check is taking some time but the rink is working on a smoother check in, Jerseys are a huge hit with parents and players, general feedback we are 6 weeks in and kids are happy to be on the ice, smiling and having fun. Updates on games, jerseys, general feedback, etc.
 - ii. OSHA - Meeting on Sept 26th: Every association seems to be on different pages, some are going out of state to play and others are staying close to home. Other Oregon associations are getting back on the ice. Medford was closed by the fires but due to reopen shortly. Joy reached out to see if they needed any assistance. Updates from meetings with the other associations.
 - iii. OHOA - Erik Nyberg/John have been told about our new game rules and Games are being uploaded into the system?? Updates from communication with their leadership.
 - b. Treasurer: (Jenn) - reports can now be pulled directly from Teamsnap, huge time saver. Accounts reconciled thru September 30th. Jason Falls' Colorado trip from 2018 still needs to be reconciled, Jason wasn't paid but Jason was present and said he didn't file a receipt. CT12 annual report, contact Chris Hayes 10/15th due

date. We are at about 50% of our projected budget. Still hopeful and still hopeful for tournament in Feb 2021.

- c. Registrar: (Carrie) Rosters for the most part are all done, just 8u needs rosters. All teams need managers and volunteers. Only a few 18u players need safe sport, most are done. Only a handful of Birth dates need verification, working on getting this completed.
- d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Flint were not present) Report given by Joy: Coaches need to hold team meetings. Practice plans are coming in and look good. Lots of different styles but that is ok. Flint working on an on ice Coaches training, more details to follow. Coaches can and should be present even if they cannot be on the ice. Joy will distribute coaches uniforms next week.
 - ii. Discipline Committee: (Dan) 1 incident at 18U(5/Game), but player served his 1 game suspension. Coaches and player spoke about the penalty.
 - iii. SafeSport: (Kara) Nothing new to report for Safesport. I have had no contact with Jason V. yet this season aside from the initial SS updates from USAHockey.
 - iv. Tournaments: (Mara/Joy) Still holding out hope for a tournament in February. In a wait and see pattern. Joy is keeping a list of teams that have been in contact about the tournament.
 - v. Marketing/Website Committee: (Joy) Website has been updated. Will add the Resources. Store has been added. People can buy water bottles and decals. Registration open for skills clinics. 8U Ice times need to be updated which will be done this week.
 - vi. Fundraising: (Joy) Chipotle is doing a fundraiser, do we want to do it again this year? Mostly all yes, it will be emailed to parents? Squad Locker site is up and ready for orders, some new items have been added.
 - vii. Communications: (Lanae) No update, Joy will follow up about newsletter
- e. Team Reports:
 - i. 18U -- Players love the jerseys and are happy to be back on the ice. Some don't get the 3v3 ½ ice but they are adjusting .
 - ii. 14U -- Players happy to be back, also love the jerseys, player/parent meeting next week.

5. OLD BUSINESS:

- a. Updating Bylaws and Board Size: (Joy/Sarah) - Division of duties need to be looked at, Joy will email date to touch base and look at how to divide things up between board members.
- b. Dryland Training / KidSports? / Alternate Programming: (Dan) Dryland is going well outside and in the horse barn. KidSports price quote has been received and the option is out there if we want to use it.
- c. Skate-a-thon: (Lanae) Table till next month (November)

6. NEW BUSINESS (3-minute time limit per item):

- a. Picture Night: (Joy) Usually in October, but Joy hadn't reached out to Lifetouch, but a Parent reached out and offered to take pictures for the association. Joy showed sample pics from the parent, all agreed to contact the parent to take LAHA pictures for this season. No cost to families!
- b. Halloween: (Joy/Flint) the rink would like to do something for Halloween for the players, more details to follow.
- c. Skills Clinics: (Joy) this Friday is the first clinic, enrollment is down but not surprising. Emails will be sent to families to advertise clinics and enrollment
- d. GuideStar: (Joy) Non Profit Clearing House, public site, we can upload information. Site provides information to prospective donors, we don't have to pay, might be a good place to get the association out for prospective donors to look at us. Joy to get more details.
- e. Parent Jersey Order: (Joy) We need to come up with a process for parents to order, most people think the interest is there and families will order jerseys for themselves to wear to games. We need a process.
- f. Player of the Week: (Joy) 2 new website additions: Player of the week and Academic all star? Idea would be to recognize players: ie: Positive attitude. Coaches would email 1-2 sentences about a player, Player of the week would be randomly selected from the emails. Keep a running list of winners and some kind of end of season drawing for a small prize.
- g. LAHA Coach/Team Equipment: (Joy) A lot of equipment is missing or has not been returned: 1st aid kits, white boards, pinnies, goalie gear, pucks. Lots of discussion about not sharing keys or codes with other teams, coaches shouldn't borrow from other age groups. Talked about changing all the codes, moving to locks. Joy will draft an email to go about returning items, or there will be a cost.
- h. Scholarships: (Dan/Joy) - Due date was 9/15th – will be discussed in the executive meeting that will follow this meeting. Executive Board Session will vote on applications.
- i. Player Refund: (Joy) - executive session

Meeting Adjourned: 7:45pm

Executive Session:

Next OSHA Meeting:
October 17th via Conference Call

Next LAHA Meeting:
November 10th at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BALANCE SHEET

As of September 30, 2020

| | TOTAL |
|----------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 154,889.91 |
| Savings | 0.00 |
| Total Bank Accounts | \$154,889.91 |
| Accounts Receivable | |
| Accounts Receivable | 515.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 515.00 |
| Total Accounts Receivable | \$515.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$155,404.91 |
| TOTAL ASSETS | \$155,404.91 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 100.00 |
| Total Other Current Liabilities | \$100.00 |
| Total Current Liabilities | \$700.00 |
| Total Liabilities | \$700.00 |
| Equity | |
| Unrestricted Net Assets | 114,010.45 |
| Net Income | 40,694.46 |
| Total Equity | \$154,704.91 |
| TOTAL LIABILITIES AND EQUITY | \$155,404.91 |

Lane Amateur Hockey Association

PROFIT AND LOSS

September 2020

| | TOTAL |
|-----------------------------------|--------------------|
| Income | |
| Donation Income | |
| General Donations | 50.00 |
| Scholarship Donations | 70.00 |
| Total Donation Income | 120.00 |
| Interest Income | 1.29 |
| Registration Fees | |
| 1. 8U | 1,363.46 |
| 2. 10U | 3,058.29 |
| 3. 12U | 8,974.61 |
| 4. 14U | 6,949.39 |
| 5. 18U | 10,319.15 |
| Total Registration Fees | 30,664.90 |
| Total Income | \$30,786.19 |
| GROSS PROFIT | \$30,786.19 |
| Expenses | |
| Credit Card Expenses | |
| Processing Fees | 1,079.28 |
| Total Credit Card Expenses | 1,079.28 |
| Equipment | |
| Coach/Team Equipment | 341.94 |
| Dryland Equipment | 596.48 |
| Total Equipment | 938.42 |
| Ice Rental | 12,510.00 |
| Total Expenses | \$14,527.70 |
| NET OPERATING INCOME | \$16,258.49 |
| NET INCOME | \$16,258.49 |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|-----------------------------------|--------------------|---------------------|-----------------------|----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Donation Income | | | | |
| General Donations | 50.00 | 500.00 | -450.00 | 10.00 % |
| Scholarship Donations | 70.00 | 3,500.00 | -3,430.00 | 2.00 % |
| Total Donation Income | 120.00 | 4,000.00 | -3,880.00 | 3.00 % |
| Fundraising Income | | | | |
| Amazon Smile Income | 8.87 | 25.00 | -16.13 | 35.48 % |
| Flip Give Income | | 275.00 | -275.00 | |
| LifeTouch Income | | 100.00 | -100.00 | |
| SquadLocker Income | 121.92 | 600.00 | -478.08 | 20.32 % |
| Total Fundraising Income | 130.79 | 1,000.00 | -869.21 | 13.08 % |
| Ice Cup Tournament | | | | |
| Hotel Commissions | | 1,000.00 | -1,000.00 | |
| Program Ad/Player Note Sales | | 1,500.00 | -1,500.00 | |
| Raffle Ticket Sales | | 3,000.00 | -3,000.00 | |
| Sponsorships | | 2,500.00 | -2,500.00 | |
| Team Registration Fees | | 32,500.00 | -32,500.00 | |
| Vendor Sales Commissions | | 1,000.00 | -1,000.00 | |
| Total Ice Cup Tournament | | 41,500.00 | -41,500.00 | |
| Interest Income | 5.68 | | 5.68 | |
| Registration Fees | | | | |
| 1. 8U | 4,667.62 | 21,000.00 | -16,332.38 | 22.23 % |
| 2. 10U | 10,001.62 | 21,700.00 | -11,698.38 | 46.09 % |
| 3. 12U | 20,946.27 | 36,740.00 | -15,793.73 | 57.01 % |
| 4. 14U | 12,531.99 | 33,840.00 | -21,308.01 | 37.03 % |
| 5. 18U | 26,791.21 | 58,800.00 | -32,008.79 | 45.56 % |
| Registration Late Fees | | 500.00 | -500.00 | |
| Registration Service Fees | | 1,000.00 | -1,000.00 | |
| Total Registration Fees | 74,938.71 | 173,580.00 | -98,641.29 | 43.17 % |
| Sales of Product Income | | 500.00 | -500.00 | |
| Skills Clinic Income | 1,540.00 | | 1,540.00 | |
| Skills Clinic Registrations | | 5,000.00 | -5,000.00 | |
| Total Skills Clinic Income | 1,540.00 | 5,000.00 | -3,460.00 | 30.80 % |
| Sponsorship Income | | | | |
| General Sponsorships | | 2,500.00 | -2,500.00 | |
| Total Sponsorship Income | | 2,500.00 | -2,500.00 | |
| Total Income | \$76,735.18 | \$228,080.00 | \$ -151,344.82 | 33.64 % |
| GROSS PROFIT | \$76,735.18 | \$228,080.00 | \$ -151,344.82 | 33.64 % |
| Expenses | | | | |
| Advertising/Promotional | 648.80 | 5,000.00 | -4,351.20 | 12.98 % |
| Coach/Volunteer Expenses | | | | |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|------------------------------------------|------------------|-------------------|-------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Background Checks | | 300.00 | -300.00 | |
| Coach Training | | 2,500.00 | -2,500.00 | |
| Coach Uniforms | | 2,500.00 | -2,500.00 | |
| Total Coach/Volunteer Expenses | | 5,300.00 | -5,300.00 | |
| Credit Card Expenses | 97.27 | | 97.27 | |
| Processing Fees | 2,399.71 | 5,500.00 | -3,100.29 | 43.63 % |
| Total Credit Card Expenses | 2,496.98 | 5,500.00 | -3,003.02 | 45.40 % |
| Discounts/Refunds Given | 74.72 | | 74.72 | |
| Equipment | | | | |
| Coach/Team Equipment | 975.08 | 1,250.00 | -274.92 | 78.01 % |
| Dryland Equipment | 596.48 | 750.00 | -153.52 | 79.53 % |
| Total Equipment | 1,571.56 | 2,000.00 | -428.44 | 78.58 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | | 1,750.00 | -1,750.00 | |
| Tournament Ice Rental | | 18,550.00 | -18,550.00 | |
| Tournament Misc. Expense | 143.76 | 500.00 | -356.24 | 28.75 % |
| Tournament Officials | | 5,000.00 | -5,000.00 | |
| Tournament Printing | | 1,250.00 | -1,250.00 | |
| Tournament Sanction Fees | | 100.00 | -100.00 | |
| Tournament Team Proceeds | | 4,000.00 | -4,000.00 | |
| Tournament Team Swag & Snacks | | 3,250.00 | -3,250.00 | |
| Total Ice Cup Tournament Expenses | 143.76 | 34,400.00 | -34,256.24 | 0.42 % |
| Ice Rental | 12,510.00 | | 12,510.00 | |
| Coaches Training | | 700.00 | -700.00 | |
| Girls Clinics | | 1,400.00 | -1,400.00 | |
| Goalie Practices | | 1,850.00 | -1,850.00 | |
| Regular Season Games | | 25,200.00 | -25,200.00 | |
| Regular Season Practices | | 79,950.00 | -79,950.00 | |
| Special Hockey Practices | | 1,850.00 | -1,850.00 | |
| Total Ice Rental | 12,510.00 | 110,950.00 | -98,440.00 | 11.28 % |
| Miscellaneous Expense | | 500.00 | -500.00 | |
| Officiating | | | | |
| Game Officiating | -1,205.00 | 6,220.00 | -7,425.00 | -19.37 % |
| Total Officiating | -1,205.00 | 6,220.00 | -7,425.00 | -19.37 % |
| Operating Expenses | | | | |
| Food/Meals | 25.95 | 700.00 | -674.05 | 3.71 % |
| Office Supplies | 374.95 | 500.00 | -125.05 | 74.99 % |
| PO Box Rental | | 100.00 | -100.00 | |
| Postage | | 25.00 | -25.00 | |
| Printing | | 250.00 | -250.00 | |
| Taxes & Accounting | | 1,000.00 | -1,000.00 | |
| Team Snap | 549.00 | 550.00 | -1.00 | 99.82 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|--------------------------------------|--------------------|---------------------|-----------------------|-------------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Total Operating Expenses | 949.90 | 3,125.00 | -2,175.10 | 30.40 % |
| Scholarship Awards | | 6,000.00 | -6,000.00 | |
| Skills Clinics Expenses | -150.00 | | -150.00 | |
| Skills Clinic Food/Meals | | 1,000.00 | -1,000.00 | |
| Skills Clinic Ice Rental | | 1,750.00 | -1,750.00 | |
| Skills Clinic Misc. Expense | | 250.00 | -250.00 | |
| Total Skills Clinics Expenses | -150.00 | 3,000.00 | -3,150.00 | -5.00 % |
| Tournament Fund | | | | |
| State Tournament Entry Fees | | 2,000.00 | -2,000.00 | |
| Team Tournament Entry Fees | 1,500.00 | 25,450.00 | -23,950.00 | 5.89 % |
| Total Tournament Fund | 1,500.00 | 27,450.00 | -25,950.00 | 5.46 % |
| Travel Expenses | | | | |
| Lodging | | 600.00 | -600.00 | |
| Meals | | 150.00 | -150.00 | |
| Mileage | | 250.00 | -250.00 | |
| Total Travel Expenses | | 1,000.00 | -1,000.00 | |
| Try Hockey for Free | | | | |
| THFF Ice Rental | | 350.00 | -350.00 | |
| THFF Promotions | | 500.00 | -500.00 | |
| Total Try Hockey for Free | | 850.00 | -850.00 | |
| Uniforms | | | | |
| Jerseys | 17,500.00 | 13,750.00 | 3,750.00 | 127.27 % |
| Total Uniforms | 17,500.00 | 13,750.00 | 3,750.00 | 127.27 % |
| Total Expenses | \$36,040.72 | \$225,045.00 | \$ -189,004.28 | 16.01 % |
| NET OPERATING INCOME | \$40,694.46 | \$3,035.00 | \$37,659.46 | 1,340.84 % |
| NET INCOME | \$40,694.46 | \$3,035.00 | \$37,659.46 | 1,340.84 % |

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

November MINUTES
Board of Directors Meeting
Tuesday, November 10th, 2020, 6:30 p.m.
Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 879 7673 3706
Online: <https://us02web.zoom.us/j/87976733706>

1. PRESENT: Joy Pendowski, Joel Dunham, Sarah Chambers, Carrie Stewart, Flint DOUNGHAK
ABSENT: Jenn Nyberg, Kara Minchin, Lanae Falls
GUESTS: April Bernacki, Cindy Haskell, Jon Miko, Jason Falls, Lisa Lowder, Lori Vinti, Michael Pendowski
2. CALL TO ORDER: 6:31PM
3. MEETING MINUTES: Approval of September minutes ----- Motion to approve by Carrie, seconded by Joel. Minutes for September are Approved. Approval of October minutes ----- Motion to approve by Carrie, seconded by Joel. Minutes for October are approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA -
 1. Update on LAHA operations: down 30 players this season. Most teams have held team meetings. We have 19 total coaches and 4 intern coaches. Down 7 coaches this season. Overall, things are running smoothly. 18-43 players on ice at a time. Mixed feedback on practice split by team. Good for team bonding but very few coaches on the ice. We are the only program in Oregon to offer dryland more than once per week. Dryland has been working outside but hope to move inside soon as weather gets colder. 3v3 and 4v4 games have been good. More puck touches, passing, and shots on goal. Scrambles have been great. They promote 60/20/20 split and keep things interesting for players. We could use help with a volunteer coordinator, event coordinator, social media blog and fundraising. Who is your team manager? Need parent volunteers for mask/phone monitors while players get dressed.

2. Update on hockey in Oregon: LAHA only program running. Others associations are coming online now. LAHA is allowed 100 people in the building. Lane County COVID numbers are rising. Majority of programs across the country have restrictions either eliminating or significantly limiting spectators.
 3. Update on COVID and policies: masks worn inside and outside the rink when 6' distance cannot be established. If feeling sick or showing symptoms do not show up to the rink! Travel within Oregon is permitted without a 14 day quarantine. If you leave the State, 14 day quarantine is required. If a LAHA player tests positive, those in contact with player will be notified and must quarantine for 14 days.
 4. Update on Try Hockey for Free: possibly 3 events, with 15 players a piece - pushing this out to December to better align with the Jan intro session.
 5. Update on skills clinics: Fewer sign ups than last year. Kids are getting almost 1-1 coach feedback. Each clinic has a defined skill set.
 6. Picture Night: Get parent who took pictures some Generals swag. \$100 limit. Joy to get this ordered.
- ii. OSHA - Nothing to report
 - iii. OHOA - Nothing to report
- b. Treasurer: (Jenn) - Not present, no report
- i. Financials
 - ii. Taxes
- c. Registrar: (Carrie) Nothing to report. Double check CEP for coaches. Coaches can apply for temporary coach certificate.
- d. Committees:
- i. Coaches Committee/CIC Report: (Daniel/Flint)
 1. Coach Training- Bring coaches together to talk about how to implement core values of LAHA. Maybe get an ice time to bring coaches together in person.
 2. Student/Intern Coaches- intern coaches being put in real life coaching situations that mimics the level 1 coaching curriculum. Learning the ADM, as well as explanation, demonstration, and check for understanding. Going really well and gonna benefit LAHA in the future.
 - ii. Discipline Committee: (Dan) Not present, but emailed nothing to report.
 - iii. SafeSport: (Kara) Nor present, nothing to report. Jason V. informed us there could continue to be issues with locker rooms even though there are no locker rooms. We need some locker room monitors for practices. One parent per team.
 - iv. Tournaments: (Mara/Joy/Sarah)
 1. Ice Cup- still planning on it in February. Taking it 1 week at a time.

2. November Mini Tourney 14/18U - Saturday November 21st. 4 games with 4 teams. Practice together the week before. Potential draft this coming weekend to select teams. 37 players total, 4 teams of 9 players. 3v3 cross ice. 45 minute games possible, maybe an hour. Possible skills competition.
- v. Marketing/Website Committee: (Joy) nothing to report.
- vi. Fundraising: (Joy)
 1. SquadLocker- slower this year. Have raised \$42 since last payout.
 2. Chipotle- Tuesday, December 8th from 5-9pm. Still needs approval from Chipotle on our desired date.
- vii. Communications: (Lanae)
 1. Newsletter- many pieces of info going through Teamsnap.
 2. Social Media- keeping up with posts to update.
- e. Team Reports:
 - i. 18U: one 18u team still needs to have a team meeting. Dryland is a requirement. Some players don't attend dryland and wait in cars till its time to line up. Games are going really well. Players have advanced skills a lot.
 - ii. 14U: practices and games going well.
 - iii. 12U: practices and games going well.
 - iv. 10U: practices and games going well.
 - v. 8U: Going well. 8's are growing rapidly. Parents have plenty to be proud of on and off the ice. A lot more focus and attack

5. OLD BUSINESS:

- a. Board/Chair Roles: (Joy) - Too much workload on too few people, leads to burnout and not able to train new people for tasks that make LAHA operate. Not sustainable long term. What can we do? Divide the workload. Document was created that shows all the different tasks associated with LAHA and proposes how those tasks could be divided.
- b. LAHA Coach/Team Equipment: (Joy) - Derek Vinti is our new equipment manager.
- c. Skate-a-thon: (Lanae) - Follow up with Lanae.
- d. Uniforms: (Joy) - Distribution went smoothly. They look great. Some fit issues but worked them out. Overall, players are happy with them.
- e. GuideStar: (Joy) - Table till next month.
- f. Parent Jersey Order: (Joy) - Table till next month.
- g. Player of the Week: (Joy) - Email sent to coaches asking for nominations for players on their teams who are setting good examples. Deadline is Wednesday each week.

6. NEW BUSINESS (3-minute time limit per item):

- a. Game Videos: (Joy) - To be discussed further with the rink.

Meeting Adjourned: 8:22pm
Executive Session: none

Next OSHA Meeting:
January (date TBD) via Conference Call

Next LAHA Meeting:
December 1st at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BALANCE SHEET

As of November 30, 2020

| | TOTAL |
|----------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 122,111.81 |
| Savings | 0.00 |
| Total Bank Accounts | \$122,111.81 |
| Accounts Receivable | |
| Accounts Receivable | 515.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 515.00 |
| Total Accounts Receivable | \$515.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$122,626.81 |
| TOTAL ASSETS | \$122,626.81 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 100.00 |
| Total Other Current Liabilities | \$100.00 |
| Total Current Liabilities | \$700.00 |
| Total Liabilities | \$700.00 |
| Equity | |
| Unrestricted Net Assets | 114,010.45 |
| Net Income | 7,916.36 |
| Total Equity | \$121,926.81 |
| TOTAL LIABILITIES AND EQUITY | \$122,626.81 |

Lane Amateur Hockey Association

PROFIT AND LOSS

November 2020

| | TOTAL |
|------------------------------------------|----------------------|
| Income | |
| Fundraising Income | |
| Amazon Smile Income | 16.38 |
| Total Fundraising Income | 16.38 |
| Interest Income | 1.31 |
| Registration Fees | |
| 1. 8U | 1,436.99 |
| 2. 10U | 1,134.34 |
| 3. 12U | 2,205.77 |
| 4. 14U | 2,139.36 |
| 5. 18U | 4,633.73 |
| Special Hockey Registration | 130.00 |
| Total Registration Fees | 11,680.19 |
| Skills Clinic Income | |
| Skills Clinic Registrations | 540.00 |
| Total Skills Clinic Income | 540.00 |
| Total Income | \$12,237.88 |
| GROSS PROFIT | \$12,237.88 |
| Expenses | |
| Credit Card Expenses | |
| Processing Fees | 433.79 |
| Total Credit Card Expenses | 433.79 |
| Ice Cup Tournament Expenses | |
| Tournament Awards | 252.62 |
| Total Ice Cup Tournament Expenses | 252.62 |
| Ice Rental | 3,648.75 |
| Girls Clinics | 868.76 |
| Goalie Practices | 926.67 |
| Regular Season Games | 14,942.50 |
| Regular Season Practices | 34,286.67 |
| Special Hockey Practices | 926.66 |
| Total Ice Rental | 55,600.01 |
| Operating Expenses | |
| PO Box Rental | 137.00 |
| Taxes & Accounting | 755.00 |
| Total Operating Expenses | 892.00 |
| Skills Clinics Expenses | |
| Skills Clinic Ice Rental | 1,042.50 |
| Total Skills Clinics Expenses | 1,042.50 |
| Total Expenses | \$58,220.92 |
| NET OPERATING INCOME | \$ -45,983.04 |
| NET INCOME | \$ -45,983.04 |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|-----------------------------------|---------------------|---------------------|-----------------------|----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Donation Income | | | | |
| General Donations | 50.00 | 500.00 | -450.00 | 10.00 % |
| Scholarship Donations | 70.00 | 3,500.00 | -3,430.00 | 2.00 % |
| Total Donation Income | 120.00 | 4,000.00 | -3,880.00 | 3.00 % |
| Fundraising Income | | | | |
| Amazon Smile Income | 25.25 | 25.00 | 0.25 | 101.00 % |
| Flip Give Income | | 275.00 | -275.00 | |
| LifeTouch Income | | 100.00 | -100.00 | |
| SquadLocker Income | 121.92 | 600.00 | -478.08 | 20.32 % |
| Total Fundraising Income | 147.17 | 1,000.00 | -852.83 | 14.72 % |
| Ice Cup Tournament | | | | |
| Hotel Commissions | | 1,000.00 | -1,000.00 | |
| Program Ad/Player Note Sales | | 1,500.00 | -1,500.00 | |
| Raffle Ticket Sales | | 3,000.00 | -3,000.00 | |
| Sponsorships | | 2,500.00 | -2,500.00 | |
| Team Registration Fees | | 32,500.00 | -32,500.00 | |
| Vendor Sales Commissions | | 1,000.00 | -1,000.00 | |
| Total Ice Cup Tournament | | 41,500.00 | -41,500.00 | |
| Interest Income | 8.35 | | 8.35 | |
| Registration Fees | | | | |
| 1. 8U | 7,765.27 | 21,000.00 | -13,234.73 | 36.98 % |
| 2. 10U | 12,512.89 | 21,700.00 | -9,187.11 | 57.66 % |
| 3. 12U | 26,257.70 | 36,740.00 | -10,482.30 | 71.47 % |
| 4. 14U | 16,810.26 | 33,840.00 | -17,029.74 | 49.68 % |
| 5. 18U | 36,058.72 | 58,800.00 | -22,741.28 | 61.32 % |
| Registration Late Fees | | 500.00 | -500.00 | |
| Registration Service Fees | | 1,000.00 | -1,000.00 | |
| Special Hockey Registration | 195.00 | | 195.00 | |
| Total Registration Fees | 99,599.84 | 173,580.00 | -73,980.16 | 57.38 % |
| Sales of Product Income | | 500.00 | -500.00 | |
| Skills Clinic Income | 1,540.00 | | 1,540.00 | |
| Skills Clinic Registrations | 1,420.00 | 5,000.00 | -3,580.00 | 28.40 % |
| Total Skills Clinic Income | 2,960.00 | 5,000.00 | -2,040.00 | 59.20 % |
| Sponsorship Income | | | | |
| General Sponsorships | | 2,500.00 | -2,500.00 | |
| Total Sponsorship Income | | 2,500.00 | -2,500.00 | |
| Total Income | \$102,835.36 | \$228,080.00 | \$ -125,244.64 | 45.09 % |
| GROSS PROFIT | \$102,835.36 | \$228,080.00 | \$ -125,244.64 | 45.09 % |
| Expenses | | | | |
| Advertising/Promotional | 648.80 | 5,000.00 | -4,351.20 | 12.98 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|------------------------------------------|------------------|-------------------|-------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Coach/Volunteer Expenses | | | | |
| Background Checks | | 300.00 | -300.00 | |
| Coach Training | | 2,500.00 | -2,500.00 | |
| Coach Uniforms | | 2,500.00 | -2,500.00 | |
| Total Coach/Volunteer Expenses | | 5,300.00 | -5,300.00 | |
| Credit Card Expenses | 104.99 | | 104.99 | |
| Processing Fees | 3,293.14 | 5,500.00 | -2,206.86 | 59.88 % |
| Total Credit Card Expenses | 3,398.13 | 5,500.00 | -2,101.87 | 61.78 % |
| Discounts/Refunds Given | 74.72 | | 74.72 | |
| Equipment | | | | |
| Coach/Team Equipment | 975.08 | 1,250.00 | -274.92 | 78.01 % |
| Dryland Equipment | 596.48 | 750.00 | -153.52 | 79.53 % |
| Total Equipment | 1,571.56 | 2,000.00 | -428.44 | 78.58 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | 252.62 | 1,750.00 | -1,497.38 | 14.44 % |
| Tournament Ice Rental | | 18,550.00 | -18,550.00 | |
| Tournament Misc. Expense | 143.76 | 500.00 | -356.24 | 28.75 % |
| Tournament Officials | | 5,000.00 | -5,000.00 | |
| Tournament Printing | | 1,250.00 | -1,250.00 | |
| Tournament Sanction Fees | | 100.00 | -100.00 | |
| Tournament Team Proceeds | | 4,000.00 | -4,000.00 | |
| Tournament Team Swag & Snacks | | 3,250.00 | -3,250.00 | |
| Total Ice Cup Tournament Expenses | 396.38 | 34,400.00 | -34,003.62 | 1.15 % |
| Ice Rental | 16,158.75 | | 16,158.75 | |
| Coaches Training | | 700.00 | -700.00 | |
| Girls Clinics | 868.76 | 1,400.00 | -531.24 | 62.05 % |
| Goalie Practices | 926.67 | 1,850.00 | -923.33 | 50.09 % |
| Regular Season Games | 14,942.50 | 25,200.00 | -10,257.50 | 59.30 % |
| Regular Season Practices | 34,286.67 | 79,950.00 | -45,663.33 | 42.89 % |
| Special Hockey Practices | 926.66 | 1,850.00 | -923.34 | 50.09 % |
| Total Ice Rental | 68,110.01 | 110,950.00 | -42,839.99 | 61.39 % |
| Miscellaneous Expense | 0.00 | 500.00 | -500.00 | 0.00 % |
| Officiating | | | | |
| Game Officiating | -1,015.00 | 6,220.00 | -7,235.00 | -16.32 % |
| Total Officiating | -1,015.00 | 6,220.00 | -7,235.00 | -16.32 % |
| Operating Expenses | | | | |
| Food/Meals | 25.95 | 700.00 | -674.05 | 3.71 % |
| Office Supplies | 374.95 | 500.00 | -125.05 | 74.99 % |
| PO Box Rental | 137.00 | 100.00 | 37.00 | 137.00 % |
| Postage | | 25.00 | -25.00 | |
| Printing | | 250.00 | -250.00 | |
| Taxes & Accounting | 755.00 | 1,000.00 | -245.00 | 75.50 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|--------------------------------------|--------------------|---------------------|-----------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Team Snap | 549.00 | 550.00 | -1.00 | 99.82 % |
| Total Operating Expenses | 1,841.90 | 3,125.00 | -1,283.10 | 58.94 % |
| Scholarship Awards | | 6,000.00 | -6,000.00 | |
| Skills Clinics Expenses | -150.00 | | -150.00 | |
| Skills Clinic Food/Meals | | 1,000.00 | -1,000.00 | |
| Skills Clinic Ice Rental | 1,042.50 | 1,750.00 | -707.50 | 59.57 % |
| Skills Clinic Misc. Expense | | 250.00 | -250.00 | |
| Total Skills Clinics Expenses | 892.50 | 3,000.00 | -2,107.50 | 29.75 % |
| Tournament Fund | | | | |
| State Tournament Entry Fees | | 2,000.00 | -2,000.00 | |
| Team Tournament Entry Fees | 1,500.00 | 25,450.00 | -23,950.00 | 5.89 % |
| Total Tournament Fund | 1,500.00 | 27,450.00 | -25,950.00 | 5.46 % |
| Travel Expenses | | | | |
| Lodging | | 600.00 | -600.00 | |
| Meals | | 150.00 | -150.00 | |
| Mileage | | 250.00 | -250.00 | |
| Total Travel Expenses | | 1,000.00 | -1,000.00 | |
| Try Hockey for Free | | | | |
| THFF Ice Rental | | 350.00 | -350.00 | |
| THFF Promotions | | 500.00 | -500.00 | |
| Total Try Hockey for Free | | 850.00 | -850.00 | |
| Uniforms | | | | |
| Jerseys | 17,500.00 | 13,750.00 | 3,750.00 | 127.27 % |
| Total Uniforms | 17,500.00 | 13,750.00 | 3,750.00 | 127.27 % |
| Total Expenses | \$94,919.00 | \$225,045.00 | \$ -130,126.00 | 42.18 % |
| NET OPERATING INCOME | \$7,916.36 | \$3,035.00 | \$4,881.36 | 260.84 % |
| NET INCOME | \$7,916.36 | \$3,035.00 | \$4,881.36 | 260.84 % |

LAHA Operations / Players & Teams

- **82 players — Down 30+ Players**

- 15 @ 8U, 2 teams

- 10 @ 10U, 1 team

- 20 @ 12U, 2 teams

- 14 @ 14U, 1 team

- 23 @ 18U, 2 teams

- **Team Meetings**

- Have been held by some teams

LAHA Operations / Coaches

- **19 Coaches**

- 3 — 8U

- 2 — 10U

- 4 — 12U

- 2 — 14U

- 5 — 18U

- 1 — Dryland

- 2 — Goalies / Skills

- **4 Intern Coaches**

- Rotating between
8-12U 1x/week

- Helps with Goalie
Practices

- **Down 7 Coaches**

LAHA Operations / Practices

- Overall, running smoothly
- 18-43 people on the ice per practice
- No player movement yet
- Mixed feedback on practice splits by team
 - Good for team bond/development
 - Tough for teams with few coaches/players
- Lots of space on the ice, **keep kids distanced**

LAHA Operations / Practices

- Only program in Oregon to offer dryland more than 1x/week for players
- Dryland outside has been working
- Dryland to move inside soon
- Goalie practices 1x/week
- **Help is wanted and needed**

LAHA Operations / Games

- **New challenges — physical & mental**
- **3v3 and 4v4 Games**
More puck touches, passing, shots on goalies
Allows some age divisions to even have games
- **Scrambles**
60/20/20 application
Keeps things from getting boring

LAHA Operations / Volunteers

- 100% volunteer organization
- No paid staff, no discounts/benefits
- Areas where we need help:
 - Volunteer Coordinator
 - Event Coordinator
 - Social Media / Blog
 - Fundraising.... Other Ideas?

LAHA Operations / Team Volunteers

- **Practices**

Check-In Assistance
Mask/Phone Monitors
Dryland

- **Who is your team manager?**

- **Games**

Check-In Assistance
Mask/Phone Monitors
Score Keeping
Clock
Penalty Box
Half-Ice Boards

Hockey in Oregon...

- LAHA was **the only program** running
- Other associations are coming online **NOW**
- **Bend, K Falls, Medford, Rose City, WJH**
In-house play only w/ hopes for us to play each other 2nd half of season
- **PEHA**
Tier II teams, playing out of state

Hockey in Oregon...

- **LAHA is permitted 100 people in the building** (OHA2351D - 10132020), masks in the building & no masks on ice, contact tracing data
- **Associations have different restrictions:**
 - Bend - 20 players on the ice at a time, wear masks
 - K Falls - Designated cohorts of players, wear masks
 - Portland area - 50 people in the building, wear masks, no contact or games (OHA 2342J - 10222020)
 - Medford - Small groups of players, wear masks

Hockey in Oregon...

- Lane County's COVID numbers are rising
- If Lane County gets placed on 'Pause':
Maximum occupancy drops to 50 people
(OHA2342K - 11092020)
- Applies to counties with 200+ cases per 100,000 people over two weeks

National Context...

- **States that opened up are starting to close down, add restrictions**
MA, NJ, CT, VT, TX, AK, etc.
- **Attributed causes:**
 - Tournaments not following safety protocols
 - Too many people gathered at a time
 - Locker room usage
 - Traveling outside their immediate area

National Context...

- Majority of programs have restrictions either **eliminating or limiting spectators**
- **Affiliate, District and National Player Camps and Tournaments are also affected and adopting new restrictions**

COVID Policies - Proposed Updates

- Masks worn inside, **and outside** of the rink when 6' distance is not being maintained
- Teams to have distance monitors
- If feeling sick or showing possible symptoms, **DO NOT COME TO THE RINK!**
- Travel **within Oregon** is permitted without 14-day quarantine. Quarantine required if travel is outside of Oregon.

COVID Policies - Proposed Updates

- If you can **provide documentation** of a negative COVID test after returning, 14-day travel quarantine can be lifted.
- Exposure to a person who has tested positive, requires the same testing and quarantine.
- **If LAHA has a positive case**, those exposed are will be notified and are to be quarantined for 14 days from date of exposure.

COVID Policies - Proposed Updates

- Failure to comply with face mask and COVID requirements **will be referred** to the LAHA Discipline Committee.
- The rink may elect to **impose sanctions** for failure to comply to COVID policies — in addition to those from LAHA.

Mini Tournament — November 21st

- 14/18U Mixed**
- Player Draft by Coaches — Nov 14**
- 4 Teams x 9 players each**
- 4 Games per Team**
- 45-minute 3v3 games**
- Skills Challenge x 6 Events**
- Teams Practice Together — Nov 17-19**

Mini Tournament — November 21st

- Snacks provided for teams**
- Will work on getting video feed**
- Virtual raffle??**
- Maybe some player swag??**

LAHA Board / Chair Proposed Duties

- **Background...**
- Too few people doing too many tasks — leads to **burnout**
- Lack of cross training — **hinders transition** to new people
- Lack of boundaries or balance — **“always on”**
- Current model is **not sustainable**
- **Options:**
 1. Divide workload/responsibilities
 2. Hire part-time administrator who would answer to the Board
(this option would raise program fees, create tax liabilities)

LAHA Board / Chair Proposed Duties

- Group like tasks together
 - Coaching
 - Legal
 - Ordering
 - Team Stuff
 - Communications
 - Financial
 - USAH Requirements
 - Events
 - Operations
 - Growth

LAHA Board / Chair Proposed Duties

- **Assign Task Groups to Positions**

- **President**
Legal
Operations
Communications

- **Vice President**
USAH Requirements
Operations

- **Secretary**
Communications
Operations

- **Treasurer**
Financial

- **Registrar**
Growth

- **Equipment Manager**
Ordering

- **Scheduler**
Team Stuff
Tournaments

- **Event Coordinator**
Events
Tournaments

- **CIC**
Coaching

- **Volunteer Coordinator**
Team Stuff

LAHA Board / Chair Proposed Duties

- Use task groupings to create / update job descriptions
- Post job descriptions on website and add to guidebook
- Add nominations for specific chair positions to the annual voting?

Eugene Jr. Generals
Lane Amateur Hockey Association
P.O. Box 50211, Eugene, Oregon 97405
www.laha.org Tel: 541-937-5260

December MINUTES
Board of Directors Meeting
Tuesday, December 1st, 2020, 6:30 p.m.
Zoom Call
Phone: (669) 900-6833
Zoom Meeting ID: 820 1923 3641
Online: <https://us02web.zoom.us/j/82019233641>

1. PRESENT: Joel Dunham, Joy Pendowski, Dan Trent, Sarah Chambers, Carrie Stewart, Jenn Nyberg,
ABSENT: Kara Minchin, Flint Doungchak, Lanae Falls, Daniel Gomez
GUESTS: Lori Vinti, Jessica Bott, Eric Roedl, Jason Falls, Megan Beverly, Cindy Haskell, Elise Radebaugh, Nini Lucyanal, Tina Phifer, Eric Sucre, Bryan Sandling, Stefanie Newman, Klareesa Williams, Ryann Oglesby, Scott Williams, Emerson Hachimoto
2. CALL TO ORDER: 6:33pm
3. MEETING MINUTES: Approval of November minutes ----- Motion to approve by Carrie, seconded by Jenn. Minutes for November are Approved.
4. REPORTS:
 - a. President: (Joy)
 - i. LAHA - nothing to report
 - ii. OSHA - next meeting in January. Unofficially, doesn't seem that player development camp will occur in January. Can we do it? What does it look like? Hasn't been canceled yet. Bend has opened as well as Klamath Falls (outdoor rinks). One of the Portland rinks (Sherwood) has been shut down.
 - iii. OHOA - nothing to report
 - b. Treasurer: (Jenn) -
 - i. Financials - 2 months to review. As of now, everything is reconciled up through yesterday. We are down from where we normally are at this point in the season. All in all, we're doing pretty well. Working with rink with unused ice sessions and what to do. Ice has been paid through December.
 - ii. Taxes - Filed for extension. Not sure if we reconciled with quickbooks. They have indeed been reconciled.

- c. Registrar: (Carrie) All coaches are in compliance with safesport and background screening. Still looking into our volunteers to make sure they are safesport compliant. Team managers can get safesport for free.
- d. Committees:
 - i. Coaches Committee/CIC Report: (Daniel/Flint) nothing to report
 - ii. Discipline Committee: (Dan) nothing to report
 - iii. SafeSport: (Kara) We still need monitors for cell phones and masks while players are getting dressed. Coaches will need to ask parents to volunteer.
 - iv. Tournaments: (Mara/Joy/Sarah) December tournament canceled. Ice Cup still up in the air. We have time to decide on February ice times.
 - v. Marketing/Website Committee: (Joy) nothing to report
 - vi. Fundraising: (Joy)
 - 1. SquadLocker -
 - 2. Chipotle - December 8th from 5-9pm. 1/3 of sales will come back to us as long as we sell at least \$300
 - vii. Communications: (Lanae)
 - 1. Newsletter - Info been going out through teamsnap.
 - 2. Social Media - Staying on top of Facebook and Instagram posts. We welcome others who have skills in social media to help out.
- e. Team Reports: skip for this month due to freeze.
 - i. 18U:
 - ii. 14U:
 - iii. 12U:
 - iv. 10U:
 - v. 8U:

5. OLD BUSINESS:

- a. Board/Chair Roles: (Joy) - Need for additional folks to take on roles within LAHA to spread out the tasks.
- b. GuideStar: (Joy) - Non-profit organization can register with Guidestar. LAHA has been signed up. Doesn't change what we do but we might get some ideas as well as grant opportunities.
- c. Parent Jersey Order: (Joy) - nothing to report

6. NEW BUSINESS (3-minute time limit per item):

No new business at the moment.

Meeting Adjourned: 7:13pm

Executive Session:

Next OSHA Meeting:

January (date TBD) via Conference Call

Next LAHA Meeting:

January 5th at 6:30 p.m. via Zoom

Lane Amateur Hockey Association

BALANCE SHEET

As of November 30, 2020

| | TOTAL |
|----------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Primary LAHA Checking | 122,111.81 |
| Savings | 0.00 |
| Total Bank Accounts | \$122,111.81 |
| Accounts Receivable | |
| Accounts Receivable | 515.00 |
| 2008 thru 2011 Seasons | 0.00 |
| Total Accounts Receivable | 515.00 |
| Total Accounts Receivable | \$515.00 |
| Other Current Assets | |
| Ice Fee Credit | 0.00 |
| Rink Exchange Store Credit | 0.00 |
| Undeposited Funds | 0.00 |
| Total Other Current Assets | \$0.00 |
| Total Current Assets | \$122,626.81 |
| TOTAL ASSETS | \$122,626.81 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable | 600.00 |
| Total Accounts Payable | \$600.00 |
| Credit Cards | |
| US Bank Debit Card | 0.00 |
| Total Credit Cards | \$0.00 |
| Other Current Liabilities | |
| Designated Donations | 0.00 |
| Other Current Liabilities | 0.00 |
| Scholarship Fund | 100.00 |
| Total Other Current Liabilities | \$100.00 |
| Total Current Liabilities | \$700.00 |
| Total Liabilities | \$700.00 |
| Equity | |
| Unrestricted Net Assets | 114,010.45 |
| Net Income | 7,916.36 |
| Total Equity | \$121,926.81 |
| TOTAL LIABILITIES AND EQUITY | \$122,626.81 |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|-----------------------------------|---------------------|---------------------|-----------------------|----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Income | | | | |
| Donation Income | | | | |
| General Donations | 50.00 | 500.00 | -450.00 | 10.00 % |
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| Total Donation Income | 120.00 | 4,000.00 | -3,880.00 | 3.00 % |
| Fundraising Income | | | | |
| Amazon Smile Income | 25.25 | 25.00 | 0.25 | 101.00 % |
| Flip Give Income | | 275.00 | -275.00 | |
| LifeTouch Income | | 100.00 | -100.00 | |
| SquadLocker Income | 121.92 | 600.00 | -478.08 | 20.32 % |
| Total Fundraising Income | 147.17 | 1,000.00 | -852.83 | 14.72 % |
| Ice Cup Tournament | | | | |
| Hotel Commissions | | 1,000.00 | -1,000.00 | |
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| Raffle Ticket Sales | | 3,000.00 | -3,000.00 | |
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| Registration Fees | | | | |
| 1. 8U | 7,765.27 | 21,000.00 | -13,234.73 | 36.98 % |
| 2. 10U | 12,512.89 | 21,700.00 | -9,187.11 | 57.66 % |
| 3. 12U | 26,257.70 | 36,740.00 | -10,482.30 | 71.47 % |
| 4. 14U | 16,810.26 | 33,840.00 | -17,029.74 | 49.68 % |
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| Registration Service Fees | | 1,000.00 | -1,000.00 | |
| Special Hockey Registration | 195.00 | | 195.00 | |
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| Sales of Product Income | | 500.00 | -500.00 | |
| Skills Clinic Income | 1,540.00 | | 1,540.00 | |
| Skills Clinic Registrations | 1,420.00 | 5,000.00 | -3,580.00 | 28.40 % |
| Total Skills Clinic Income | 2,960.00 | 5,000.00 | -2,040.00 | 59.20 % |
| Sponsorship Income | | | | |
| General Sponsorships | | 2,500.00 | -2,500.00 | |
| Total Sponsorship Income | | 2,500.00 | -2,500.00 | |
| Total Income | \$102,835.36 | \$228,080.00 | \$ -125,244.64 | 45.09 % |
| GROSS PROFIT | \$102,835.36 | \$228,080.00 | \$ -125,244.64 | 45.09 % |
| Expenses | | | | |
| Advertising/Promotional | 648.80 | 5,000.00 | -4,351.20 | 12.98 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|------------------------------------------|------------------|-------------------|-------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Coach/Volunteer Expenses | | | | |
| Background Checks | | 300.00 | -300.00 | |
| Coach Training | | 2,500.00 | -2,500.00 | |
| Coach Uniforms | | 2,500.00 | -2,500.00 | |
| Total Coach/Volunteer Expenses | | 5,300.00 | -5,300.00 | |
| Credit Card Expenses | 104.99 | | 104.99 | |
| Processing Fees | 3,293.14 | 5,500.00 | -2,206.86 | 59.88 % |
| Total Credit Card Expenses | 3,398.13 | 5,500.00 | -2,101.87 | 61.78 % |
| Discounts/Refunds Given | 74.72 | | 74.72 | |
| Equipment | | | | |
| Coach/Team Equipment | 975.08 | 1,250.00 | -274.92 | 78.01 % |
| Dryland Equipment | 596.48 | 750.00 | -153.52 | 79.53 % |
| Total Equipment | 1,571.56 | 2,000.00 | -428.44 | 78.58 % |
| Ice Cup Tournament Expenses | | | | |
| Tournament Awards | 252.62 | 1,750.00 | -1,497.38 | 14.44 % |
| Tournament Ice Rental | | 18,550.00 | -18,550.00 | |
| Tournament Misc. Expense | 143.76 | 500.00 | -356.24 | 28.75 % |
| Tournament Officials | | 5,000.00 | -5,000.00 | |
| Tournament Printing | | 1,250.00 | -1,250.00 | |
| Tournament Sanction Fees | | 100.00 | -100.00 | |
| Tournament Team Proceeds | | 4,000.00 | -4,000.00 | |
| Tournament Team Swag & Snacks | | 3,250.00 | -3,250.00 | |
| Total Ice Cup Tournament Expenses | 396.38 | 34,400.00 | -34,003.62 | 1.15 % |
| Ice Rental | 16,158.75 | | 16,158.75 | |
| Coaches Training | | 700.00 | -700.00 | |
| Girls Clinics | 868.76 | 1,400.00 | -531.24 | 62.05 % |
| Goalie Practices | 926.67 | 1,850.00 | -923.33 | 50.09 % |
| Regular Season Games | 14,942.50 | 25,200.00 | -10,257.50 | 59.30 % |
| Regular Season Practices | 34,286.67 | 79,950.00 | -45,663.33 | 42.89 % |
| Special Hockey Practices | 926.66 | 1,850.00 | -923.34 | 50.09 % |
| Total Ice Rental | 68,110.01 | 110,950.00 | -42,839.99 | 61.39 % |
| Miscellaneous Expense | 0.00 | 500.00 | -500.00 | 0.00 % |
| Officiating | | | | |
| Game Officiating | -1,015.00 | 6,220.00 | -7,235.00 | -16.32 % |
| Total Officiating | -1,015.00 | 6,220.00 | -7,235.00 | -16.32 % |
| Operating Expenses | | | | |
| Food/Meals | 25.95 | 700.00 | -674.05 | 3.71 % |
| Office Supplies | 374.95 | 500.00 | -125.05 | 74.99 % |
| PO Box Rental | 137.00 | 100.00 | 37.00 | 137.00 % |
| Postage | | 25.00 | -25.00 | |
| Printing | | 250.00 | -250.00 | |
| Taxes & Accounting | 755.00 | 1,000.00 | -245.00 | 75.50 % |

Lane Amateur Hockey Association

BUDGET VS. ACTUALS: FY 2021 LAHA BUDGET - FY21 P&L

June 2020 - May 2021

| | TOTAL | | | |
|--------------------------------------|--------------------|---------------------|-----------------------|-----------------|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET |
| Team Snap | 549.00 | 550.00 | -1.00 | 99.82 % |
| Total Operating Expenses | 1,841.90 | 3,125.00 | -1,283.10 | 58.94 % |
| Scholarship Awards | | 6,000.00 | -6,000.00 | |
| Skills Clinics Expenses | -150.00 | | -150.00 | |
| Skills Clinic Food/Meals | | 1,000.00 | -1,000.00 | |
| Skills Clinic Ice Rental | 1,042.50 | 1,750.00 | -707.50 | 59.57 % |
| Skills Clinic Misc. Expense | | 250.00 | -250.00 | |
| Total Skills Clinics Expenses | 892.50 | 3,000.00 | -2,107.50 | 29.75 % |
| Tournament Fund | | | | |
| State Tournament Entry Fees | | 2,000.00 | -2,000.00 | |
| Team Tournament Entry Fees | 1,500.00 | 25,450.00 | -23,950.00 | 5.89 % |
| Total Tournament Fund | 1,500.00 | 27,450.00 | -25,950.00 | 5.46 % |
| Travel Expenses | | | | |
| Lodging | | 600.00 | -600.00 | |
| Meals | | 150.00 | -150.00 | |
| Mileage | | 250.00 | -250.00 | |
| Total Travel Expenses | | 1,000.00 | -1,000.00 | |
| Try Hockey for Free | | | | |
| THFF Ice Rental | | 350.00 | -350.00 | |
| THFF Promotions | | 500.00 | -500.00 | |
| Total Try Hockey for Free | | 850.00 | -850.00 | |
| Uniforms | | | | |
| Jerseys | 17,500.00 | 13,750.00 | 3,750.00 | 127.27 % |
| Total Uniforms | 17,500.00 | 13,750.00 | 3,750.00 | 127.27 % |
| Total Expenses | \$94,919.00 | \$225,045.00 | \$ -130,126.00 | 42.18 % |
| NET OPERATING INCOME | \$7,916.36 | \$3,035.00 | \$4,881.36 | 260.84 % |
| NET INCOME | \$7,916.36 | \$3,035.00 | \$4,881.36 | 260.84 % |

Lane Amateur Hockey Association

PROFIT AND LOSS

November 2020

| | TOTAL |
|------------------------------------------|----------------------|
| Income | |
| Fundraising Income | |
| Amazon Smile Income | 16.38 |
| Total Fundraising Income | 16.38 |
| Interest Income | 1.31 |
| Registration Fees | |
| 1. 8U | 1,436.99 |
| 2. 10U | 1,134.34 |
| 3. 12U | 2,205.77 |
| 4. 14U | 2,139.36 |
| 5. 18U | 4,633.73 |
| Special Hockey Registration | 130.00 |
| Total Registration Fees | 11,680.19 |
| Skills Clinic Income | |
| Skills Clinic Registrations | 540.00 |
| Total Skills Clinic Income | 540.00 |
| Total Income | \$12,237.88 |
| GROSS PROFIT | \$12,237.88 |
| Expenses | |
| Credit Card Expenses | |
| Processing Fees | 433.79 |
| Total Credit Card Expenses | 433.79 |
| Ice Cup Tournament Expenses | |
| Tournament Awards | 252.62 |
| Total Ice Cup Tournament Expenses | 252.62 |
| Ice Rental | 3,648.75 |
| Girls Clinics | 868.76 |
| Goalie Practices | 926.67 |
| Regular Season Games | 14,942.50 |
| Regular Season Practices | 34,286.67 |
| Special Hockey Practices | 926.66 |
| Total Ice Rental | 55,600.01 |
| Operating Expenses | |
| PO Box Rental | 137.00 |
| Taxes & Accounting | 755.00 |
| Total Operating Expenses | 892.00 |
| Skills Clinics Expenses | |
| Skills Clinic Ice Rental | 1,042.50 |
| Total Skills Clinics Expenses | 1,042.50 |
| Total Expenses | \$58,220.92 |
| NET OPERATING INCOME | \$ -45,983.04 |
| NET INCOME | \$ -45,983.04 |